

# MILITARY OFFICERS ASSOCIATION OF AMERICA

## ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234

MINUTES OF BOARD MEETING - Thursday, 18 September 2014

The Meeting was called to order by President Jim Cunningham at 10:00 hrs. A quorum was present and acting throughout the meeting.

**Attendees:** CAPT Bill Knehans, Col Frank Rohrbough, Col Lisa Skopal, LTC John Gibbs, LTC Randy Hoff, LtCol Ed Marvin, LTC (Chap) James Taylor, MAJ Jim Cunningham, Susie Tolman and Trish Meserve.

**Unable to attend:** MG Charles Honore, BG Jim Doty, COL Vaughn Caudill, Col Mac McDonald, Col David Patrick, COL Barbara Ramsey, LTC Jim Finch, LTC Bill Goforth, LTC Jim Webb.

Invocation given by Chaplain Taylor and Pledge of Allegiance led by Jim Cunningham.

**Additions to the Agenda:** JROTC Matching Scholarship

**Secretary:** Col David Patrick

Absent. The Minutes from 15 April 2014 approved and will be filed as a matter of chapter record.

**VP Administration:** LTC Jim Webb

Absent. Now servicing 120 JROTC units. The majority are Army after having forged a relationship with the 5<sup>th</sup> Army ROTC Brigade. Working on similar principle with the Air Force and Navy/Marine ROTC. Such an impressive number of schools services should warrant recognition by MOAA national in the Affiliate.

**VP Programs:** (Open)

Last month's ARC luncheon was very successful with 110 attendees. Speaker Valenzuela was quite a draw, and General Honore and General Anderson advised they would like more luncheons there. Col Furbish has now retired and Mary Garr is the new Executive Director who MOAA-AC already has a good relationship with. September luncheon is at Ft Sam Golf Club with Eric Cooper, Exec Dir of the San Antonio Food Bank. Working on speaker for November, either BG Robert Labruta JBSA Commander or General Halberson Commanding General for IMCOM.

Oktoberfest will be at Ft Sam Golf Club with Bob Und Rennie and Christmas Party is on Dec 5<sup>th</sup> also at Ft Sam Golf Club.

John Gibbs suggested obtaining a speaker from the Center for the Intrepid.

**VP Membership:** LTC Randy Hoff

Reviewed Membership chart (428 Active Duty, 200 Auxiliary, 25 Former, 944 Retired totaling 1597). Numbers are fluctuating widely. Recruiting venues are few and far between as of late but a Job Fair is coming up at the end of this month as well as the Retiree Appreciation Day, and a Texas Workforce Commission job fair at the Coliseum "Red, White and You" on Nov 13. Bill Knehans set up recruiting table at Blue Skies West Wellness Fair, and will participate in one at Blue Skies East next week.

Bill Knehans advised he and 8 other folks got together to discuss the future organization of the MOAA members at Blue Skies, whether it would be as a satellite chapter or just regular members of the Alamo Chapter. The consensus was to be the latter, but need an active representative to coordinate.

**Treasurer: Col Vaughn Caudill**

Absent. Financials were reviewed. Donations from chapter members continue to demonstrate their generosity. Solicitation letters will be included in the November and December Lariats to encourage tax deductible donations. Trends indicate we'll be under budget at the end of the year. Jim Cunningham spoke with Jim Higdon at the recent Golf Tournament and being experienced in the matters of IRS and charitable giving that our 501 (c) 4 designation does allow for tax deductible donations and a change to a 501 (c) 19 status will be unnecessary.

