

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234

MINUTES OF BOARD MEETING - THURSDAY, 20 JANUARY 2011

The Meeting was called to order by President Jim Cunningham at 0900 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Ed McCarthy, Col Mac McDonald, Col David Patrick, Col Frank Rohrbough, Col Lisa Skopal, LTC Jim Finch, LTC Randy Hoff, Chaplain Taylor, Major Jim Cunningham, Susie Tolman and Trish Meserve. Guest: TCC President, Ed Stone.

Unable to attend: BGen Robert Herring, LTC John Gibbs, LTC Sumner Hudson, LtCol Edward Marvin

Invocation given by Chaplain Taylor, Pledge of Allegiance led by Maj Jim Cunningham.

Secretary: Col David Patrick

Minutes from 21 October 2010 were accepted as written and filed as a matter of chapter record.

President: Maj Jim Cunningham

Introduced TCC President Ed Stone (who was on hand to conduct the Installation of Officers ceremony), and Lisa Skopal as new Board member. Sumner Hudson will likely be receiving hospice care this week. Bill Goforth has resigned from the Board to avoid a conflict of interest as he now serves as Executive Vice President of the chapter.

Exec VP: LTC Bill Goforth (absent)

Jim Cunningham advised Bill is involved in creating an Active Duty Advisory Board to see how MOAA-AC can best help its Active Duty members.

VP Administration: LTC Jim Webb (absent)

Jim Cunningham reported that LTC Webb has fully immersed himself in the ROTC program for 2011 and making contact with approx 65 schools and 3-4 colleges. Currently working on revising the scholarship applications to make them more user friendly.

VP Programs: (Open)

Jim Cunningham gave an overview of the upcoming social program in February and the golf tournament. Has just received an email from MOAA national re the extent of our involvement in their Annual meeting in October and will distribute to the staff..

VP Membership: LTC Randy Hoff

Advised the national dues had increased from \$28 to \$30, and a new class of membership was being developed for the junior and senior ROTC members. Provided annual report and MOAA's top ten goals for 2011 and reasons to join, plus copies of the new enrollment forms. Ed Stone noted MOAA national was looking at ways for national members to be assigned to local chapters and that chapters should give their input to the TCC for its position on how this can be done. Ed Marvin may have more on this as a current member of the Chapter Affairs Committee. Provided the latest numbers from the membership chart: 1152 members comprising of 236 Active Duty, 248 Auxiliary and 668 Retired.

Treasurer: Col Vaughn Caudill (absent)

David Patrick presented annual financial report. The Outreach account ended the year with a \$4,000 surplus which will be given out in Scholarships in 2011. The operating account had a surplus of just over \$1200 despite having an original budget deficit of \$2,000.

Outreach Account:

1/27/11	<u>2010</u>	<u>FY10</u> <u>Budget</u>
<u>INCOME</u>		
Donations	\$4,448.50	\$5,000.00
Golf Tournament		
In	\$12,558.00	
Out	\$5,175.80	
Total	\$7,412.20	\$5,000.00
TOTAL INCOME	\$11,860.70	\$10,000.00
<u>OUTFLOWS</u>		
Charity		
Wounded Warrior	\$3,335.00	\$2,500.00
Red Cross	149.00	\$500.00
VA		\$500.00
TVC	100.00	
VGSAA	25.00	
Total	3,609.00	\$3,500.00
Scholarships		
Torrey #1	2,000.00	\$2,000.00
Torrey #2	1,000.00	\$1,000.00
Torrey Runners Up (SB)	200.00	\$300.00
JROTC #1	1,000.00	\$1,000.00
Marvin		\$1,000.00
Total	4,200.00	\$6,300.00
TOTAL OUTFLOW	\$7,809.00	\$9,800.00
Decrease in reserve funds	\$4,051.70	\$200.00

<u>RESERVE BALANCES</u>	31-Dec-10
Chapter Operations	
Eisenhower	\$8,804.15
USAA	<u>\$15,548.07</u>
Total	\$24,352.22
Scholarships	
RBFUC	
Savings	\$929.82
Money Market	\$9,101.95
Checking	\$1,176.87
Certificates	\$8,975.82
Total	\$20,184.46

Operations Acct: (Income)

01/27/11

	<u>Actual</u>	<u>CY 10 Budget</u>
Membership Dues		
MOAA National	3,020.00	\$3,000.00
New Aux	15.00	}
New Retired	200.00	}
New Active Duty	50.00	}
Renewal Aux	1,620.00	} \$12,000.00
Renewal Retired	9,000.00	}
Renewal Active Duty	105.00	}
Total	<u>14,010.00</u>	<u>\$15,000.00</u>
Non-Dues Revenue		
Interest	0.00	\$75.00
Shirt Sales	225.68	\$250.00
Merchandise	0.00	\$200.00
Advertising/Lariat	12,890.00	\$12,000.00
Corporate Partnership	600.00	\$750.00
Donations	2,012.50	\$1,000.00
TCC	500.00	
MOAA Cruise	500.00	
Total	<u>16,728.18</u>	<u>\$14,275.00</u>
Social Events		
January	-2.10	
February	-75.00	
March	-129.54	
April	-188.97	
May	-266.66	
June	6.98	
July	0.00	
August	60.57	
September	23.46	
October	-293.30	
November	148.75	
December	-196.09	
Total	-911.90	\$0.00
TOTAL INCOME	<u>29,826.28</u>	<u>\$29,275.00</u>

Operations Account (Outflow):

