

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
TELEPHONE (210) 228-9955

MINUTES OF STAFF MEETING Thursday, September 6, 2012

Meeting was called to order by President Jim Cunningham at 0900 hrs. A quorum was present and acting throughout the meeting.

Attendees: MG Chuck Honore, Col Al Cote, Col Janice Edgeron, Col Kerry Green, Col David Patrick, Col Stu Myers, LTC Randy Hoff, MAJ Jim Cunningham, MAJ Josh Welch, Mavis Cleary, Pat Shecter, Susie Tolman, Trish Meserve.

Invocation given and pledge led by Jim Cunningham.

Introduced Chuck Honore as the Army Residence Community Satellite Chapter Coordinator.

Secretary: Col David Patrick – Minutes from August were reviewed and approved for filing.

President: Maj Jim Cunningham – Reminded all of the upcoming Golf tournament on 14th. Chapter will be represented at Texas Veterans Commission Job Fair at Live Oak Civic Center on 12th with recruiting table. Last year over 1800 attended and 40 were hired on the spot. Chapter was awarded the Five Star Level of Excellence Rating for 2011 from MOAA national. The flag streamer will be presented at Annual meeting in Arlington, VA in October. Bill Goforth is slated to attend and will accept the award.

Treasurer: Col Vaughn Caudill – Absent. Jim advised the USAA CD's have been renewed. Financials were reviewed for August and approved for filing. Currently experiencing shortfall on Corporate Partner and Retired Dues Renewal income projections.

Outreach Account:

INCOME	June	July	August	YTD	2012 Budget	Variance
Donations	462.00	-	283.10	5,071.12	\$ 5,000.00	71.12
Other				-		-
Golf Tournament						-
In		350.00		600.00	\$ 11,000.00	(10,400.00)
Out				-	\$ (4,500.00)	4,500.00
Sub Total Golf	-	350.00	-	600.00	\$ 6,500.00	(5,900.00)
TOTAL INCOME	462.00	350.00	283.10	5,671.12	\$ 11,500.00	(5,828.88)
OUTFLOWS						
Charity						
Wounded Warrior				-	\$ 2,925.00	(2,925.00)
Red Cross			119.00	119.00	\$ 500.00	(381.00)
Undesignated Charities				75.00	\$ 100.00	(25.00)
Total	-	-	119.00	194.00	\$ 3,525.00	(3,331.00)
Scholarships						
Torrey				-	\$ 2,000.00	(2,000.00)
Gen Herring (JROTC #1)			2,000.00	2,000.00	\$ 2,000.00	-
McCarthy (JROTC #2)				-	\$ 2,000.00	(2,000.00)
Marvin (Chapter)				-	\$ 2,000.00	(2,000.00)
Total			2,000.00	2,000.00	\$ 8,000.00	(6,000.00)
TOTAL OUTFLOW	0.00	0.00	2,119.00	2,194.00	\$ 11,525.00	(9,331.00)
Decrease/Increase	462.00	350.00	(1,835.90)	3,477.12	\$ (25.00)	3,502.12

Operating Account – Income:

	<u>June</u>	<u>July</u>	<u>August</u>	<u>YTD</u>	<u>2012 Budget</u>	<u>Variance</u>
Membership Dues						
MOAA National	604.00	1,130.00		\$3,474.00	\$ 2,000	\$1,474.00
New Aux				\$15.00		\$15.00
New Retired		15.00		\$15.00	\$ 200	-\$185.00
New Active Duty				\$0.00		\$0.00
New Former				\$14.32	\$ -	\$14.32
Renewal Aux	30.00		15.00	\$1,297.60	\$ 1,200	\$97.60
Renewal Retired	103.64	444.32	277.94	\$6,604.43	\$ 9,000	-\$2,395.57
Renewal Active Duty	55.00	25.00	15.00	\$183.97	\$ 1,000	-\$816.03
Total	\$792.64	\$484.32	\$307.94	\$10,474.32	\$ 13,400	-\$2,925.68
Non-Dues Revenue						
Interest				\$0.00	\$ -	\$0.00
Shirt Sales				\$0.00	\$ 150	-\$150.00
Merchandise				\$0.00	\$ 100	-\$100.00
Advertising/Lariat	4,320.00	1,080.00		\$15,870.00	\$ 14,000	\$1,870.00
Corporate Partnership		100.00		\$400.00	\$ 1,500	-\$1,100.00
Donations to Chapter	34.65	5.00	23.97	\$2,753.20	\$ 2,250	\$503.20
Donations to Outreach	175.00	108.10	45.00	\$4,881.12	\$ 650	\$4,231.12
Social Events	2,221.85	20.00	937.45	\$8,089.06	\$ 12,500	-\$4,410.94
Total	\$ 6,751.50	\$ 1,313.10	\$ 1,006.42	\$31,993.38	\$ 31,150	\$843.38
TOTAL INCOME	\$7,544.14	\$1,797.42	\$1,314.36	\$42,467.70	\$ 44,550	-\$2,082.30