**2014 Year To Date:**Outreach Account (Scholarship):

<b>INCOME</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>August</b>	<b>YTD</b>	<b>2014 Budget</b>	<b>Variance</b>
Donations	1,087.00	130.00	130.00	220.00	7,223.00	\$ 8,000.00	(777.00)
Other					5,000.00		5,000.00
Golf Tournament							-
In			2,875.00	10,000.00	12,875.00		12,875.00
Out					1,000.00		1,000.00
Sub Total Golf	-	-	2,875.00	10,000.00	11,875.00	\$ 15,000.00	(3,125.00)
<b>TOTAL INCOME</b>	<b>1,087.00</b>	<b>130.00</b>	<b>3,005.00</b>	<b>10,220.00</b>	<b>24,098.00</b>	<b>\$ 23,000.00</b>	<b>1,098.00</b>
<b>OUTFLOWS</b>							
Charity							
Wounded Warrior					-	\$ 10,500.00	(10,500.00)
Red Cross					-	\$ 500.00	(500.00)
Undesignated Charities					-	\$ 200.00	(200.00)
VA Hospice					-	\$ 300.00	
Total	-	-	-	-	-	\$ 11,500.00	(11,500.00)
Scholarships							
Torrey 2K					-	\$ 2,500.00	(2,500.00)
Gen Herring (JROTC #1)					-	\$ 2,500.00	(2,500.00)
McCarthy (JROTC #2)				2,500.00	2,500.00	\$ 2,500.00	-
JROTC #3		2,500.00			2,500.00	\$ 2,500.00	-
Marvin (Chapter)		2,500.00			2,500.00	\$ 2,500.00	-
Total	-	5,000.00	-	2,500.00	7,500.00	\$ 12,500.00	(5,000.00)
<b>TOTAL OUTFLOW</b>	<b>0.00</b>	<b>5,000.00</b>	<b>0.00</b>	<b>2,500.00</b>	<b>7,500.00</b>	<b>\$ 24,000.00</b>	<b>(16,500.00)</b>
Decrease/Increase	1,087.00	(4,870.00)	3,005.00	7,720.00	16,598.00	\$ (1,000.00)	17,598.00

Operations Account (Inflow):

	<b>May</b>	<b>June</b>	<b>July</b>	<b>August</b>	<b>YTD</b>	<b>2014 Budget</b>	<b>Variance</b>
<b>Membership Dues</b>							
MOAA National				250.00	\$4,370.00	\$ 3,000	\$1,370.00
New Aux					\$0.00	\$ -	\$0.00
New Retired		25.00		40.00	\$130.00	\$ -	\$130.00
New Active Duty					\$25.00	\$ -	\$25.00
New Former					\$0.00	\$ -	\$0.00
Renewal Aux	30.00	15.00	15.00		\$1,035.00	\$ 1,500	-\$465.00
Renewal Retired	370.00	480.00	870.00	550.00	\$7,785.00	\$ 8,000	-\$215.00
Renewal Active Duty	25.00	80.00	100.00	55.00	\$410.00	\$ 800	-\$390.00
Renewal Former					\$0.00	\$ -	\$0.00
Total	\$425.00	\$600.00	\$985.00	\$895.00	\$13,755.00	\$ 13,300	\$455.00
<b>Non-Dues Revenue</b>							
Trip Rewards					\$1,457.80	\$ -	\$1,457.80
Shirt Sales					\$0.00	\$ -	\$0.00
Merchandise	1.00	10.00			\$201.00	\$ -	\$201.00
Advertising Lariat		1,890.00			\$12,090.00	\$ 18,000	-\$5,910.00
Corporate Partnership	200.00			200.00	\$600.00	\$ 1,000	-\$400.00
Donations to Chapter	35.00	60.00	735.00	720.00	\$5,075.00	\$ 4,000	\$1,075.00
Donations to Outreach	130.00	250.00	220.00	120.00	\$5,692.00	\$ 8,000	-\$2,308.00
Golf Tournament			2,875.00	10,000.00	\$12,875.00	\$ 1,500	\$11,375.00
Social Events	1,316.00	2,476.00	716.00	1,460.00	\$10,688.00	\$ 12,500	-\$1,812.00
Total	\$ 1,682.00	\$ 4,686.00	\$ 4,546.00	\$ 12,500.00	\$48,678.80	\$ 45,000	\$3,678.80
<b>TOTAL INCOME</b>	<b>\$2,107.00</b>	<b>\$5,286.00</b>	<b>\$5,531.00</b>	<b>\$13,395.00</b>	<b>\$62,433.80</b>	<b>\$ 58,300</b>	<b>\$4,133.80</b>

