

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234

MINUTES OF BOARD MEETING - Wednesday, 14 August 2013

The Meeting was called to order by President Jim Cunningham at 10:00 hrs. A quorum was present and acting throughout the meeting.

Attendees: COL Vaughn Caudill, Col Mac McDonald, Col David Patrick, Col Barbara Ramsey, Col Frank Rohrbough, LTC Jim Finch, LTC Bill Goforth, LTC Randy Hoff, MAJ Jim Cunningham, Susie Tolman and Trish Meserve.

Unable to attend: Col Lisa Skopal, LTC John Gibbs, LtCol Ed Marvin, LTC Jim Webb.

Invocation given and Pledge of Allegiance led by Jim Cunningham.

Secretary: Col David Patrick

Minutes from 10 April 2013 were accepted as written and will be filed as a matter of chapter record.

Exec VP: LTC Bill Goforth

Is assisting Jim in connecting with Active Duty personnel to encourage them to become part of the leadership team and/or Board members.

VP Administration: LTC Jim Webb

Absent. Jim Cunningham advised the JROTC program successfully supported over 65 high schools.

VP Programs: (Open)

The Summer Celebration party at the Petroleum club was a great success. Even had picture in the Express news! Upcoming events include a luncheon at the ARC on Aug 22nd, Golf tournament on Sept 13, September 22 luncheon at Ft Sam and Oktoberfest at Parr Club on Oct 24. The 2014 program is in the planning stages.

VP Membership: LTC Randy Hoff

Reviewed Membership chart. Total membership currently at 1531 with 471 Active Duty, 218 Auxiliary, 13 Former and 829 Retired. Due to sequestration there will be no Extravaganza or ETAP programs from which to recruit, though 3 job fairs are coming up starting in September, as well as the Retiree Days. Frank's classes and the Gold Bar presentations also provide recruits. Working through some issues with the new MOAA recruitment program. MOAA national has credited us with 2 new members even though we have sent up 390 since January. Still working on the absence of emails for prospective members, though MOAA is sending out the Oktoberfest flyer along with an invitation to join the chapter free for one year.

Treasurer: Col Vaughn Caudill

Commented how generous our membership is in its donation giving – from the solicitation sent in the July Lariat we have received approx \$1300. Most of the Scholarships have been distributed. One from last year still not claimed, perhaps an indication that “need” should be included in the criteria. Special note of thanks to Randy for the recruitment that earned monies from MOAA national. Financially chapter is in an excellent condition. Will budget for Credit Card and PayPal losses next year.

Outreach Account (Scholarship):

INCOME	May	June	July	YTD	2013 Budget	Variance
Donations	-	300.00	-	6,293.22	\$ 6,000.00	293.22
Other				1,000.00		1,000.00
Golf Tournament						-
In		1,250.00		1,250.00	\$ 13,000.00	(11,750.00)
Out				600.00	\$ 4,000.00	(3,400.00)
Sub Total Golf	-	1,250.00		650.00	\$ 9,000.00	(8,350.00)
TOTAL INCOME	-	1,550.00	-	7,943.22	\$ 15,000.00	(7,056.78)
OUTFLOWS						
Charity						
Wounded Warrior				-	\$ 4,150.00	(4,150.00)
Red Cross				100.00	\$ 500.00	(400.00)
Undesignated Charities				200.00	\$ 100.00	100.00
Total	-	-	-	300.00	\$ 4,750.00	(4,450.00)
Scholarships						
Torrey 2K		-		-	\$ 2,000.00	(2,000.00)
Torrey 2K		2,000.00		2,000.00	\$ 2,000.00	-
Gen Herring (JROTC #1)			2,000.00	2,000.00	\$ 2,000.00	-
McCarthy (JROTC #2)				-	\$ 2,000.00	(2,000.00)
Marvin (Chapter)				-	\$ 2,000.00	(2,000.00)
Col Shean Bequest		1,000.00		1,000.00		
Last Yrs Torrey	2,000.00			2,000.00	\$ -	2,000.00
Total	2,000.00	3,000.00	2,000.00	7,000.00	\$ 10,000.00	(3,000.00)
TOTAL OUTFLOW	2,000.00	3,000.00	2,000.00	7,300.00	\$ 14,750.00	(7,450.00)
Decrease/Increase	(2,000.00)	(1,450.00)	(2,000.00)	643.22	\$ 250.00	393.22

Operations Account (Income):