Operating Account – Outflows:

<u>Category</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>YTD</u>	<u>2012 Budget</u>	<u>Variance</u>
Bank Charge/Int	4.50	(13.00)	15.00	15.50	\$ 100	84.50
Board & Staff Mtg				-	\$ 50	50.00
D&O Insurance			477.00	477.00	\$ 500	23.00
Dues & Subscription		463.20	44.00	557.20	\$ 575	17.80
Focus/Advisory Groups				-	\$ 50	50.00
Independent Contr	1,100.00	1,100.00	1,100.00	8,250.00	\$ 13,200	4,950.00
Lariat Postage		1,000.00		2,000.00	\$ 2,800	800.00
Lariat Printing	593.25	1,867.73	403.92	5,793.78	\$ 8,000	2,206.22
Liability Insurance				425.00	\$ 450	25.00
Marketing				-	\$ 200	200.00
Membership Recruiting	205.00	115.00	50.00	920.00	\$ 700	(220.00)
Miscellaneous				-	\$ 100	100.00
Office	166.15	341.93	227.28	1,776.46	\$ 1,800	23.54
Personal Affairs				-		-
Postage & Delivery	91.75		91.75	637.75	\$ 1,000	362.25
ROTC				-	\$ 250	250.00
Social Events	3,133.16	64.00		7,234.71	\$ 12,500	5,265.29
Solitaires				-	\$ 125	125.00
Special Activities				-	\$ 50	50.00
Telephone		226.31	112.15	891.75	\$ 1,200	308.25
Volunteer Recogn				-	\$ 100	100.00
						-
TOTAL OUTFLOWS	5,293.81	5,165.17	2,521.10	28,979.15	\$ 43,750	14,770.85
Surplus/(Deficit)	2,250.33	(3,367.75)	(1,206.74)	13,488.55	\$ 800	12,688.55

Reserve Balances:

<u>RESERVE BALANCES</u>	<u>30-Jun-12</u>	<u>31-Jul-12</u>	<u>31-Aug-12</u>
Outreach			
RBCU			
Savings	\$ 305.69	\$ 305.87	\$ 305.87
Money Market	\$14,804.80	\$14,810.13	\$11,098.89
Checking	\$ 828.62	\$ 828.66	\$ 2,828.86
Certificates	\$ 9,191.63	\$ 9,198.73	\$ 9,206.07
Total	\$25,130.74	\$25,143.39	\$23,439.69
Chapter Operations			
Broadway	\$20,565.74	\$19,092.99	\$26,885.45
USAA	\$15,604.46	\$15,604.46	\$15,672.61
Total	\$36,170.20	\$34,697.45	\$42,558.06

Golf Tournament

Golf Tournament 2012							
9/20/12		<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>YTD</u>
Income:							
	Sponsor	250		250.00	3,100.00		3,350.00
	Entry Fee Player				1,100.00		1,100.00
	Entry Fee Donation			100.00	700.00		800.00
	Misc Donation				150.00		150.00
	Mulligans						-
	Total	\$250.00	\$0.00	\$350.00	\$5,050.00	\$0.00	\$5,650.00
Expenses:							
	Green Fees						-
	Awards Dinner						-
	Hole in One Contest				150.00		150.00
	Player Gift Bag Items						-
	Signage						-
	Prizes Winning Group						-
	Tickets						-
	Total	\$0.00	\$0.00	\$0.00	\$150.00	\$0.00	\$150.00
						Net Profit:	\$ 5,500.00
							\$ 5,500.00
						-10% MOAA	\$ 550.00
						Balance:	\$ 4,950.00

Executive VP Operations: LTC Bill Goforth – Absent. No report.

Vice President Administration: LTC Jim Webb – Absent. No report.