### Operations Account (Outflow):

<u>Category</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>YTD</u>	<u>2014 Budget</u>	<u>Variance</u>
Bank Charge/Int		63.78			63.78	\$ 100	36.22
Board & Staff Mtg	200.00				200.00	\$ 50	(150.00)
Copier Mntn Agreement					390.00	\$ 400	10.00
Square Service Fee	2.04	18.45	53.12	33.90	167.62	\$ 400	232.38
PayPal Service Fee		40.85	25.44	92.20	238.17	\$ 200	(38.17)
D&O Insurance					-	\$ 500	500.00
Dues & Subscription				611.20	1,163.20	\$ 1,400	236.80
Focus/Advisory Groups					-	\$ -	-
Independent Contr	1,158.32	1,158.32	1,158.32	1,158.32	8,687.40	\$ 13,900	5,212.60
Lariat Postage			1,000.00		2,200.00	\$ 3,000	800.00
Lariat Printing	508.36	505.37		2,407.95	5,691.79	\$ 8,500	2,808.21
Liability Insurance					425.00	\$ 500	75.00
Marketing			307.44		828.58	\$ 100	(728.58)
Membership Recruiting				25.00	50.00	\$ 300	250.00
Miscellaneous					-	\$ 100	100.00
Office	66.41	278.87	223.13	356.17	1,286.08	\$ 2,300	1,013.92
Personal Affairs					-	\$ -	-
Postage & Delivery		98.00	271.35	48.00	1,090.78	\$ 1,250	159.22
ROTC	316.25				316.25	\$ 200	(116.25)
Satellite Chapters					216.10	\$ 300	83.90
Social Events	1,374.42	684.00	3,844.75		9,740.91	\$ 12,500	2,759.09
Solitaires			35.10		35.10	\$ 125	89.90
Special Activities					-	\$ 600	600.00
Telephone		243.90	119.94	135.18	1,077.27	\$ 1,800	722.73
Trans To Outreach	1,087.00	130.00	130.00	220.00	7,223.00	\$ 8,000	777.00
Volunteer Recogn					-	\$ 100	100.00
							-
<b>TOTAL OUTFLOWS</b>	<b>4,712.80</b>	<b>3,221.54</b>	<b>7,168.59</b>	<b>5,087.92</b>	<b>41,091.03</b>	<b>\$ 56,625</b>	<b>15,533.97</b>
<b>Surplus/(Deficit)</b>	<b>(2,605.80)</b>	<b>2,064.46</b>	<b>(1,637.59)</b>	<b>8,307.08</b>	<b>21,342.77</b>	<b>1,675.00</b>	<b>19,667.77</b>

### Reserves:

<u>RESERVE BALANCES</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>
Outreach				
RBFCU				
Savings	\$ 306.92	\$ 306.92	\$ 307.07	
Money Market	\$27,080.86	\$22,217.66	\$22,353.45	
Checking	\$ 131.25	\$ 131.25	\$ 131.34	
Certificates	\$ 9,355.17	\$ 9,362.47	\$ 9,369.54	
Total	\$36,874.20	\$32,018.30	\$32,161.40	
Chapter Operations				
Broadway	\$31,470.61	\$33,535.70	\$31,897.48	\$40,204.56
USAA	\$15,839.00	\$15,839.00	\$15,877.51	\$15,887.08
Total	\$47,309.61	\$49,374.70	\$47,774.99	\$56,091.64

