

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234

MINUTES OF BOARD MEETING - THURSDAY, 17 NOVEMBER 2011

The Meeting was called to order by President Jim Cunningham at 0905 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col David Patrick, Col Lisa Skopal, LTC Bill Goforth, LTC Jim Finch, LTC John Gibbs, LTC Randy Hoff, LtCol Ed Marvin, LTC Rodney Takahashi, LTC James Taylor, MAJ Jim Cunningham, Susie Tolman and Trish Meserve.

Unable to attend: Col Ed McCarthy, Col Mac McDonald, Col Frank Rohrbough, COL Vaughn Caudill, LTC Jim Webb.

Invocation given by Chaplain Taylor and Pledge of Allegiance led by Maj Jim Cunningham.

Additions to Agenda: Ed Marvin Succession Planning

Secretary: Col David Patrick

Minutes from 18 August 2011 were accepted as written and will be filed as a matter of chapter record.

Exec VP: LTC Bill Goforth

Regarding educational programs for soldiers he has seen the PowerPoint presentations from MOAA national and once changes of command have occurred will be working to get approvals to run with the Officer Professional Development Program. It can also involve mentorship from the community both military and business. Biggest plus will be that it will be free for the departments – a big advantage in the current times of budget cuts. General Swan puts emphasis on preparing active duty for retirement and MOAA can help in that regard. Jim C recently met with Small Business Administration and discovered big disconnect with efforts of others i.e. TVC, MOAA etc. Ed Marvin commented that the Super Committee is showing some movement today and budget cuts are not all to be directed at the military.

Membership needs to increase and consensus is focus groups asking what the military needs from MOAA-AC is a good direction to take. Should also get senior NCO's on board (and through Voices) as they would encourage new officers to become members.

VP Administration: LTC Jim Webb (absent)

Jim C reported that Jim Webb is ramping up with the JROTC and ROTC presentations for 2012.

VP Programs: LTC Rodney Takahashi

Recently retired after 21 years in army as signal officer. His passion is education. Looking forward to fulfilling duties as VP Programs. Agrees with two tier approach to programming to satisfy needs of both active duty and retired. Chaplain Taylor suggested Col Lamoreaux as a speaker.

VP Membership: LTC Randy Hoff

Current membership numbers are 332 Active Duty, 231 Auxiliary, 2 Former and 641 Retired for a total of 1206 members. Thanked Jim Cunningham, Ed Marvin, Rodney Takahashi and Mavis Cleary for their help with recent Retiree Appreciations Days and the National Annual Meeting. Spoke to Military Officer Editor Chris Hegle about chapter's recruitment strategies as we are #3 in the nation. New pilot program at MOAA national has just kicked off and chapter will receive the contact info of members who have recently joined or moved to the area. Received list of 18 names and for each one signed up in the chapter we will receive \$10. Spoke with Betty Garner, former President of Highland Lakes chapter which recently went dormant. Members will be invited to join this chapter.

Treasurer: Col Vaughn Caudill (absent)

David Patrick reviewed the financial report. Budget is on track though may not need the \$4k expected deficit, may only need \$2k.

Outreach Account (Scholarship):

INCOME	January	February	March	April	May	June	July	August	September	Oct	YTD	Budget
Donations	2,900.00	500.00	200.00	20.00	50.00	200.00	50.00	510.00	225.00	105.00	4,760.00	\$4,000.00
Other					500.00	-					500.00	\$0.00
Golf Tournament												
In	-	2,040.00	5,175.00	3,444.40	-						10,659.40	
Out	-		(150.00)	(4,166.05)							(4,316.05)	
Total		2,040.00	5,025.00	(721.65)							6,343.35	\$8,000.00
TOTAL INCOME	2,900.00	2,540.00	5,225.00	(701.65)	550.00	200.00	50.00	510.00	225.00	105.00	11,603.35	\$12,000.00
OUTFLOWS												
Charity												
Wounded Warrior					2,855.00						2,855.00	\$4,000.00
Red Cross										500.00	500.00	\$500.00
Undesignated Charities									125.93		125.93	\$1,000.00
Total	-	-	-	-	2,855.00	-	-	-	125.93	500.00	3,480.93	\$5,500.00
Scholarships												
Torrey #1								2,000.00			2,000.00	\$2,000.00
Torrey #2									2,000.00		2,000.00	\$2,000.00
Torrey Runners Up (Cash)											-	\$400.00
JROTC #1											-	\$2,000.00
JROTC #2											-	\$2,000.00
Marvin									2,000.00		2,000.00	\$2,000.00
Total	-	-	-	-	-	-	-	2,000.00	4,000.00		6,000.00	\$10,400.00
TOTAL OUTFLOW	0.00	0.00	0.00	0.00	2,855.00	0.00	0.00	2,000.00	4,125.93	500.00	9,480.93	\$15,900.00
Decrease/Increase	2,900.00	2,540.00	5,225.00	(701.65)	(2,305.00)	200.00	50.00	(1,490.00)	(3,900.93)	(395.00)	2,122.42	-\$3,900.00
RESERVE BALANCES												
	31-Jan-11	28-Feb-11	31-Mar-11	30-Apr-11	31-May-11	30-Jun-11	31-Jul-11	31-Aug-11	30-Sep-11	31-Oct-11		
Outreach												
RBFUC												
Savings	\$930.64	\$ 930.64	\$ 930.64	\$ 931.44	\$ 931.44	\$ 931.44	\$ 932.14	\$ 932.14	\$ 932.14	\$ 732.84		
Money Market	\$9,109.93	\$12,013.80	\$12,518.01	\$13,376.19	\$16,756.49	\$16,962.91	\$17,019.86	\$15,537.07	\$13,769.34	\$13,775.15		
Checking	\$1,177.53	\$ 1,152.53	\$ 1,152.53	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.23	\$ 2,500.23	\$ 374.30	\$ 159.61		
Certificates	\$9,004.53	\$ 9,015.74	\$ 9,026.91	\$ 9,039.29	\$ 9,051.29	\$ 9,063.71	\$ 9,075.75	\$ 9,088.21	\$ 9,100.68	\$ 9,112.77		
Total	\$20,222.63	\$23,112.71	\$23,628.09	\$23,846.92	\$27,239.22	\$27,458.06	\$27,527.98	\$28,057.65	\$24,176.46	\$23,780.37		

