

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
 P. O. Box 340497 Ft Sam Houston, Texas 78234
 (210) 228-9955

MINUTES OF STAFF MEETING Thursday, August 6, 2015

Meeting was called to order by VP Administration, Jim Webb at 1000 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Irene Collier, Col Kerry Green, Col Peter Hunt, Col Stu Myers, Col David Patrick, Col Barbara Ramsey, LTC Bob Blake, LTC Randy Hoff, LtCol Kitty Meyers, LTC Chuck Poole, LTC Jim Webb, Maj Fernando Carreon, Susie Tolman, Trish Meserve.

Invocation led by David Patrick, and pledge led by Jim Webb.

Additions to the agenda: None

Secretary: Col David Patrick – Minutes from the June meeting were reviewed and approved for filing.

Treasurer: Vaughn Caudill – absent. David Patrick reviewed the June and July financials and approved for filing.

Outreach Account:

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2015 Budget	Variance
Donations	375.00	5,055.00	485.00	285.00	210.00	375.00	313.00						7,098.00	\$ 7,000.00	98.00
Other													-		-
Golf Tournament															
In	5,000.00	5,000.00				1,540.00	2,615.00						14,155.00		14,155.00
Out			1,000.00										1,000.00		1,000.00
Sub Total Golf	5,000.00	5,000.00	(1,000.00)	-	-	1,540.00	2,615.00	-	-	-	-	-	13,155.00	\$ 14,000.00	(845.00)
TOTAL INCOME	10,375.00	10,055.00	(515.00)	285.00	210.00	1,915.00	2,928.00	-	-	-	-	-	20,253.00	\$ 21,000.00	(747.00)
OUTFLOWS															
Charity															
Wounded Warrior													-	\$ 9,000.00	(9,000.00)
Red Cross													-	\$ -	-
Undesignated Charities													-	\$ 200.00	(200.00)
VA Hospice													-	\$ -	-
Total	-	-	-	-	-	-	-	-	-	-	-	-	-	\$ 9,200.00	(9,200.00)
Scholarships															
Col Torrey													-	\$ 2,500.00	(2,500.00)
Gen Herring (JROTC)													-	\$ 2,500.00	(2,500.00)
Col McCarthy (JROTC)													-	\$ 2,500.00	(2,500.00)
LtCol & Mrs. Manin (Chapter)							2,500.00						2,500.00	\$ 2,500.00	-
ROTC Army #1														\$ 1,000.00	
LtCol & Mrs. Manin (Chapter)														\$ 2,500.00	
Torrey Runner Up							500.00						500.00	\$ 500.00	-
Total	-	-	-	-	-	-	3,000.00	-	-	-	-	-	3,000.00	\$ 14,000.00	(11,000.00)
TOTAL OUTFLOW	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	3,000.00	\$ 23,200.00	(20,200.00)
Decrease/Increase	10,375.00	10,055.00	(515.00)	285.00	210.00	1,915.00	(72.00)	-	-	-	-	-	17,253.00	\$ (2,200.00)	19,453.00

Operating Account – Inflow:

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2015 Budget	Variance
Membership Dues															
MOAA National		5,015.00	50.00										\$5,065.00	\$ 3,000	\$2,065.00
New Aux					15.00	15.00							\$15.00	\$ -	\$15.00
New Retired				15.00		15.00							\$30.00	\$ -	\$30.00
New Active Duty													\$0.00	\$ -	\$0.00
New Former													\$0.00	\$ -	\$0.00
Renewal Aux	460.00	190.00	45.00	30.00	75.00	45.00	960.00						\$1,805.00	\$ 1,200	\$605.00
Renewal Retired	2,695.00	955.00	455.00	310.00	525.00	520.00	15.00						\$5,375.00	\$ 9,000	-\$3,625.00
Renewal Active Duty	70.00	15.00	25.00	40.00	105.00	25.00	30.00						\$310.00	\$ 800	-\$490.00
Renewal Former				25.00		40.00							\$65.00	\$ -	\$65.00
Total	\$ 3,125.00	\$ 6,175.00	\$575.00	\$420.00	\$720.00	\$605.00	\$1,045.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,665.00	\$ 14,000	-\$1,335.00
Non-Dues Revenue															
CFC													\$ -	\$ -	\$ -
Trip Rewards					87.17								\$87.17	\$ 1,000	-\$912.83
Golf Tournament													\$0.00	\$ 1,300	\$ -
Shirt Sales													\$0.00	\$ -	\$0.00
Merchandise	5.00		5.00	55.00									\$65.00	\$ -	\$65.00
Advertising Lanat		6,500.00		5,500.00			6,500.00						\$18,500.00	\$ 19,000	-\$500.00
Corporate Partnership		100.00	400.00	100.00	100.00		100.00						\$800.00	\$ 1,500	-\$700.00
Donations to Chapter	1,260.00	405.00	765.00	123.00	215.00	50.00	1,170.00						\$3,988.00	\$ 6,000	-\$2,012.00
Donations to Outreach	5,055.00	485.00	285.00	210.00	375.00	313.00	150.00						\$6,873.00	\$ 7,000	-\$127.00
Social Events	1,200.00	1,120.00	1,490.00	780.00	1,324.00	2,693.00	60.00						\$8,667.00	\$ 16,000	-\$7,333.00
Total	\$ 7,520.00	\$ 8,610.00	\$ 2,945.00	\$ 6,768.00	\$ 2,101.17	\$ 3,056.00	\$ 7,980.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$38,980.17	\$ 51,800	-\$12,819.83
TOTAL INCOME	\$10,645.00	\$14,785.00	\$3,520.00	\$7,188.00	\$2,821.17	\$3,661.00	\$9,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,645.17	\$ 65,800	-\$14,154.83

Three Year Comparisons:

Outreach:

Outreach Account - July			
INCOME	2015 YTD	2014 YTD	2013 YTD
Donations	\$ 7,098.00	\$ 7,003.00	\$ 6,293.22
Other		\$ 5,000.00	\$ 1,000.00
Golf Tournament			
In	\$13,155.00	\$ 2,875.00	\$10,125.00
Out	\$ 1,000.00	\$ 1,000.00	\$ 600.00
Sub Total Golf	\$12,155.00	\$ 1,875.00	\$ 9,525.00
TOTAL INCOME	\$19,253.00	\$13,878.00	\$16,818.22
OUTFLOWS			
Charity			
Wounded Warrior	\$ -	\$ -	\$ -
Red Cross	\$ -	\$ -	\$ 100.00
Undesignated Charities	\$ -	\$ -	\$ 200.00
Total	\$ -	\$ -	\$ 300.00
Scholarships			
Torrey 2K	\$ -	\$ -	\$ 2,000.00
Torrey Runner Up	\$ 500.00	\$ -	\$ 2,000.00
Gen Herring (JROTC #1)	\$ -	\$ -	\$ 2,000.00
McCarthy (JROTC #2)	\$ -	\$ 2,500.00	\$ 2,000.00
Marin (Chapter)	\$ 2,500.00	\$ -	\$ 2,000.00
Marin (Chapter)	\$ -	\$ -	\$ 1,000.00
JROTC	\$ -	\$ -	\$ 2,000.00
Total	\$ 3,000.00	\$ 2,500.00	\$13,000.00
TOTAL OUTFLOW	\$ 3,000.00	\$ 2,500.00	\$13,300.00

Inflows:

Operations - Inflow - July			
	2015 YTD	2014 YTD	2013 YTD
Membership Dues			
MOAA National	\$ 5,065.00	\$ 4,120.00	\$ 3,180.00
New Aux	\$ 15.00	\$ -	\$ -
New Retired	\$ 30.00	\$ 90.00	\$ 36.28
New Active Duty	\$ -	\$ 25.00	\$ 25.00
New Former	\$ -	\$ -	\$ -
Renewal Aux	\$ 1,805.00	\$ 1,035.00	\$ 1,373.53
Renewal Retired	\$ 5,375.00	\$ 7,235.00	\$ 7,172.09
Renewal Active Duty	\$ 310.00	\$ 355.00	\$ 586.91
Renewal Former	\$ 65.00	\$ -	\$ 25.00
Total	\$12,665.00	\$ 12,860.00	\$12,398.81
Non-Dues Revenue			
Interest	\$ -	\$ -	\$ -
Trip Rewards	\$ 87.17	\$ 1,457.80	\$ -
Shirt Sales	\$ -	\$ -	\$ 100.00
Merchandise	\$ 65.00	\$ 201.00	\$ 214.00
Advertising Lariat	\$18,500.00	\$ 12,090.00	\$15,870.00
Corporate Partnership	\$ 800.00	\$ 400.00	\$ 496.35
Donations to Chapter	\$ 3,988.00	\$ 4,355.00	\$ 4,517.55
Donations to Outreach	\$ 6,873.00	\$ 5,572.00	\$ 7,743.22
Golf Tournament	\$ -	\$ -	
Social Events	\$ 8,667.00	\$ 9,228.00	\$ 6,834.67
Total	\$38,980.17	\$ 33,303.80	\$35,775.79
TOTAL INCOME	\$51,645.17	\$ 46,163.80	\$48,174.60

Outflows:

Operations - Outflow - July			
Category	2015 YTD	2014 YTD	2013 YTD
Bank Charge/Int	\$ 0.26	\$ 63.78	\$ 71.47
Board & Staff Mtg	\$ -	\$ 200.00	\$ 39.74
Copier Mntn Agreement	\$ 390.00	\$ 390.00	\$ 390.00
Credit Card Fee Square	\$ 134.73	\$ 133.72	\$ 136.22
Credit Card Fee PayPal	\$ 172.84	\$ 145.97	\$ 43.28
D&O Insurance	\$ -	\$ -	\$ -
Dues & Subscription	\$ 1,342.40	\$ 552.00	\$ 1,058.20
Focus/Advisory Groups	\$ -	\$ -	\$ -
Independent Contr	\$ 7,745.92	\$ 7,529.08	\$ 7,862.50
Lariat Postage	\$ 1,000.00	\$ 2,200.00	\$ 2,190.00
Lariat Printing	\$ 5,215.40	\$ 3,283.84	\$ 5,831.95
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing	\$ -	\$ 828.58	\$ -
Membership Recruiting	\$ 37.00	\$ 25.00	\$ 125.00
Miscellaneous	\$ -	\$ -	\$ 100.00
Office	\$ 1,163.52	\$ 929.91	\$ 1,001.65
Personal Affairs	\$ -	\$ -	\$ -
Postage & Delivery	\$ 838.55	\$ 1,042.78	\$ 569.70
ROTC	\$ 332.85	\$ 316.25	\$ 187.35
Satellite Chapters	\$ -	\$ 216.10	\$ -
Social Events	\$ 8,046.54	\$ 9,740.91	\$ 3,843.00
Solitaires	\$ 65.45	\$ 35.10	
Special Activities	\$ -	\$ -	\$ -
Telephone	\$ 1,009.48	\$ 942.09	\$ 1,083.08
Trans To Outreach	\$ 7,098.00	\$ 7,003.00	\$ 7,293.22
Volunteer Recogn	\$ -	\$ -	\$ -
TOTAL OUTFLOWS	\$35,017.94	\$36,003.11	\$32,251.36

Executive VP Operations: LTC Bill Goforth – Absent. No report.

Vice President Administration/ROTC: Jim Webb – No report. Peter Hunt advised UTSA Army has a commissioning ceremony on Aug 14 at 11:30am. Gold Bars will be provided and Chuck Poole volunteered to represent the chapter and distribute membership application forms.

VP Membership: LTC Randy Hoff – Recruitment typically will increase in the fall, though still have 274 members to be added to current numbers. Appreciated Dave Padden's help at recent extravaganza. Retiree Appreciation Day at JBSA Ft Sam slated for Oct 3. Job Fair (Red, White & You) on Nov 12. David Patrick has ETAP scheduled for Aug 27. Will be on vacation Aug 27 to Sept 2. Nationally as of July 31 the chapter is 3rd in the nation for recruitment.

VP Programs: (Open) – David Patrick advised of a possible candidate for the position.

