

# MILITARY OFFICERS ASSOCIATION OF AMERICA

## ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234

### MINUTES OF BOARD MEETING - TUESDAY, 15 JANUARY 2013

The Meeting was called to order by President Jim Cunningham at 1315 hrs. A quorum was present and acting throughout the meeting.

**Attendees:** COL Vaughn Caudill, Col David Patrick, Col Frank Rohrbough, Col Lisa Skopal, LTC Jim Finch, LTC Bill Goforth, LTC Randy Hoff, LtCol Ed Marvin, LTC Jim Webb, MAJ Jim Cunningham and Trish Meserve.

**Unable to attend:** Col Mac McDonald, LTC John Gibbs, LTC Jerry Gonzales, Susie Tolman.

Invocation given by Ed Marvin and Pledge of Allegiance led by Jim Cunningham.

**Initial Discussion:** Vaughn Caudill, together with Bill Goforth, advised of the imminent fiscal reductions at Ft Sam for 2013 to include elimination of temporary employees, civilian furloughs and curtailing of travel unless it is pertaining to readiness or a mission critical item.

**Secretary:** Col David Patrick

Minutes from 12 November 2012 were accepted as written and will be filed as a matter of chapter record.

**Exec VP:** LTC Bill Goforth

Plans to produce membership survey are in progress. Will be distributed in both digital and hard copy formats.

**VP Administration:** LTC Jim Webb

The planning for the award presentation season is underway. May see an increase in schools from the Valley. Will work in conjunction with Peter Hunt (Col, USAF Ret), civilian employee with the USAF ROTC HQ, to increase communications between MOAA and ROTC offices. Gold Bar program has been improved with incentives for the chapter for signing up the recruits – will need to organize that effort by meeting beforehand – perhaps providing leadership course? Medal order will submitted to MOAA later this month. Scholarship forms on website need to be updated.

**VP Programs:** Jerry Gonzales (Absent)

New VP Programs, LTC Jerry Gonzales, now has full time employment. Speaker for February not yet confirmed but hoping to get Senator Uresti. March event location and speaker at AFV was confirmed today. Jim Finch to investigate incoming METC commander. Jim Cunningham ~~encourage~~ encourages Board members to attend the luncheons and social events and assist in the garnering of interesting speakers. Col Janice Edgerson, chapter historian, has agreed to additionally take on the duties of PR/Marketing which should help attendance at the luncheons.

**VP Membership:** LTC Randy Hoff

Chapter received \$645 from MOAA and still expecting large check for GMT incentive. The Alamo Chapter remains #1 in Texas for recruitment and #4 in the nation. Chapter received \$1,960 this year from MOAA national in incentives and paid out \$410 submitting the paid applications. Thanks the Board's support for their assistance – Mac McDonald & Ed Marvin for helping with Extravaganza and Frank Rohrbough with the Air Force training classes. Reviewed and discussed new Chapter Recruiting Program for 2013 which replaces the GMT program.

**Treasurer:** Col Vaughn Caudill

Reviewed end of year financials noting increase in Golf Tournament proceeds and member generosity. Operation account saw fewer membership renewals but an increase in non dues income.

Reviewed 2013 Budget. Motion to accept the budget made by Lisa Skopal and seconded by Frank Rohrbough. Vote was unanimous.

Outreach Account (Scholarship):

