

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955

MINUTES OF STAFF MEETING Thursday November 3, 2016

Meeting was called to order by Vice President Administration Jim Webb at 1000 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Irene Collier, Col Kerry Green, Col Stu Myers, Col David Patrick, LTC Bob Blake, LTC Bill Goforth, LTC Randy Hoff, LtCol Kitty Meyers, LTC Chuck Poole, LTC Kerry Reyna, LTC Jim Webb, 1Lt Rebekah Emery, Susie Tolman, Trish Meserve.

Invocation and pledge led by Jim Webb.

Secretary: Col David Patrick, USAF (Ret) – Minutes from the October meeting were reviewed and approved for filing.

Treasurer: Col Vaughn Caudill, USA (Ret) – Absent. David Patrick reviewed financials. Monthly expenses remain level though income has dropped. Shortfall on Lariat advertising not as dire as predicted. Included review of 3 year comparison in preparation for upcoming Board meeting. The financials were approved for filing.

Outreach Account:

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Donations	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00		370.00	250.00	520.00			7,343.00	\$ 7,000.00	343.00
Other													-		-
Golf Tournament															
In				1,000.00					27,391.00				27,391.00		27,391.00
Out				(1,000.00)					12,856.70				13,856.70		13,856.70
Sub Total Golf	-	-	-	(1,000.00)	-	-	-	-	14,534.30	-	-	-	13,534.30	\$ 15,000.00	(1,465.70)
TOTAL INCOME	2,025.00	1,515.00	1,155.00	1.00	210.00	297.00	-	370.00	14,784.30	520.00	-	-	20,877.30	\$ 22,000.00	(1,122.70)
OUTFLOWS															
Charity															
Warrior & Family Support Ctr													-	\$ 7,500.00	(7,500.00)
MOAA Heritage													-	\$ 125.00	(125.00)
Undesignated Charities						100.00							100.00	\$ -	100.00
Total	-	-	-	-	-	100.00	-	-	-	-	-	-	100.00	\$ 7,625.00	(7,525.00)
Scholarships															
Col Torrey							2,500.00						2,500.00	\$ 2,500.00	-
Gen Herring (JROTC)							500.00						500.00	\$ 500.00	-
Col McCarthy (JROTC)							500.00						500.00	\$ 500.00	-
Chapter							500.00						500.00	\$ 500.00	-
ROTC Army			5,000.00	4,000.00									9,000.00	\$ 10,000.00	(1,000.00)
ROTC Air Force						1,000.00							1,000.00	\$ 1,000.00	-
ROTC Air Force (Col Ed & Ruby Manin)						1,000.00							1,000.00	\$ -	1,000.00
Total	-	-	-	5,000.00	5,000.00	1,000.00	4,000.00	-	-	-	-	-	15,000.00	\$ 15,000.00	-
TOTAL OUTFLOW	0.00	0.00	0.00	5,000.00	5,000.00	1,100.00	4,000.00	0.00	0.00	0.00	0.00	0.00	15,100.00	\$ 22,625.00	(7,525.00)
Decrease/Increase	2,025.00	1,515.00	1,155.00	(4,999.00)	(4,790.00)	(803.00)	(4,000.00)	370.00	14,784.30	520.00	-	-	5,777.30	\$ (625.00)	6,402.30

Operating Account – Inflow:

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Membership Dues															
MOAA National		480.00	50.00										\$530.00	\$ 3,000	-\$2,470.00
New Aux									15.00				\$15.00	\$ -	\$15.00
New Retired		15.00	15.00		25.00			15.00					\$70.00	\$ -	\$70.00
New Active Duty		15.00											\$15.00	\$ -	\$15.00
New Former		25.00											\$25.00	\$ -	\$25.00
Renewal Aux	420.00	180.00	75.00		30.00	45.00	45.00	60.00	90.00	55.00			\$1,000.00	\$ 1,200	-\$200.00
Renewal Retired	2,460.00	1,115.00	455.00	300.00	445.00	525.00	565.00	1,050.00	815.00	445.00			\$8,175.00	\$ 8,000	\$175.00
Renewal Active Duty	30.00	70.00	75.00	30.00	30.00		25.00		65.00	110.00			\$435.00	\$ 700	-\$265.00
Renewal Former			25.00			15.00	15.00	50.00	40.00				\$145.00	\$ -	\$145.00
Total	\$ 2,910.00	\$ 1,900.00	\$ 695.00	\$ 330.00	\$ 530.00	\$ 670.00	\$ 650.00	\$ 1,175.00	\$ 1,025.00	\$ 610.00	\$ 0.00	\$ 0.00	\$10,410.00	\$ 12,900	-\$2,490.00
Non-Dues Revenue															
CFC													\$0.00	\$ -	\$ -
Trip Rewards	373.80												\$373.80	\$ -	\$373.80
Golf Tournament										1,353.42			\$1,353.42	\$ 1,700	-\$346.58
Shirt Sales						50.00							\$50.00	\$ -	\$50.00
Merchandise	105.00	10.00							10.00				\$125.00	\$ 120	\$5.00
Advertising Lariat		175.00	7,325.00			5,400.00		275.00	1,200.00	4,060.00			\$18,435.00	\$ 19,000	-\$565.00
Corporate Partnership	100.00		100.00	100.00			100.00	100.00					\$500.00	\$ 1,000	-\$500.00
Donations to Chapter	860.00	870.00	905.00	35.00	90.00		85.00	1,400.00	545.00	35.00			\$4,825.00	\$ 5,000	-\$175.00
Donations to Outreach	1,515.00	1,155.00	1,001.00	210.00	297.00	240.00	130.00	250.00	520.00	50.00			\$5,368.00	\$ 7,000	-\$1,632.00
Social Events	1,950.00	1,225.00	660.00	1,152.00	1,393.00	2,370.00	120.00	1,180.00	878.00	562.81			\$11,490.81	\$ 15,000	-\$3,509.19
Total	\$ 4,903.80	\$ 3,435.00	\$ 9,991.00	\$ 1,497.00	\$ 1,780.00	\$ 8,060.00	\$ 435.00	\$ 3,205.00	\$ 3,153.00	\$ 6,061.23	\$ -	\$ -	\$42,521.03	\$ 48,820	-\$6,298.97
TOTAL INCOME	\$7,813.80	\$5,335.00	\$10,686.00	\$1,827.00	\$2,310.00	\$8,630.00	\$1,085.00	\$4,380.00	\$4,178.00	\$6,671.23	\$0.00	\$0.00	\$52,931.03	\$ 61,720	-\$8,788.97

Three Comparison – Outreach October YTD

INCOME	2016 YTD	2015 YTD	2014 YTD
Donations	\$ 7,343.00	\$ 7,814.00	\$ 7,578.00
Other			\$ 5,000.00
Golf Tournament			
In	\$27,391.00	\$ 30,437.00	\$ 25,635.00
Out	\$13,856.70	\$ 13,590.75	\$ 13,417.55
Sub Total Golf	\$13,534.30	\$ 16,846.25	\$ 12,217.45
TOTAL INCOME	\$20,877.30	\$ 24,660.25	\$ 24,795.45
OUTFLOWS			
Charity			
Wounded Warrior			
Red Cross			
Undesignated Charities	\$ 100.00	\$ 100.00	\$ 100.00
Total	\$ 100.00	\$ 100.00	\$ 100.00
Scholarships			
Torrey	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Torrey		\$ 500.00	
Gen Herring (JROTC #1)	\$ 500.00	\$ 2,500.00	\$ 2,500.00
McCarthy (JROTC #2)	\$ 500.00	\$ 2,500.00	\$ 2,500.00
JROTC #3			\$ 2,500.00
Chapter	\$ 500.00	\$ 2,500.00	\$ 2,500.00
ROTC Army	\$ 9,000.00	\$ 1,000.00	
ROTC Air Force (Marvin)	\$ 1,000.00	\$ 2,500.00	
ROTC Air Force	\$ 1,000.00		
Chapter		\$ 2,500.00	
Total	\$15,000.00	\$ 14,000.00	\$ 12,500.00
TOTAL OUTFLOW	\$15,100.00	\$ 14,100.00	\$ 12,600.00
Decrease/Increase	\$ 5,777.30	\$ 10,560.25	\$ 12,195.45