1/27/11

<u>Category</u>	<u>Actuals</u>	<u>Budget</u>
Bank Charge/Int	\$181.40	100.00
Board & Staff Mtg	10.00	100.00
D&O Insurance	473.00	463.00
Dues & Subscription	\$275.00	350.00
Focus/Advisory Groups	0.00	300.00
Independent Contr	10,357.50	10,000.00
Lariat Postage	2,500.00	2,400.00
Lariat Printing	9,354.30	9,600.00
Liability Insurance	350.00	350.00
Marketing	259.69	1,500.00
Membership Recruiting	324.98	750.00
Miscellaneous	60.00	350.00
Office	1,681.78	2,000.00
Personal Affairs		150.00
Postage & Delivery	1,419.43	1,000.00
Solitaires	83.84	250.00
Special Activities		0.00
Telephone	1,207.58	1,200.00
Volunteer Recogn		500.00
TOTAL OUTFLOWS	\$28,538.50	31,363.00
Surplus/Deficit	\$1,287.78	-2,088.00

President: Maj Jim Cunningham – Gearing up for the State’s legislative activities – the main focus being on retaining what the military already has. Revenue neutral bills will have a better chance of being passed. Texas Coalition of Veterans Organization will be meeting in Austin on Jan 26 if anyone is interested in attending.

Discussions & Review:

- a) **2011 Budget:** Presented by David Patrick. Projected deficit in Operation account of \$4075 but hope to make this up with non dues revenue. Scholarships have increased to \$10,400 in 2011, and golf tournament proceeds budget is based on last year’s actual receipts. Motion to accept the budget as presented was made by Frank Rohrbough and seconded by Lisa Skopal. Motion carried. Mac McDonald pointed out the negative projection in the social programs and it was explained that higher food costs combined with the free lunches that are given out to scholarship winners, coverwrap members etc produced a deficit which was not budgeted for in prior years.

Outreach Budget:

<u>INCOME</u>	
Donations	\$4,000.00
Golf Tournament	
In	
Out	
Total	\$8,000.00
TOTAL INCOME	\$12,000.00
<u>OUTFLOWS</u>	
Charity	
Wounded Warrior	\$4,000.00
Red Cross	\$500.00
Undesignated Charities	\$1,000.00
Total	\$5,500.00
Scholarships	
Torrey #1	\$2,000.00
Torrey #2	\$2,000.00
Torrey Runners Up (Cash)	\$400.00
JROTC #1	\$2,000.00
JROTC #2	\$2,000.00
Marvin	\$2,000.00
Total	\$10,400.00
TOTAL OUTFLOW	\$15,900.00
Decrease in reserve funds	-\$3,900.00

Operations Budget – Income:

CY 11 Budget

Membership Dues

MOAA National	\$3,300.00
New Aux	\$300.00
New Retired	\$1,800.00
New Active Duty	\$600.00
Renewal Aux	\$1,200.00
Renewal Retired	\$4,500.00
Renewal Active Duty	\$300.00
Total	\$12,000.00

Non-Dues Revenue

Interest	\$75.00
Shirt Sales	\$250.00
Merchandise	\$200.00
Advertising/Lariat	\$13,000.00
Corporate Partnership	\$800.00
Donations	\$2,000.00
Total	\$16,325.00

Social Events

January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
Total	-\$1,000.00

TOTAL INCOME \$27,325.00

Operations Outflow Budget:

<u>Category</u>	<u>Budget</u>
Bank Charge/Int	100.00
Board & Staff Mtg	50.00
D&O Insurance	500.00
Dues & Subscription	350.00
Focus/Advisory Groups	100.00
Independent Contr	12,000.00
Lariat Postage	2,750.00
Lariat Printing	9,600.00
Liability Insurance	350.00
Marketing	250.00
Membership Recruiting	500.00
Miscellaneous	100.00
Office	1,750.00
Personal Affairs	100.00
Postage & Delivery	1,250.00
Solitaires	100.00
Special Activities	100.00
Telephone	1,200.00
Volunteer Recogn	250.00
TOTAL OUTFLOWS	31,400.00
Surplus/Deficit	-4,075.00

- b) **Strategic Plan Update:** Col David Patrick advised the chapter was driven by four main priorities and at year end 10 of the 22 action steps in the multi-year plan had completed. At the Dec Planning meeting the main priorities were streamlined and attainable action items produced.
- c) **Corporate Partnership:** All Board members are encouraged to approach their personal service providers to become Corporate Partners. Application enclosed in the packet. So far 8 companies are participating. For \$100 the partner has their company name listed in The Lariat, on the website and mentioned at luncheons.

- d) **Golf Tournament:** Director of Golf, Frank Rohrbough advised the 2011 Golf Tournament is set for 15 April. Motion was made for the Board to approve the \$1,000 expenditure of chapter funds initiate the Golf Tournament. Seconded by Mac McDonald. Motion carried. Frank encouraged all Board members to participate in the tournament and assist in gathering door prizes.
- e) **TCC Advocating in Austin:** Jim Cunningham advised the Board of the planned Advocating in Austin on Feb 2-3 involving all Texas chapters. Interested participants should contact David Patrick. Talking points will be provided. Frank Rohrbough advised he was recently in Washington DC and met with Steve Strobridge of MOAA's legislative staff. Tricare may well be cost shared between members and fee increases likely to be released on Feb 14th, and will likely be adjusted with future COLA increases.
- f) **Other:** Mac McDonald inquired as to the planning of the Board meeting dates. Being on the same day as a luncheon means he is unable to bring guests. Matter was tabled until the next Board meeting for additional input.

Meeting adjourned at 10.35am. NEXT BOARD MEETING – April 14, 2011 at chapter office at 10am.



Col David Patrick USAF (Ret) Secretary