Operations Account (Income):

	January	February	March	April	May	June	July	August	September	Oct	YTD	CY 11 Budget
Membership Dues												
MOAA National		970.00						920.00			1,890.00	\$3,300.00
New Aux											-	\$300.00
New Retired	15.00	50.00	40.00	15.00		25.00					145.00	\$1,800.00
New Active Duty			15.00			15.00					30.00	\$600.00
Renewal Aux	750.00	195.00	135.00	15.00	30.00	15.00	30.00		45.00	15.00	1,230.00	\$1,200.00
Renewal Retired	5,740.00	925.00	300.00	130.00	90.00	305.00	365.00	410.00	325.00	70.00	8,660.00	\$4,500.00
Renewal Active Duty	50.00	30.00	55.00	15.00	165.00	155.00	30.00	70.00	90.00	145.00	805.00	\$300.00
Total	\$ 6,555.00	\$ 2,170.00	\$545.00	\$175.00	\$285.00	\$515.00	\$425.00	\$1,400.00	\$460.00	\$230.00	\$12,760.00	\$12,000.00
Non-Dues Revenue												
Interest											-	\$75.00
Shirt Sales								20.00		20.00	40.00	\$250.00
Merchandise				25.00							25.00	\$200.00
Advertising/Lariat		1,350.00			4,800.00	1,320.00	4,320.00				11,790.00	\$13,000.00
Corporate Partnership						100.00	300.00				400.00	\$800.00
Donations to Chapter	1,605.00	255.00	220.00	-		45.00		50.00	45.00	14.95	2,234.95	\$2,000.00
Donations to Outreach						85.00	25.00	225.00	105.00	35.00	475.00	\$0.00
Social Events	690.00	1,085.00	950.00	-	660.00	930.00	-	1,220.00	3,730.00		9,265.00	\$0.00
Total	\$ 2,295.00	\$ 2,690.00	\$ 1,170.00	\$ 25.00	\$ 5,460.00	\$ 2,480.00	\$ 4,645.00	\$ 1,515.00	\$ 3,880.00	\$ 69.95	\$24,229.95	\$16,325.00
TOTAL INCOME	\$8,850.00	\$4,860.00	\$1,715.00	\$200.00	\$5,745.00	\$2,995.00	\$5,070.00	\$2,915.00	\$4,340.00	\$299.95	\$36,989.95	\$27,325.00
RESERVE BALANCES												
	31-Jan-11	28-Feb-11	31-Mar-11	30-Apr-11	31-May-11	30-Jun-11	31-Jul-11	31-Aug-11	30-Sep-11	31-Oct-11		
Chapter Operations												
Broadway	\$16,700.23	\$16,805.89	\$19,727.42	\$17,016.14	\$16,553.25	\$13,347.47	\$14,985.67	\$15,504.95	\$13,091.95	\$11,137.12		
USAA	\$15,548.07	\$15,563.68	\$15,571.36	\$15,571.36	\$15,571.36	\$15,592.73	\$15,592.73	\$15,604.46	\$15,604.46	\$15,604.46		
Total	\$32,248.30	\$32,369.57	\$35,298.78	\$32,587.50	\$32,124.61	\$28,940.20	\$30,578.40	\$31,109.41	\$28,696.41	\$26,741.58		