	May	June	July	YTD	2013 Budget	Variance
Membership Dues						
MOAA National				\$3,180.00	\$ 1,500	\$1,680.00
New Aux				\$0.00	\$ 30	-\$30.00
New Retired				\$36.28	\$ 60	-\$23.72
New Active Duty				\$25.00	\$ -	\$25.00
New Former				\$0.00	\$ 30	-\$30.00
Renewal Aux	75.00	30.00	15.00	\$1,373.53	\$ 1,400	-\$26.47
Renewal Retired	885.00	495.00	245.00	\$7,172.09	\$ 7,500	-\$327.91
Renewal Active Duty	220.00	55.00	40.00	\$586.91	\$ 500	\$86.91
Renewal Former			25.00	\$25.00	\$ -	\$25.00
Total	\$1,180.00	\$580.00	\$325.00	\$12,398.81	\$ 11,020	\$1,378.81
Non-Dues Revenue						
Interest				\$0.00	\$ -	\$0.00
Trip Rewards	200.00					
Shirt Sales				\$100.00	\$ -	\$100.00
Merchandise			14.00	\$214.00	\$ -	\$214.00
Advertising Lariat	1,350.00		5,400.00	\$15,870.00	\$ 17,000	-\$1,130.00
Corporate Partnership				\$496.35	\$ 1,500	-\$1,003.65
Donations to Chapter	140.00	50.00	1,355.00	\$4,517.55	\$ 3,000	\$1,517.55
Donations to Outreach	190.00	400.00	50.00	\$7,743.22	\$ 6,000	\$1,743.22
Social Events	920.00	882.00	1,665.00	\$6,834.67	\$ 12,500	-\$5,665.33
Total	\$ 2,800.00	\$ 1,332.00	\$ 8,484.00	\$35,775.79	\$ 40,000	-\$4,224.21
TOTAL INCOME	\$3,980.00	\$1,912.00	\$8,809.00	\$48,174.60	\$ 51,020	-\$2,845.40

Operations Account (Outflow):

Category	May	June	July	YTD	2013 Budget	Variance
Bank Charge/Int				71.47	\$ 50	(21.47)
Board & Staff Mtg				39.74	\$ -	(39.74)
Copier Mntn Agreement	390.00			390.00	\$ -	(390.00)
Credit Card Losses Square	16.29	21.41	25.94	136.22	\$ -	(136.22)
Credit Card Losses PayPal	11.59	19.81		43.28	\$ -	(43.28)
D&O Insurance				-	\$ 500	500.00
Dues & Subscription				1,058.20	\$ 1,250	191.80
Focus/Advisory Groups				-	\$ 50	50.00
Independent Contr	1,125.00	1,125.00	1,125.00	7,862.50	\$ 13,500	5,637.50
Lariat Postage	1,000.00			2,190.00	\$ 3,000	810.00
Lariat Printing	591.46	571.13	2,109.51	5,831.95	\$ 8,200	2,368.05
Liability Insurance				425.00	\$ 450	25.00
Marketing				-	\$ 100	100.00
Membership Recruiting	50.00	25.00		125.00	\$ 300	175.00
Miscellaneous				100.00	\$ 50	(50.00)
Office	66.86	63.08	244.36	1,001.65	\$ 2,300	1,298.35
Personal Affairs				-	\$ -	-
Postage & Delivery	92.00	111.95		569.70	\$ 1,250	680.30
ROTC				187.35	\$ 200	12.65
Social Events	570.00		418.00	3,843.00	\$ 12,500	8,657.00
Solitaires				-	\$ 125	125.00
Special Activities				-	\$ 600	600.00
Telephone	134.87	144.19	134.59	1,083.08	\$ 1,400	316.92
Trans To Outreach		300.00		7,293.22	\$ 6,000	(1,293.22)
Volunteer Recogn				-	\$ 100	100.00
						-
TOTAL OUTFLOWS	4,048.07	2,381.57	4,057.40	32,251.36	\$ 51,925	19,673.64
Surplus/(Deficit)	(68.07)	(469.57)	4,751.60	15,923.24	(905.00)	16,828.24

Reserves:

RESERVE BALANCES	31-May-13	30-Jun-13	31-Jul-13
Outreach			
RBFCU			
Savings	\$ 306.32	\$ 306.32	\$ 306.47
Money Market	\$20,324.90	\$15,330.08	\$15,334.68
Checking	\$ 214.00	\$ 2,514.00	\$ 514.38
Certificates	\$ 9,270.19	\$ 9,277.36	\$ 9,284.31
Total	\$30,115.41	\$27,427.76	\$25,439.84
Chapter Operations			
Broadway	\$20,005.03	\$20,785.46	\$26,412.06
USAA	\$15,745.51	\$15,755.67	\$15,755.67
Total	\$35,750.54	\$36,541.13	\$42,167.73

Three Year Review

As requested a three year review is included. Golf tournament being moved from April to September accounts for some differences, but generally inflow is on the increase and non dues revenue has increased dramatically.