### **3 Year Comparison**

#### Outreach Account (Scholarship):

<b>INCOME</b>	<b>2014 YTD</b>	<b>2013 YTD</b>	<b>2012 YTD</b>
Donations	\$ 7,223.00	\$ 6,743.22	\$5,071.12
Other	\$ 5,000.00	\$ 1,000.00	\$ -
Golf Tournament			
In	\$12,875.00	\$20,000.00	\$ 600.00
Out	\$ 1,000.00	\$ 600.00	\$ -
Sub Total Golf	\$11,875.00	\$19,400.00	\$ 600.00
<b>TOTAL INCOME</b>	\$24,098.00	\$27,143.22	\$5,671.12
<b>OUTFLOWS</b>			
Charity			
Wounded Warrior	\$ -	\$ -	\$ -
Red Cross	\$ -	\$ 100.00	\$ 119.00
Undesignated Charities	\$ -	\$ 200.00	\$ 75.00
Total	\$ -	\$ 300.00	\$ 194.00
Scholarships			
Torrey 2K	\$ -	\$ 2,000.00	\$ -
Torrey 2K	n/a	\$ 2,000.00	\$ -
Gen Herring (JROTC #1)	\$ -	\$ 2,000.00	\$2,000.00
McCarthy (JROTC #2)	\$ 2,500.00	\$ 2,000.00	\$ -
Marvin (Chapter)	\$ 2,500.00	\$ 2,000.00	\$ -
JROTC #3	\$ 2,500.00	\$ 1,000.00	\$ -
Last Yrs Torrey	n/a	\$ 2,000.00	\$ -
Total	\$ 7,500.00	\$13,000.00	\$2,000.00
<b>TOTAL OUTFLOW</b>	\$ 7,500.00	\$13,300.00	\$2,194.00
Decrease/Increase	\$16,598.00	\$13,843.22	\$3,477.12

### Operations Account (Inflow):

	<u>2014 YTD</u>	<u>2013 YTD</u>	<u>2012 YTD</u>
<b>Membership Dues</b>			
MOAA National	\$ 4,370.00	\$ 3,180.00	\$ 3,474.00
New Aux		\$ -	\$ 15.00
New Retired	\$ 130.00	\$ 116.28	\$ 15.00
New Active Duty	\$ 25.00	\$ 25.00	\$ -
New Former		\$ -	\$ 14.32
Renewal Aux	\$ 1,035.00	\$ 1,373.53	\$ 1,297.60
Renewal Retired	\$ 7,785.00	\$ 7,627.09	\$ 6,604.43
Renewal Active Duty	\$ 410.00	\$ 636.91	\$ 183.97
Renewal Former		\$ 25.00	\$ -
Total	\$13,755.00	\$ 12,983.81	\$ 11,604.32
<b>Non-Dues Revenue</b>			
Interest		\$ -	\$ -
Trip Rewards	\$ 1,457.00	\$ -	\$ -
Shirt Sales		\$ 100.00	\$ -
Merchandise	\$ 201.00	\$ 214.00	\$ -
Advertising Lariat	\$ 12,090.00	\$ 15,870.00	\$ 15,870.00
Corporate Partnership	\$ 600.00	\$ 496.35	\$ 400.00
Donations to Chapter	\$ 5,075.00	\$ 4,842.55	\$ 2,753.20
Donations to Outreach	\$ 5,692.00	\$ 7,907.22	\$ 4,881.12
Golf Tournament	\$ 12,875.00	\$ -	\$ -
Social Events	\$ 10,688.00	\$ 7,980.67	\$ 8,089.06
Total	\$48,678.00	\$ 37,410.79	\$ 31,993.38
<b>TOTAL INCOME</b>	\$62,433.00	\$ 50,394.60	\$ 43,597.70

### Operations Account (Outflow):

<u>Category</u>	<u>2014 YTD</u>	<u>2013 YTD</u>	<u>2012 YTD</u>
Bank Charge/Int	\$ 63.78	\$ 71.47	\$ 71.47
Board & Staff Mtg	\$ 200.00	\$ 39.74	\$ 39.74
Copier Mntrn Agreement	\$ 390.00	\$ 390.00	\$ 390.00
Credit Card Fee Square	\$ 167.62	\$ 204.43	\$ 20.00
Credit Card Fee PayPal	\$ 238.17	\$ 64.24	\$ -
D&O Insurance		\$ -	\$ -
Dues & Subscription	\$ 1,163.20	\$ 1,058.20	\$ 50.00
Focus/Advisory Groups		\$ -	\$ -
Independent Contr	\$ 8,687.40	\$ 8,987.50	\$ 2,750.00
Lariat Postage	\$ 2,200.00	\$ 2,190.00	\$ 1,000.00
Lariat Printing	\$ 5,691.79	\$ 6,385.75	\$ 1,722.94
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing	\$ 828.58	\$ -	\$ -
Membership Recruiting	\$ 50.00	\$ 125.00	\$ 320.00
Miscellaneous		\$ 100.00	\$ -
Office	\$ 1,286.08	\$ 1,032.64	\$ 544.58
Personal Affairs		\$ -	\$ -
Postage & Delivery	\$ 1,090.78	\$ 707.45	\$ 362.50
ROTC	\$ 316.25	\$ 187.35	\$ -
Satellite Chapters	\$ 216.10		
Social Events	\$ 9,740.91	\$ 6,794.00	\$ 1,830.00
Solitaires	\$ 35.10	\$ -	\$ -
Special Activities		\$ -	\$ -
Telephone	\$ 1,077.27	\$ 1,217.63	\$ 328.04
Trans To Outreach	\$ 7,223.00	\$ 7,743.22	\$ -
Volunteer Recogn		\$ -	\$ -
<b>TOTAL OUTFLOWS</b>	\$41,091.03	\$37,723.62	\$ 9,854.27
<b>Surplus/(Deficit)</b>	\$21,341.97	\$12,670.98	\$33,743.43