Operations Account (Outflow):

Category	January	February	March	April	May	June	July	August	September	Oct	YTD	Budget
Bank Charge/Int	179.53	10.50	2.80		(82.71)						110.12	100.00
Board & Staff Mtg											-	50.00
D&O Insurance											-	500.00
Dues & Subscription	81.00	474.00	-								555.00	350.00
Focus/Advisory Groups											-	100.00
Independent Contr	1,020.00	1,080.00	1,604.00	480.00	1,500.00	540.00	1,440.00	360.00	1,560.00	480.00	10,064.00	12,000.00
Lariat Postage	1,185.00					1,000.00				500.00	2,685.00	2,750.00
Lariat Printing	621.93	614.80	611.75	603.16	592.05	590.26	1,659.74	597.06	584.88	576.90	7,052.53	9,600.00
Liability Insurance		425.00									425.00	350.00
Marketing											-	250.00
Membership Recruiting		25.00	25.00	25.00	38.00	25.00	25.00	50.00	55.00	25.00	293.00	500.00
Miscellaneous				831.25							831.25	100.00
Office	12.50	368.93	28.49	45.28	130.49	140.42	199.06	344.74	110.24	566.93	1,947.08	1,750.00
Personal Affairs											-	100.00
Postage & Delivery		174.85	53.80	45.00	89.00	89.00	88.00	86.00	178.00		803.65	1,250.00
ROTC			77.45		156.75						234.20	0.00
Social Events	783.96	1,088.00	1,022.88	30.00	840.84	736.25	-	923.70	3,652.68		9,078.31	1,000.00
Solitaires											-	100.00
Special Activities											-	100.00
Telephone	-	103.26	194.80		118.47	194.85	-	205.65	105.77	105.95	1,028.75	1,200.00
Volunteer Recogn											-	250.00
TOTAL OUTFLOWS	3,883.92	4,364.34	3,620.97	2,059.69	3,382.89	3,315.78	3,411.80	2,567.15	6,246.57	2,254.78	35,107.89	32,400.00
Surplus/(Deficit)	4,966.08	495.66	(1,905.97)	(1,859.69)	2,362.11	(320.78)	1,658.20	347.85	(1,906.57)	(1,954.83)	1,882.06	-5,075.00

Social Events:

Social Events	Expenses	Income	Profit/Deficit	Budget
January	783.96	690.00	(93.96)	
February	1,088.00	1,085.00	(3.00)	
March	1,022.88	950.00	(72.88)	
April	30.00		(30.00)	
May	840.84	660.00	(180.84)	
June	736.25	930.00	193.75	
July	-	-	-	
August	923.70	1,260.00	336.30	
September	3,652.68	3,690.00	37.32	
October	-	-	-	
November				
December				
Total	9,078.31	9,265.00	186.69	-\$1,000.00

President: Maj Jim Cunningham – Distributed the State of The Chapter and Financial report that will at each seat at the upcoming luncheon and in the next issue of The Lariat. Thanked all who attended for their involvement at the recent Annual Meeting – MOAA national appreciated the chapter's efforts and reported it to be one of the best Annual meetings they have ever had. Both MOAA and AVF are getting much attention from federal, state and county levels and both entities have jointly started to try to get federal organizations working together.

Goals for next year include a continuation of this plus becoming more involved in Junior & ROTC programs by way of judging, or classes, presentations etc. Must educate legislative representatives as only 22% of them have ever served in the military. David Patrick offered some statistics – 85% of the military are present in 10 states and only 1% of Americans serve in the military.

Discussions & Review:

- a) **Strategic Plan Update:** Col David Patrick briefly reviewed the current status of the Plan's action items. It appeared replacing the picnic with the more formal dinner was well received. Will discuss more at Dec 1 Planning session. Rodney asked if MOAA national provided input into what works and David Patrick advised there was a best practices toolbox on the TCC website.
- b) **Legislative Update:** (Covered in President's comments).
- c) **Alliance for Veterans & Families:** (Covered in President's comments).
- d) **Texas Council of Chapters:** Next TCC meeting will be in February in Tyler.
- e) **MOAA Annual Meeting:** Chapter is tasked to host the Hospitality Room on Friday between 1-4pm. MOAA will provide refreshments. Chapter will be presented with 5 Star banner at Level of Excellence Awards Dinner on Saturday.

Additions to Agenda:

a) **Succession Planning:** Ed Marvin, current Board member and member of the Chapter & Council Affairs Committee and the Investment Committee has visited many chapters in the last few months and has seen over the years that the best chapters that have a succession plan in place are very successful and encourages this chapter to have the same.

Meeting adjourned at 10.46am. NEXT BOARD MEETING – TBD.



Col David Patrick USAF (Ret) Secretary