VP Membership: LTC Randy Hoff – Reviewed Membership chart: Active Duty 364, Auxiliary 230, Former 10, Retired 697 for a total of 1291 members. Received 12 applications from class taught by Board member Frank Rohrbough but have not been processed. Upcoming recruiting events include the Retiree Appreciation Days on 22nd September at Randolph, November 3 at Ft Sam, Extravaganza at Ft Sam on Sept 25. Currently the chapter is #1 in recruiting for chapters over 500, 9th overall nationwide, and #1 in Texas. Jim Cunningham advised an announcement was made at the recent quarterly TCC meeting about a new recruitment program to be implemented in January. Full details to be made available soon but it includes a Basic Membership with limited services (no magazine or customer service, free until age 35. Second tier membership has 3 levels - 1yr, 3yr and 5 yr memberships. The Life membership is also being revamped to be more attractive.

VP Programs: (Open) Golf tournament on 14 Sept, next luncheon on 20 Sept with a presentation by Collette Travel. Travel company is highly recommended by Board member John Gibbs who has worked with them in the past. 25 Oct at Parr Club is Oktoberfest. 15 November is Annual Business meeting. 7 December Christmas Dinner Dance. Will soon be working on 2013 so send any ideas and suggestions to Jim.

Buddy Program Status

Stu Myer's buddy, Col Robert Nikolewski, possible candidate for VP Programs, currently undergoing some medical issues.

Staff Reports

TOPS: Col David Patrick – Program is going well - makes presentations at Transition programs designed for Officers and senior NCO's.

Special Activities Representative: Susie Tolman – Cookie Angels are going strong! Veterans Administration Volunteers Mtg today at Audie Murphy. Have heard nothing on the Commissary or AFES meetings. Pat Shecter will be attending the next VAC meeting on Susie's behalf. Advised that Sue McCarthy fell and broke a bone in her neck recently, was hospitalized for 2 days but home now with son and daughter-in-law looking after her.

AFV Satellite: Lt Col Ginny Alloway – Absent. No report.

Advertising Coordinator: (Open). No report.

Volunteer Coordinator: Mavis Cleary – Provided copies of the list of latest volunteers indicating their desire to help. Also has contacts with 4 different organizations who need volunteers including Ft Sam ACS, VA Hospital, and GI Forum,

Solitaires: Rochelle Koltz – absent. Per Mavis Cleary the next brunch is on Sept 23 at the Parr Club where Irene will talk about her recent visit to the Calgary Stampede.

VP Personal Affairs: Col Stu Myers – Only one military death noted in obits and he wasn't a member.

Chaplain: Chaplain Taylor – Absent. No report.

VP Public Relations/Marketing: Open.

VP Legislative Affairs: Col Al Cote – Will be attending the Bexar County Republican picnic on Sept 16. Army is experiencing issues with absentee voting on military installations, hope to learn more on the subject. Jim Cunningham hoped everyone contacted their local representative to voice their opinion on the issues laid out in the Military Officer magazine.

MOAA Auxiliary: Pat Shecter – Spoke to the Solitaires about the SBP offset and has gathered emails for those wanting to be kept informed. Will be at Annual MOAA meeting in October – her last official duty as MOAA Board member as her 3 year term ends. Continues to work on recruiting more active auxiliary representatives.

VP Logistics: LtCol Fred Koechley – Absent. No report.

Duty Officer: Col Irene Collier – Absent. No report.

Editor/VGSAA Rep: Col Kerry Green – Discussed letter to the editor regarding providing more news/information for Active Duty folk. Could review MOAA national's news and perhaps sent out an email blast to all Active Duty reminding them of what MOAA and MOAA-AC does for them. Kerry to look into that. Setting up a Facebook page or using other social media would need a project leader.

Webmaster: Col Bill Hudson – Absent. Jim Cunningham announced the new website was up and running. Can now pay for events or make donations through PayPal.

Administration: Trish Meserve – Noted calendar updates, and reminded all to turn in their volunteer hours at the end of each month.

Historian: Col Janice Edgerson – Reminded all to copy her on any pictures taken at chapter functions.

ARC Satellite Chapter: MG Chuck Honore – Advised the initial meeting went over very well and has generated a lot of interest. CEO Bruce Furbish approves and hopes it will keep going. Is spreading the word on the golf tournament at the ARC.

Old Business:

1. Nominating Committee

Josh Welch has stepped up to be the Chairperson of the Nominating Committee. Selected Janice Edgerson and Mavis Cleary to round out the nomination committee. He will call the 3 names on the volunteers list who had indicated a preference to volunteer for Programs person.

New Business:

None

Next meeting scheduled for Thursday, October 4 at MOAA-AC Offices at 0900.

MEETING ADJOURNED at 10:38am.



Col David Patrick, USAF (Ret), Secretary