<b>INCOME</b>	<b>September</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>YTD</b>	<b>2012 Budget</b>	<b>Variance</b>
Donations		455.00		552.02	6,078.14	\$ 5,000.00	1,078.14
Other					-		-
Golf Tournament							-
In	7,425.00	60.00			13,135.00	\$ 11,000.00	2,135.00
Out	3,782.57				3,932.57	\$ 4,500.00	(567.43)
Sub Total Golf	3,642.43	60.00	-	-	9,202.43	\$ 6,500.00	2,702.43
<b>TOTAL INCOME</b>	<b>11,207.57</b>	<b>515.00</b>	<b>-</b>	<b>552.02</b>	<b>15,280.57</b>	<b>\$ 11,500.00</b>	<b>3,780.57</b>
<b>OUTFLOWS</b>							
Charity							
Wounded Warrior				4,150.00	4,150.00	\$ 2,925.00	1,225.00
Red Cross			381.00		500.00	\$ 500.00	-
Undesignated Charities				200.00	275.00	\$ 100.00	175.00
Total	-	-	381.00	4,350.00	4,925.00	\$ 3,525.00	1,400.00
Scholarships							
Torrey 1K	1,000.00				1,000.00	\$ -	1,000.00
Torrey 2K					-	\$ 2,000.00	(2,000.00)
Gen Herring (JROTC #1)					2,000.00	\$ 2,000.00	-
McCarthy (JROTC #2)					-	\$ 2,000.00	(2,000.00)
Marvin (Chapter)	2,000.00				2,000.00	\$ 2,000.00	-
Total	3,000.00	-	-	-	5,000.00	\$ 8,000.00	(3,000.00)
<b>TOTAL OUTFLOW</b>	<b>3,000.00</b>	<b>0.00</b>	<b>381.00</b>	<b>4,350.00</b>	<b>5,194.00</b>	<b>\$ 11,525.00</b>	<b>(6,331.00)</b>
Decrease/Increase	8,207.57	515.00	(381.00)	(3,797.98)	10,086.57	\$ (25.00)	10,111.57
<b>RESERVE BALANCES</b>							
	30-Sep-12	31-Oct-12	30-Nov-12	31-Dec-12			
Outreach							
RBFCU							
Savings	\$ 305.87	\$ 306.02	\$ 306.02	\$ 306.02			
Money Market	\$10,103.48	\$14,712.35	\$14,717.16	\$14,722.60			
Checking	\$ 828.86	\$ 829.08	\$ 448.08	\$ 800.10			
Certificates	\$ 9,213.41	\$ 9,220.52	\$ 9,227.88	\$ 9,235.00			
Total	\$20,451.62	\$25,067.97	\$24,699.14	\$25,063.72			

Operations Account (Income):

	<u>September</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>YTD</u>	<u>2012 Budget</u>	<u>Variance</u>
<b>Membership Dues</b>							
MOAA National				675.00	\$4,149.00	\$ 2,000	\$2,149.00
New Aux				15.00	\$30.00		\$30.00
New Retired		15.00		14.32	\$44.32	\$ 200	-\$155.68
New Active Duty					\$0.00		\$0.00
New Former					\$14.32	\$ -	\$14.32
Renewal Aux		30.00	44.26	44.32	\$1,416.18	\$ 1,200	\$216.18
Renewal Retired	228.47	391.81	315.00	254.26	\$7,793.97	\$ 9,000	-\$1,206.03
Renewal Active Duty	69.32	55.00	159.32	25.00	\$492.61	\$ 1,000	-\$507.39
Total	\$297.79	\$491.81	\$518.58	\$1,027.90	\$12,810.40	\$ 13,400	-\$589.60
<b>Non-Dues Revenue</b>							
Interest					\$0.00	\$ -	\$0.00
Shirt Sales					\$0.00	\$ 150	-\$150.00
Merchandise				-	\$0.00	\$ 100	-\$100.00
Advertising/Lariat				-	\$15,870.00	\$ 14,000	\$1,870.00
Corporate Partnership	100.00		100.00	296.35	\$896.35	\$ 1,500	-\$603.65
Donations to Chapter		65.50	105.00	58.25	\$2,981.95	\$ 2,250	\$731.95
Donations to Outreach	410.00	153.05	398.97	73.25	\$5,916.39	\$ 650	\$5,266.39
Social Events	635.35		2,111.71	1,870.03	\$12,706.15	\$ 12,500	\$206.15
Total	\$ 1,145.35	\$ 218.55	\$ 2,715.68	\$ 2,297.88	\$38,370.84	\$ 31,150	\$7,220.84
<b>TOTAL INCOME</b>	<b>\$1,443.14</b>	<b>\$710.36</b>	<b>\$3,234.26</b>	<b>\$3,325.78</b>	<b>\$51,181.24</b>	<b>\$ 44,550</b>	<b>\$6,631.24</b>
<b>RESERVE BALANCES</b>	<b>30-Sep-12</b>	<b>31-Oct-12</b>	<b>30-Nov-12</b>	<b>31-Dec-12</b>			
Chapter Operations							
Broadway	\$27,846.82	\$18,516.50	\$18,817.80	\$10,677.73			
USAA	\$15,672.61	\$15,672.61	\$15,686.29	\$15,686.29			
Total	\$43,519.43	\$34,189.11	\$34,504.09	\$26,364.02			