Three Year Review – Outreach Account:

<u>INCOME</u>	<u>2013 YTD</u>	<u>2012 YTD</u>	<u>2011 YTD</u>	<u>2010 YTD</u>
Donations	\$6,293.22	\$4,788.02	\$3,920.00	\$4,139.50
Other	\$1,000.00	\$0.00	\$500.00	
Golf Tournament				
In	\$1,250.00	\$600.00	\$10,659.40	12,558.00
Out	\$600.00	\$0.00	-\$4,316.05	\$5,175.80
Sub Total Golf	\$650.00	\$600.00	\$6,343.35	\$7,412.20
TOTAL INCOME	\$7,943.22	\$5,388.02	\$10,763.35	\$11,551.70
OUTFLOWS				
Charity				
Wounded Warrior	\$0.00	\$0.00	\$2,855.00	\$3,335.50
Red Cross	\$100.00	\$0.00	\$0.00	
Undesignated Charities	\$200.00	\$75.00	\$0.00	
Total	\$300.00	\$75.00	\$2,855.00	\$3,335.50
Scholarships				
Torrey 2K	\$0.00	\$0.00	\$0.00	\$2,000.00
Torrey 2K	\$2,000.00	\$0.00	\$0.00	\$200.00
Gen Herring (JROTC #1)	\$2,000.00	\$0.00	\$0.00	
McCarthy (JROTC #2)	\$0.00	\$0.00	\$0.00	
Marvin (Chapter)	\$0.00	\$0.00	\$0.00	
Col Shean Bequest	\$1,000.00	\$0.00	\$0.00	
Last Yrs Torrey	\$2,000.00	\$0.00	\$0.00	
Total	\$7,000.00	\$0.00	\$0.00	\$2,200.00
TOTAL OUTFLOW	\$7,300.00	\$75.00	\$2,855.00	\$5,535.50
Decrease/Increase	\$643.22	\$5,313.02	\$7,908.35	\$6,016.20

Three Year Review – Operating Inflow:

	<u>2013 YTD</u>	<u>2012 YTD</u>	<u>2011 YTD</u>	<u>2010 YTD</u>
Membership Dues				
MOAA National	\$3,180.00	\$3,474.00	\$970.00	\$2,020.00
New Aux	\$0.00	\$15.00	\$0.00	\$15.00
New Retired	\$36.28	\$15.00	\$120.00	\$165.00
New Active Duty	\$25.00	\$0.00	\$15.00	
New Former	\$0.00	\$14.32	\$0.00	
Renewal Aux	\$1,373.53	\$1,282.60	\$1,170.00	\$1,545.00
Renewal Retired	\$7,172.09	\$6,326.49	\$7,855.00	\$8,130.00
Renewal Active Duty	\$586.91	\$168.97	\$500.00	
Renewal Former	\$25.00	\$0.00	\$0.00	
Total	\$12,398.81	\$11,296.38	\$10,630.00	\$11,875.00
Non-Dues Revenue				
Interest	\$0.00	\$0.00	\$0.00	
Trip Rewards	\$0.00	\$0.00	\$0.00	
Shirt Sales	\$100.00	\$0.00	\$0.00	\$185.68
Merchandise	\$214.00	\$0.00	\$25.00	
Advertising Lariat	\$15,870.00	\$15,870.00	\$11,790.00	\$7,390.00
Corporate Partnership	\$496.35	\$400.00	\$400.00	
Donations to Chapter	\$4,517.55	\$2,729.23	\$2,125.00	\$1,932.50
Donations to Outreach	\$7,743.22	\$4,836.12	\$110.00	
Social Events	\$6,834.67	\$7,151.61	-\$186.93	-\$664.94
Total	\$35,775.79	\$30,986.96	\$14,263.07	\$8,843.24
TOTAL INCOME	\$48,174.60	\$42,283.34	\$24,893.07	\$20,718.24

Three Year Review – Operating Outflow:

	<u>2013 YTD</u>	<u>2012 YTD</u>	<u>2011 YTD</u>	<u>2010 YTD</u>
Bank Charge/Int	\$71.47	\$0.50	\$110.12	\$181.40
Board & Staff Mtg	\$39.74	\$0.00	\$0.00	\$10.00
Copier Mntn Agreement	\$390.00	\$0.00	\$0.00	\$0.00
Credit Card Losses Square	\$136.22	\$0.00	\$0.00	
Credit Card Losses PayPal	\$43.28	\$0.00	\$0.00	
D&O Insurance	\$0.00	\$0.00	\$0.00	
Dues & Subscription	\$1,058.20	\$513.20	\$555.00	\$225.00
Focus/Advisory Groups	\$0.00	\$0.00	\$0.00	
Independent Contr	\$7,862.50	\$7,150.00	\$7,664.00	\$4,957.50
Lariat Postage	\$2,190.00	\$2,000.00	\$1,185.00	\$1,500.00
Lariat Printing	\$5,831.95	\$5,389.86	\$5,293.69	\$6,131.53
Liability Insurance	\$425.00	\$425.00	\$425.00	\$350.00
Marketing	\$0.00	\$0.00	\$0.00	
Membership Recruiting	\$125.00	\$870.00	\$163.00	\$75.00
Miscellaneous	\$100.00	\$0.00	\$831.25	\$60.00
Office	\$1,001.65	\$1,549.18	\$925.17	\$820.90
Personal Affairs	\$0.00	\$0.00	\$0.00	
Postage & Delivery	\$569.70	\$546.00	\$539.65	\$803.43
ROTC	\$187.35	\$0.00	\$234.20	
Social Events	\$3,843.00	\$7,234.71	\$0.00	
Solitaires	\$0.00	\$0.00	\$0.00	\$83.84
Special Activities	\$0.00	\$0.00	\$0.00	
Telephone	\$1,083.08	\$779.60	\$611.38	\$709.31
Trans To Outreach	\$7,293.22	\$0.00	\$0.00	
Volunteer Recogn	\$0.00	\$0.00	\$0.00	
TOTAL OUTFLOWS	\$32,251.36	\$26,458.05	\$18,537.46	\$15,907.91
Surplus/(Deficit)	\$15,923.24	\$14,695.29	\$5,461.74	\$4,810.33

President: Jim Cunningham

Regulation that occurred in the regular session of the Texas legislature was very productive for veterans. The largest impact was 1) the Veteran owned businesses being recognized by the state at HUBs (historically underutilized businesses). 2) The surviving spouses of military members who were killed in action or died whilst in service now receive 100% property tax exemption. This affected 550 widows in Texas. Changes to the Hazelwood act were not passed and the administration of it was changed to the Texas Veterans Commission. The disappointments included not getting the start date erased for the property tax waiver for surviving spouses.

MOAA-AC is an integral part of the Texas Coalition of Veterans Organizations and this entity is becoming well known at the state level. There is a new slate of officers for TCC and a quarterly in person meeting in Tyler in October.

Both Jim and David Patrick are heavily involved with the San Antonio Area Foundation and the Alliance for Veterans & Families (AVF), and the San Antonio Coalition for Veterans SACV). AVF and SACV will merge into one and be called the San Antonio Coalition for Veterans and Families. It aims to work the 12 county area helping the military.

The chapter was again awarded the Five Star Level of Excellence and will be presented with the streamer at the MOAA Annual meeting in Colorado Springs in November.

National MOAA Updates

MOAA Board Member: Barbara Ramsey

National MOAA has been busy with Storming The Hill campaign. Together with Ed Marvin 28 key legislative offices in 3 buildings were visited. Age and lack of experience with the military was surprising. Discussed bills dividing the house and senate that greatly affect the lower ranking military personnel. Discussed healthcare, sexual harrassment, tricare premium and mail order drugs (many of which are made overseas, the chemical make up of which may affect patients differently than "brand names").

The Storming the Hill regarding the SBP/DIC was a successful event. MOAA also working with Secretary Hagle with the sequestration issues.

Discussions & Review:

a) **Strategic Plan Update:**

David Patrick briefly reviewed the latest updates to the Plan's action items.

b) **Golf Tournament:** Tournament co-chaired by Frank & Stephen Rohrbough is meeting bi weekly. Still looking for a title sponsor but revenue will be increased by using the new venue at River Crossing. Warrior players are being invited from Operation Homefront and Warrior and Family Support Center. Their families can partake of the River Crossing's pool and facilities.

c) **Other:** Susie Tolman was awarded a certificate of thanks from the Warrior and Support Center for her coordination of the Cookie Angels.

Meeting adjourned at 12:21pm.

NEXT BOARD MEETING – 13 November at the Chapter office at 10:00am.



Col David Patrick USAF (Ret) Secretary