Three Comparison – Inflows October YTD

	2016 YTD	2015 YTD	2014 YTD
Membership Dues			
MOAA National	\$ 530.00	\$ 5,065.00	\$ 4,370.00
New Aux	\$ 15.00	\$ 30.00	
New Retired	\$ 70.00	\$ 45.00	\$ 145.00
New Active Duty	\$ 15.00		\$ 25.00
New Former	\$ 25.00		
Renewal Aux	\$ 1,000.00	\$ 1,850.00	\$ 1,095.00
Renewal Retired	\$ 8,175.00	\$ 7,110.00	\$ 8,675.00
Renewal Active Duty	\$ 435.00	\$ 505.00	\$ 580.00
Renewal Former	\$ 145.00	\$ 115.00	
Total	\$10,410.00	\$ 14,720.00	\$ 14,890.00
Non-Dues Revenue			
Interest			
Trip Rewards	\$ 373.80	\$ 87.17	\$ 1,457.80
Shirt Sales	\$ 50.00		
Merchandise	\$ 125.00	\$ 93.00	\$ 211.00
Advertising Lariat	\$ 18,435.00	\$ 21,220.00	\$ 16,090.00
Corporate Partnership	\$ 500.00	\$ 1,000.00	\$ 600.00
Donations to Chapter	\$ 4,825.00	\$ 4,478.00	\$ 5,140.00
Donations to Outreach	\$ 5,368.00	\$ 7,489.00	\$ 5,987.00
Golf Tournament	\$ 1,353.42	\$ 1,684.63	\$ 1,335.25
Social Events	\$ 11,490.81	\$ 11,183.16	\$ 9,228.00
Total	\$42,521.03	\$ 47,234.96	\$ 40,049.05
TOTAL INCOME	\$52,931.03	\$ 61,954.96	\$ 54,939.05

Three Comparison – Outflows October YTD

Category	2016 YTD	2015 YTD	2014 YTD
Bank Charge/Int	\$ 56.80	\$ 0.26	\$ 63.78
Board & Staff Mtg			\$ 200.00
Copier Mntn Agreement	\$ 429.00	\$ 390.00	\$ 390.00
Credit Card Fee Square	\$ 427.47	\$ 312.33	\$ 206.89
Credit Card Fee PayPal	\$ 275.95	\$ 331.24	\$ 424.89
D&O Insurance	\$ 667.00	\$ 618.00	\$ 558.00
Dues & Subscription	\$ 1,196.20	\$ 1,342.40	\$ 1,163.20
Focus/Advisory Groups			
Independent Contr	\$ 12,253.10	\$ 11,320.96	\$ 11,004.04
Lariat Postage	\$ 2,225.00	\$ 2,000.00	\$ 2,200.00
Lariat Printing	\$ 6,232.04	\$ 6,495.01	\$ 6,344.00
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing			\$ 828.58
Membership Recruiting		\$ 37.00	\$ 50.00
Miscellaneous			
Office	\$ 1,987.14	\$ 1,660.39	\$ 1,490.42
Personal Affairs			
Postage & Delivery	\$ 1,464.00	\$ 1,431.25	\$ 1,288.63
ROTC	\$ 399.36	\$ 332.85	\$ 316.25
Satellite Chapters			\$ 216.10
Social Events	\$ 11,502.17	\$ 10,527.50	\$ 12,115.31
Solitaires	\$ 52.35	\$ 65.45	\$ 35.10
Special Activities		\$ 1,200.00	\$ 600.00
Telephone	\$ 1,323.51	\$ 1,480.90	\$ 1,343.65
Trans To Outreach	\$ 7,343.00	\$ 7,814.00	\$ 7,578.00
Volunteer Recogn			
TOTAL OUTFLOWS	\$48,259.09	\$47,784.54	\$48,841.84

Vice President Administration/ROTC: LTC Jim Webb, USA (Ret) – Army All American Bowl tickets are now available, contact Jim if you need any, the rest will be distributed primarily among the non Army JROTC units. (Chuck Poole to meet up with distributor and bring tickets to the office for Jim to collect). Name tag vendor chosen as Texas Trophy in Universal City and Jim picked up first “new” name tag for Rebekah.

VP Membership: LTC Randy Hoff, USA (Ret) – Membership chart reviewed: Active Duty 195, Auxiliary 179 Former 35, Retired 991 totaling 1405. Attended JBSA Retiree Appreciation Day and signed up 15. Thanks offered to Mac McDonald and Kitty Meyers for their assistance with recruitment events.

VP Programs: (Open) – Lost money on Oktoberfest due to poor turn out and extra costs incurred at Sam Houston Community Center. Food and decorations (Thanks Susie!) were really good. Greater participation was encouraged for the Christmas Party on Dec 9 at Ft Sam Golf Club. November event is the Annual Business Meeting with speaker MajGen David Garza on the 17th.

Exec Vice-President: LTC Bill Goforth, USA (Ret) – Finishing up final report for the Eagle Scout project.

President: MAJ Jim Cunningham – absent. Jim Webb thanked everyone for their contributions to the chapter.

Buddy Program Status: Jim Webb coaching a buddy who may be interested in JROTC and will bring to upcoming meeting.