President: Maj Jim Cunningham – absent. No report. Jim Webb advised the chapter did receive the Five Star Chapter of Excellence, making it 8 consecutive years of attaining the Five Star rating.

MOAA National Update:

Barbara Ramsey: The National Defense Authorization Bill is currently in committee and likely won't be decided upon until September. Letters have been sent to all committee members regarding MOAA's concerns. Jim Cunningham visited with Congressman Castro and brought his staffer up to speed on many of the issues affecting the military. During that meeting Barbara was able to provide Jim with the most current numbers as she was receiving them during her Washington visit.

Buddy Program Status – Jim Webb may have a candidate from a member of the Schertz Chamber of Commerce.

Scorecard Review

David Patrick reviewed the scorecard and will update prior to presenting at the upcoming Board meeting.

Staff Reports

Chaplain: Chaplain Taylor – Absent. No report.

VP Public Relations/Marketing: LTC Charles Poole - Had MOAA send out a mass email to MOAA members in our area regarding the Golf Tournament.

VP Legislative Affairs: LTC Bob Blake – Still has appointments pending for Lloyd Doggett and Will Hurd, and has seen most of the state representatives.

VP Logistics: LtCol Fred Koechley – Absent. No report.

Chapter Affairs Officer: Col Irene Collier – Noted that the ARC does not have a strong chapter representative, unlike Kiwanis or VFW.

Editor/VGSAA Rep: Col Kerry Green – Nothing to report.

Webmaster: Col Bill Hudson – Absent. Host server crashed and have had a few issues since that Bill is working on. Still have issue with emails not being received to MOAA-ac email address from website – though they are being received at Trish's personal non AT&T email – so it is an AT&T involved issue.

Administration: Trish Meserve – Reviewed calendar. Advised Len Mull's mother passed and his travel schedule preclude him from updating the tri-folds. Read email of appreciation from Paul Parker – will be included in Letters to the Editor in September. D&O insurance renewal includes coverage increases at no extra cost.

Historian: LTC Kerry Reyna – Absent. No report

ARC Satellite Chapter: MG Chuck Honore – Absent. No report.

Scholarship: Col Peter Hunt – Meeting to be set in September to plan for next year's Scholarship program. Reminded all of the need for volunteers at UTSA Air Force ROTC Etiquette Dinner on Sep 18. Attended San Antonio Community Action Committee luncheon.

Transition Liaison Officer: LtCol Kitty Meyers – Participating in IMCOM pre-command course on Aug 17 and needs copies of the new tri-folds. Also has a Rotary meeting at Sonterra on Oct 15. Other potential recruiting venues include USAA Military Spouse job fair Aug 23-24, ESGR Bosses luncheon on Nov 3, Chamber job fair Hire2Hero on Dec 9 at AT&T Center and Bexar Co Women Veterans Conference on Dec 9, plus the MOAA-AC sponsored Job Fair on March 16, 2016.

Special Activities Representative: Susie Tolman – Nothing to report.

Blue Skies Satellite: CAPT Bill Knehans – Absent. No report.

Advertising Coordinator: Maj Fernando Carreon – Working on media kit for potential advertisers.

Volunteer Coordinator: LTC Jerry Gonzales – Absent. No report.

Solitaires: Pat Shecter – Absent. Irene Collier presented a talk on the King Ranch following a recent visit. Next month's speaker was born in Croatia and will speak of her experiences during the war. Lyle Jackson has submitted an article on behalf of the Solitaires for the September Lariat.

VP Personal Affairs: Col Stu Myers – No deaths to report. Received a couple of referrals on member's need for informational assistance.

Consultant: Maj Len Mull – Absent. No report.

Old Business: Relocation: Broadway Bank awaiting approval from 502nd Support Group Engineers. No update.

New Business: None

MEETING ADJOURNED at 11:58am.

Next Board meeting Wednesday August 12 at 10am

Next Golf Cmte Meeting scheduled for Tuesday Aug 18 at 1pm

Next staff meeting scheduled for Thursday, Sep 3 at 10am.



Col David Patrick, USAF (Ret), Secretary