

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234
MINUTES OF BOARD MEETING – Thursday 7 June 2018

The Meeting was called to order by Board Chair Barbara Ramsey at 11:50am. A quorum was present (min 50%) and acting throughout the meeting.

Attendees:

Board: Col Mac McDonald, Col Barbara Ramsey, Col Frank Rohrbough, LTC Jim Finch.

Staff: Col Vaughn Caudill, Col Peter Hunt, LtCol Kitty Meyers, Maj Jim Cunningham, Trish Meserve.

Unable to attend:

Board: LTC Bill Goforth, LtCol Ed Marvin.

Staff: Col David Patrick, LTC Robert Blake, Lt Rebekah Emery.

Invocation by Jim Cunningham and Pledge of Allegiance led by Barbara Ramsey.

Secretary: Col David Patrick, USAF (Ret) (Absent)

The minutes from 3 May 2018 were reviewed and will be filed as a matter of chapter record.

Chairman's Report

Conflict of Interest/Non Disclosure forms received from Board members include Barbara Ramsey, Ed Marvin and Bill Goforth. Form will be re-emailed to remaining Board members.

Scorecard Review

Priority One - Sustain Strong & Influential Legislative Efforts/Program:

1.1 Letter penned by Bob Blake was emailed to all constituents of Vicente Gonzalez looking for Chapter rep.

1.2 No Change.

Priority Two - Increase and Retain Membership:

Jim Cunningham has enlisted the assistance of Felix Santiago.

2.1 No change.

2.2 No Change.

2.3 Closed.

2.4 No change

2.5 No change.

2.6 Added - JBSA Newcomer Orientation Schedule to be fleshed with recruiting volunteers.

Priority Three - Conduct Top Quality Monthly Programs/Events:

Ongoing.

Priority Four – Sustain Positive Financial Position:

No change.

Priority Five – Austin:

No Change.

Financials & Budget Projections

Outreach Account (Scholarship):

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2018 Budget	Variance
Donations	1,915.00	1,715.00	285.00	395.00	556.00								4,866.00	\$ 8,000.00	(3,134.00)
Other													-		-
Golf Tournament													-		-
In	6,000.00		540.00	420.00	5,000.00								11,960.00		11,960.00
Out	1,000.00												1,000.00		1,000.00
Sub Total Golf	5,000.00	-	540.00	420.00	5,000.00	-	-	-	-	-	-	-	10,960.00	\$ 15,000.00	(4,040.00)
TOTAL INCOME	13,915.00	1,715.00	825.00	815.00	5,556.00	-	-	-	-	-	-	-	15,826.00	\$ 23,000.00	(7,174.00)
OUTFLOWS															
Charity															
Warrior & Family Support Ctr													-	\$ 7,500.00	(7,500.00)
MOAA Heritage													-	\$ 125.00	(125.00)
Undesignated Charities													-	\$ 100.00	(100.00)
Total	-	-	-	-	-	-	-	-	-	-	-	-	-	\$ 7,725.00	(7,725.00)
Scholarships															
Col Torrey				500.00									500.00	\$ 500.00	-
Gen Herring (JROTC)			500.00										500.00	\$ 500.00	-
Col McCarthy (JROTC)													-	\$ 500.00	(500.00)
Chapter (Jim & Cheryl Cunningham)					500.00								500.00	\$ 500.00	-
ROTC Army			7,000.00	2,000.00									9,000.00	\$ 10,000.00	(1,000.00)
ROTC Air Force			1,000.00										1,000.00	\$ 2,000.00	(1,000.00)
ROTC Air Force (Ed & Ruby Marvin)					1,000.00								1,000.00	\$ 1,000.00	-
Total	-	-	8,500.00	2,500.00	1,500.00	-	-	-	-	-	-	-	12,500.00	\$ 15,000.00	(2,500.00)
TOTAL OUTFLOW	0.00	0.00	8,500.00	2,500.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,500.00	\$ 22,725.00	(10,225.00)
Decrease/Increase	13,915.00	1,715.00	(7,675.00)	(1,685.00)	4,056.00	-	-	-	-	-	-	-	3,326.00	\$ 275.00	3,051.00

Alamo Chapter Educational Foundation:

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	
Donations													-	
Other				1,575.11									1,575.11	
Golf Tournament													-	
In													-	
Out													-	
Sub Total Golf	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL INCOME	-	-	-	1,575.11	-	-	-	-	-	-	-	-	1,575.11	
OUTFLOWS														
Scholarships														
Col Torrey													-	
Gen Herring (JROTC)													-	
Col McCarthy (JROTC)													-	
Chapter (Jim & Cheryl Cunningham)													-	
ROTC Army													-	
ROTC Air Force													-	
ROTC Air Force (Ed & Ruby Marvin)													-	
TOTAL OUTFLOW	-	-	-	-	-	-	-	-	-	-	-	-	-	
Decrease/Increase	-	-	-	1,575.11	-	-	-	-	-	-	-	-	-	1,575.11