**President:** Jim Cunningham

The chapter was designated a Five Star Chapter of Excellence again in 2014. Will be presented with the streamer at the upcoming annual meeting in October in Arlington, VA. All scholarships have been distributed except for one – the Torrey Scholarship.

Continuing to represent the chapter with Military Veterans Community Council (MVCC) as he and David Patrick are involved in both the employment and economic development teams.

Working with Army North on the retiree Committee and The Soldier For Life program.

General Halborsen's reception he mentioned a new initiative to help find widows to assist them in getting the benefits they were entitled to.

Both MOAA/TCC and the Texas Veterans Commission are gearing up for the 84<sup>th</sup> Legislative session. Concern is centered on who will replace Senator Van de Putte as Chair of the Veterans Affairs and Military Installations Committee if she wins as Lt Governor, and also if she loses as Dan Patrick, her opponent vows to oust every democrat committee member.

Issues at stake in the 84<sup>th</sup> Legislature will be

- 1) Updating the tax exemption from a dollar amount to a % for partially disabled veterans (cost will be about \$25 million)
- 2) Making the process of Certifications easier for transitioning veterans
- 3) Getting out the vote to deployed military members, or those who live in remote areas
- 4) Removing the cap of 26 years of age for the Hazelwood Act

### **National MOAA Updates:**

**MOAA Board Member:** Ed Marvin

The Strategic Planning program at the MOAA national levels hopes to emphasize the importance of Chapter & Council Affairs. They will continue highlighting the importance of recruitment and of legislative affairs and advocacy.

Frank Rohrbough advised of a new 50<sup>th</sup> Anniversary of Vietnam War Commemoration project that gives recognition to those who served in the Vietnam era. It is a 13 year event cumulating on Nov 11 2025. Their website asks for civilian organizations such as MOAA and its local chapters to sign up to participate and become an advocate by holding 2 events per year directed towards Vietnam Veterans. He will distribute more information through email.

### **Discussions & Review:**

#### **a) Strategic Plan Update:**

Jim Cunningham reviewed the current status on the Plan's action items.

#### **b) Legislative Update:**

Working with TVCO and TCC to identify items to present to the 84<sup>th</sup> legislature.

#### **c) Golf Tournament:**

Frank Rohrbough advised Golf Tournament had 106 players – attributed some of the non participation (down from 49 to 20) from the River Crossing Members to the fact that golf carts were restricted to the paths only because of the drought. Somewhat disappointed in the number of warriors - 7 were registered and only 2 showed up. Will be following up with delivering the plaques, thank you letters to the sponsors, visiting the primary sponsors to encourage greater involvement next year.

#### **d) Successor Planning:**

Ed Marvin reiterated the importance of succession planning. Should formulate a committee to search for candidates. Will approach chapter membership and then come to Board with recommendations.

Meeting adjourned at 12:17pm.

NEXT BOARD MEETING – 13 November 2014 at the Chapter office at 10:00am.

A handwritten signature in cursive script, appearing to read "David Patrick".

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Col David Patrick USAF (Ret) Secretary