Operations Account (Outflow):

<u>Category</u>	<u>September</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>YTD</u>	<u>2012 Budget</u>	<u>Variance</u>
Bank Charge/Int	63.10	(40.00)		10.50	49.10	\$ 100	50.90
Board & Staff Mtg					-	\$ 50	50.00
D&O Insurance					477.00	\$ 500	23.00
Dues & Subscription					557.20	\$ 575	17.80
Focus/Advisory Groups					-	\$ 50	50.00
Independent Contr	1,100.00	1,100.00	1,100.00	1,600.00	13,150.00	\$ 13,200	50.00
Lariat Postage		800.00			2,800.00	\$ 2,800	-
Lariat Printing	767.00	583.09	580.70	581.89	8,306.46	\$ 8,000	(306.46)
Liability Insurance					425.00	\$ 450	25.00
Marketing					-	\$ 200	200.00
Membership Recruiting	450.00	120.00	260.00	55.00	1,805.00	\$ 700	(1,105.00)
Miscellaneous					-	\$ 100	100.00
Office		185.00	193.99	303.72	2,275.34	\$ 1,800	(475.34)
Personal Affairs					-		-
Postage & Delivery		183.50		280.75	1,102.00	\$ 1,000	(102.00)
ROTC					183.83	\$ 250	66.17
Social Events	681.00	1,986.80	680.00	1,735.70	12,318.21	\$ 12,500	181.79
Solitaires					-	\$ 125	125.00
Special Activities					-	\$ 50	50.00
Telephone	116.54	129.17	118.27		1,255.73	\$ 1,200	(55.73)
Trans To Outreach		5,454.17		552.02	6,006.19	\$ -	(6,006.19)
Volunteer Recogn					-	\$ 100	100.00
							-
<b>TOTAL OUTFLOWS</b>	<b>3,177.64</b>	<b>10,501.73</b>	<b>2,932.96</b>	<b>5,119.58</b>	<b>50,711.06</b>	<b>\$ 43,750</b>	<b>(6,961.06)</b>
<b>Surplus/(Deficit)</b>	<b>(1,734.50)</b>	<b>(9,791.37)</b>	<b>301.30</b>	<b>(1,793.80)</b>	<b>470.18</b>	<b>\$ 800</b>	<b>(329.82)</b>