Operations Account (Inflow):

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2018 Budget	Variance
Membership Dues															
MOAA National		1,465.00											\$1,465.00	\$ 500	\$965.00
New Surviving Spouses			15.00										\$15.00	\$ -	\$15.00
New Retired			55.00										\$55.00	\$ -	\$55.00
New Active Duty													\$0.00	\$ -	\$0.00
New Former													\$0.00	\$ -	\$0.00
Renewal Surviving Spouses	370.00	200.00	45.00	30.00	30.00								\$675.00	\$ 900	-\$225.00
Renewal Retired	1,430.00	565.00	225.00	220.00	210.00								\$2,650.00	\$ 5,000	-\$2,350.00
Renewal Active Duty		55.00	85.00	120.00	120.00								\$280.00	\$ 650	-\$390.00
Renewal Former			125.00	15.00									\$140.00	\$ 200	-\$60.00
Total	\$ 1,800.00	\$ 2,285.00	\$550.00	\$265.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,260.00	\$ 7,250	-\$1,990.00
Non-Dues Revenue															
CFC													\$0.00	\$ -	\$0.00
Travel Rewards													\$0.00	\$ -	\$0.00
Golf Tournament													\$0.00	\$ 3,000	-\$3,000.00
Merchandise (Coins/Shirts)				25.00									\$25.00	\$ -	\$25.00
JROTC Medals (Garza)													\$0.00	\$ 1,000	-\$1,000.00
Advertising Larlat		150.00		3,070.00	1,620.00								\$4,840.00	\$ 12,000	-\$7,160.00
Corporate Partnership			200.00		100.00								\$300.00	\$ 1,000	-\$700.00
Donations to Chapter	1,020.00	285.00	110.00	281.00	10.00								\$1,706.00	\$ 6,000	-\$4,294.00
Donations to Outreach	1,715.00	347.00	395.00	556.00	40.00								\$3,053.00	\$ 8,000	-\$4,947.00
Social Events	1,826.00	630.00	1,086.00	1,172.00	1,098.00								\$5,812.00	\$ 15,000	-\$9,188.00
Total	\$ 4,561.00	\$ 1,412.00	\$ 1,791.00	\$ 5,104.00	\$ 2,868.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$15,736.00	\$ 46,000	-\$30,264.00
TOTAL INCOME	\$6,361.00	\$3,697.00	\$2,341.00	\$5,369.00	\$3,228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,996.00	\$ 53,250	-\$32,254.00

3 Year Comparison – May YTD

Outreach Account (Scholarship):

INCOME	2018	2017	2016
Donations	\$ 4,866.00	\$ 5,810.00	\$ 5,906.00
Other	\$ -	\$ -	\$ -
Golf Tournament			
In	\$11,960.00	\$ 225.00	\$ -
Out	\$ 1,000.00	\$ -	\$ 1,000.00
Sub Total Golf	\$10,960.00	\$ 225.00	\$ (1,000.00)
TOTAL INCOME	\$15,826.00	\$ 6,035.00	\$ 4,906.00
OUTFLOWS			
Charity			
Wounded Warrior	\$ -	\$ -	\$ -
MOAA Military Family Initiative	\$ -	\$ 125.00	\$ -
Undesignated Charities	\$ -	\$ -	\$ 100.00
501 C3 Application	\$ -	\$ 125.00	
Total	\$ -	\$ 250.00	\$ 100.00
Scholarships			
Torrey	\$ 500.00	\$ 500.00	\$ -
Gen Herring (JROTC #1)	\$ 500.00	\$ -	\$ -
McCarthy (JROTC #2)	\$ -	\$ 500.00	\$ -
Chapter/Cunningham	\$ 500.00	\$ -	\$ -
ROTC Army	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
ROTC Air Force (Marvin)	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
ROTC Air Force	\$ 1,000.00	\$ 2,000.00	\$ -
Total	\$12,500.00	\$ 13,000.00	\$ 10,000.00
TOTAL OUTFLOW	\$12,500.00	\$ 13,250.00	\$ 10,100.00
Decrease/Increase	\$ 3,326.00	\$ (7,215.00)	\$ (5,194.00)

Operations Account (Inflow):