MOAA National Update: Col Barbara Ramsey, USA (Ret) and LtCol Ed Marvin USAF (Ret) – absent. No report.

Scorecard Review: Col David Patrick, USAF (Ret) – reviewed progress on priorities, some completed, some need work.

Staff Reports

Scholarship: Col Peter Hunt, USAF (Ret) – Absent. No report.

Transition Liaison Officer: LtCol Kitty Meyers USAF (Ret) – Working on Red, White & You Job Fair coming up Nov 10th. Over 22 booths and 26 Veteran Service Organizations attending. Has been elected Chair of Workforce Development for San Antonio Human Resources Manager Association and will wear MOAA hat there as well.

Special Activities Representative: Susie Tolman (Auxiliary) – No report.

Blue Skies West Liaison: LtCol Jim Conner, USAF (Ret) – Absent. No report.

Advertising Coordinator: (Open). No report.

Volunteer Coordinator: (Open). No report

Solitaires: Pat Shecter (Auxiliary) – Absent. Irene Collier reported attendance at last Solitaires luncheon was only 8.

VP Personal Affairs: Col Stu Myers, USAF (Ret) – Only one known officer death in October.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LTC Charles Poole, USA (Ret) – No report.

VP Legislative Affairs: LTC Bob Blake, USA (Ret) – One of his Legislative Delegates, Dennis Shumaker shared his thoughts on his recent meeting with Lamar Smith (see below).

Morning Bob,

Wanted to let you know I had a very good meeting yesterday with Rep. Smith on behalf of MOAA. I was really surprised, he greeted me and knew I was a retired AF O-6 and a former maintenance/munitions officer.

I thanked him for his time, continued support of the military and said it is a MOAA initiative to try and visit each member of Congress in their district office at least annually. He said he is very familiar with MOAA and that we are a strong lobby group in Washington.

We went point by point through the 2017 Defense Authorization Bill issues and MOAA's position. When we were finishing up he ask me for a copy of my notes. He is going to ask his staff to look at every MOAA position and see if they are supporting, if not why not, but said he would do his best to support MOAA position.

When I mentioned that I had been prior enlisted before receiving my commission, it lead to a discussion regarding our enlisted members both on active duty and retired and how decisions to reduce benefits or add on additional co-pays can have a major impact on them and their families.

When we finished he was grateful that I had taken the time to visit with him and said he looked forward to visiting in the future.

Let me know if you have any follow up questions.

Thanks for asking me to do this I had a great visit and learned a lot.

v/r

Dennis

Will be attending TCC meeting in Killeen and will provide Chapter report.

VP Logistics: 1LT Rebekah Emery, USA (Ret) – Still researching display Boards and was provided with chapter credit card details to make the purchase. Working at BAMC so can ~~facilliate~~ facilitate chapter involvement there if warranted.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – The ARC is participating in many upcoming Veterans Day events.

Editor/VGSAA Rep: Col Kerry Green, USAF (Ret) – VGSAA will be participating in the Veteran's Day event at Ft Sam Houston National Cemetery at 10am.

Webmaster: Col Bill Hudson, USAF (Ret) – Absent. No report.

Administration: Trish Meserve (civilian) – Reviewed calendar for updates. Sent out snail mails of 38 renewals for Nov; 21 second notices for Oct; 191 third requests for Sept and 12 Final Final email requests (list attached) for Aug. Will be removing 21 recipients from June & July.

RBFCU has declined to be the title sponsor for the 2017 Golf Tournament but will again be a sponsor for \$1,000. The 3 year discounted renewal appears to be more popular than at first thought with over 7 folks taking advantage of it in the last month.

Historian: LTC Kerry Reyna USA (Ret) – No report.

ARC Satellite Chapter: MG Chuck Honore, USA (Ret) – Absent. No report.

Old Business: None.

New Business:

1. Private Organization Training - Jim Webb to ask if Peter Hunt can attend on Nov 7, otherwise Kitty will attend.
2. Charles Hood email regarding Citizens Advisory Board should be circulated to the staff and then in the Lariat.

MEETING ADJOURNED at 10:53am.

Next Board meeting Thursday 9 Nov at 9:30am.

Next Meeting – 2017 Planning meeting Thursday Dec 1 at 9:30am

Next staff meeting scheduled for Thursday 5 Jan 10am.

A handwritten signature in black ink, appearing to read "David Patrick". The signature is fluid and cursive, with a large initial "D" and "P".

Col David Patrick, USAF (Ret), Secretary