## 2013 Budget

<u>Outreach Account</u>		<u>Operations Inflow</u>		<u>Operations Outflow</u>	
<u>INCOME</u>	<u>2013 Budget</u>		<u>2013 Budget</u>	<u>Category</u>	<u>2013 Budget</u>
Donations	\$ 6,000.00	<b>Membership Dues</b>		Bank Charge/Int	\$ 50
Other		MOAA National	\$ 1,500	Board & Staff Mtg	\$ -
Golf Tournament		New Aux	\$ 30	D&O Insurance	\$ 500
In	\$ 13,000.00	New Retired	\$ 60	Dues & Subscription	\$ 1,250
Out	\$ 4,000.00	New Active Duty	\$ -	Focus/Advisory Groups	\$ 50
Sub Total Golf	\$ 9,000.00	New Former	\$ 30	Independent Contr	\$ 13,500
<b>TOTAL INCOME</b>	<b>\$ 15,000.00</b>	Renewal Aux	\$ 1,400	Lariat Postage	\$ 3,000
		Renewal Retired	\$ 7,500	Lariat Printing	\$ 8,200
		Renewal Active Duty	\$ 500	Liability Insurance	\$ 450
		<b>Total</b>	<b>\$ 11,020</b>	Marketing	\$ 100
				Membership Recruiting	\$ 300
<b>OUTFLOWS</b>		<b>Non-Dues Revenue</b>		Miscellaneous	\$ 50
Charity		Interest	\$ -	Office	\$ 2,300
Wounded Warrior	\$ 4,150.00	Shirt Sales	\$ -	Personal Affairs	\$ -
Red Cross	\$ 500.00	Merchandise	\$ -	Postage & Delivery	\$ 1,250
Undesignated Charities	\$ 100.00	Advertising/Lariat	\$ 17,000	ROTC	\$ 200
Total	\$ 4,750.00	Corporate Partnership	\$ 1,500	Social Events	\$ 12,500
Scholarships		Donations to Chapter	\$ 3,000	Solitaires	\$ 125
Torrey 1K	\$ 2,000.00	Donations to Outreach	\$ 6,000	Special Activities	\$ 600
Torrey 2K	\$ 2,000.00	Social Events	\$ 12,500	Telephone	\$ 1,400
Gen Herring (JROTC #1)	\$ 2,000.00	<b>Total</b>	<b>\$ 40,000</b>	Trans To Outreach	\$ 6,000
McCarthy (JROTC #2)	\$ 2,000.00	<b>TOTAL INCOME</b>	<b>\$ 51,020</b>	Volunteer Recogn	\$ 100
Marvin (Chapter)	\$ 2,000.00			<b>TOTAL OUTFLOWS</b>	<b>\$ 51,925</b>
Total	\$ 10,000.00			<b>Surplus/(Deficit)</b>	<b>\$ (905.00)</b>
<b>TOTAL OUTFLOW</b>	<b>\$ 14,750.00</b>				
Decrease/Increase	\$ 250.00				

**President:** Maj Jim Cunningham – Recently became Chairman of TVC’s Communication’s committee. Encouraged all to attend TVC’s annual veteran’s summit in Austin on Feb 11-13 followed by TCC meeting on 13-14. Legislatively, there are currently 24 bills filed that will affect veterans. On 8 April many HR directors of local companies will meet in San Antonio to discuss the transitioning of military personnel into civilian jobs. A job fair will be held in the afternoon the same day.

Will be in Washington DC for Army Retiree Council in April unless meeting is cancelled due to current fiscal issues.

### **National MOAA Updates**

**Ed Marvin – MOAA Board Member:** MOAA national will have 12 new Board members as the Class of 2018, 4 of which are from Texas which gives us a powerful total of 5 of the 36 national Board members. There will be 3 Board meetings in 2013 – April, July & November under the guidance of the new Chairman of the Board, General John H. Tilelli, Jr., USA (Ret). Ed is a member of the Investment Committee which meets for the first time this year in New York in February with Goldman Sachs and State Street Securities. He is also a member of the Chapter & Council Affairs committee which is under the new leadership of Gary Fredericks.

### **Discussions & Review:**

- a) **Strategic Plan Update:** David Patrick briefly reviewed the latest updates to the Plan’s action items that were formulated during the December Planning meeting.
- b) **Golf Tournament:** Frank Rohrbough met with River Crossing Golf Club in Spring Branch and its management and members are very interested in holding our annual Golf Tournament there on Friday 13 September. Jim Finch made a motion to hold the tournament at the River Crossing Golf Club in Spring Branch. Seconded by Ed Marvin. Vote was unanimous.

Meeting adjourned at 3:21pm. NEXT BOARD MEETING – 10 April 2013 at the Chapter office at 10:00am.



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Col David Patrick USAF (Ret) Secretary