Category	2018	2017	2016
Membership Dues			
MOAA National	\$ 1,465.00	\$ 90.00	\$ 530.00
New SurvSp	\$ 15.00	\$ 15.00	\$ -
New Retired	\$ 55.00	\$ 110.00	\$ 55.00
New Active Duty	\$ -	\$ -	\$ 15.00
New Former	\$ -	\$ -	\$ 25.00
Renewal SurvSp	\$ 675.00	\$ 855.00	\$ 705.00
Renewal Retired	\$ 2,650.00	\$ 7,260.00	\$ 4,775.00
Renewal Active Duty	\$ 260.00	\$ 450.00	\$ 235.00
Renewal Former	\$ 140.00	\$ 15.00	\$ 25.00
Total	\$ 5,260.00	\$ 8,795.00	\$ 6,365.00
Non-Dues Revenue			
Interest			
Trip Rewards	\$ -	\$ -	\$ 373.80
Merchandise	\$ 25.00	\$ 50.00	\$ 115.00
JROTC Medals (Garza)	\$ -	\$ 916.39	\$ -
Advertising Lariat	\$ 4,840.00	\$ 8,220.00	\$ 7,500.00
Corporate Partnership	\$ 300.00	\$ 500.00	\$ 300.00
Donations to Chapter	\$ 1,706.00	\$ 3,481.00	\$ 2,760.00
Donations to Outreach	\$ 3,053.00	\$ 4,000.00	\$ 4,178.00
Golf Tournament	\$ -	\$ -	\$ -
Social Events	\$ 5,812.00	\$ 6,754.00	\$ 6,380.00
Total	\$15,736.00	\$ 23,921.39	\$21,606.80
TOTAL INCOME	\$20,996.00	\$ 32,716.39	\$27,971.80

Operations Account (Outflow):

Category	2018	2017	2016
Bank Charge/Int	\$ -	\$ -	\$ 56.80
Copier Mntn Agreement	\$ 519.00	\$ 472.00	\$ 429.00
Credit Card Fee Square	\$ 74.45	\$ 155.13	\$ 60.83
Credit Card Fee PayPal	\$ 182.18	\$ 162.17	\$ 107.43
D&O Insurance	\$ -	\$ -	\$ -
Dues & Subscription	\$ 1,355.20	\$ 1,164.60	\$ 1,148.20
GT Contractor Incentive	\$ -	\$ -	\$ -
Independent Contr	\$ 7,110.00	\$ 6,903.00	\$ 6,117.70
Lariat Postage	\$ -	\$ 1,215.00	\$ 1,225.00
Lariat Printing	\$ 2,268.00	\$ 2,374.20	\$ 2,217.52
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing	\$ -	\$ 871.92	\$ -
Membership Recruiting	\$ -	\$ -	\$ -
Miscellaneous	\$ -	\$ -	\$ -
Office	\$ 1,340.22	\$ 1,074.41	\$ 1,047.41
Personal Affairs	\$ -		\$ -
Postage & Delivery	\$ 6.70	\$ 493.50	\$ 458.05
ROTC	\$ -	\$ 269.48	\$ 399.36
ROTC JR Medals	\$ -	\$ 916.39	\$ -
Satellite Chapters	\$ -	\$ -	\$ -
Social Events	\$ 5,469.22	\$ 5,017.60	\$ 4,835.11
Solitaires	\$ -	\$ -	\$ 52.35
Special Activities	\$ -	\$ -	\$ -
Telephone	\$ 787.65	\$ 689.30	\$ 632.18
Trans To Outreach	\$ 4,866.00	\$ 5,810.00	\$ 5,906.00
Volunteer Recogn	\$ -		
TOTAL OUTFLOWS	\$24,403.62	\$28,013.70	\$25,117.94

Vaughn Caudill opined chapter is currently not in the best financial health so would not be able to provide much support to Austin at this point. The deficit will continue for a couple more years till the three year memberships roll around again. May well have to cut back on scholarships next year. Kitty advised once the Golf Tournament receipts are known we will be able to better forecast the 2019. scholarships.

Non Dues revenue must be increased. Advertising Coordinator is tasked to contact El Paso chapter re their ad pricing, particularly the business card size ads, and meet with exec team on June 29th to discuss ad pricing, media kit, corporate partnerships, website links and strategy. Financials are not too concerning for this year but need to take action now for future years.

Membership

Currently at 1097 members, with gains of 11 since last Board meeting, and deletion of 21 for non payment of dues. Zero members gained from the Austin region.

Austin Satellite

TCC meeting scheduled for Friday and Saturday with Terri Coles from MOAA. Plan is to have MOAA national finance the MOAA Austin resurgence perhaps with additional help from TCC. Must have MOAA presence in the Texas capitol with advocacy being a prime mission.

David Haas ROTC Commander at UT Austin could be a potential leader for the satellite.

There are over 1500 potential chapter members in the Austin area according to MOAA though the actual membership was 200 with the active group aged 90+. Pat Christ is also investigating setting up a satellite chapter in Georgetown but this would not detract very much from an Austin location. Kitty and Jim to work up a proposed budget to present to Terri Coles.

MOAA national could provide twice a year mass email to the 1500 potentials to support the satellite. Discussions are ongoing with the Executive Directors of TMOA regarding joint transition events.

Meeting adjourned at 1 2:55pm.

NEXT BOARD MEETING – TBD

Col David Patrick USAF (Ret) Secretary