



Alamo Chapter

February 16, 2019

JOB HIRING FAIR & SPECIAL EVENTS . . .

Career Fairs and Workshops SEE ATTACHED SPREAD SHEET

Tuesday, February 19, 5:30 PM - 8:00 PM Texas Military Officers Association (TMOA) Networking Event, Austin

https://www.eventbrite.com/e/february-networking-at-shiners-saloon-tickets-56185753100?aff=mcivte&mc_eid=75b0a8ea02&mc_cid=2290d0aba1

Mar 15 Vet Career and Resource Fair San Antonio SEE ATTACHMENT

March 20, 2019, DoD Hiring Heroes Career Fair at Joint Base San Antonio (Fort Sam Houston) SEE ATTACHED FLYER & EMPLOYER ATTENDEE LIST

Please help us share this with Veterans and searching for employment
The Department of Defense (DoD) cordially invites all job seekers to our

upcoming Hiring Heroes Career Fair to be held at:

Location: Joint Base San Antonio (Fort Sam Houston), TX at the Sam Houston
Community Center, 1395 Chaffee Road
Date: Wednesday, March 20, 2019
Time: 9 a.m. to 2 p.m.

If you have any questions, please contact me at, Mr. Brent
"Ty"Redmon, 571-372-2123 or Brent.t.Redmon.civ@mail.mil.

Brent "Ty" Redmon
Human Resources Specialist (Recruitment)
Strategic Recruitment and Outreach (SOAR)
Employment and Compensation
Defense Civilian Personnel Advisory Service (DCPAS)
4800 Mark Center Drive, Room 06E22, Alexandria, Virginia 22350
Phone: 571-372-2123
Email: Brent.t.Redmon.civ@mail.mil

May 30, 2019 <https://events.recruitmilitary.com/events/san-antonio-veterans-job-fair-may-30-2019>

“VETERAN FRIENDLY” JOB OPENINGS . . .

Career Opportunities with TAD PGS

Below is the weekly career opportunity report for your review. Please have your veterans go to our website www.TADPGS.com, register and enter their resume. If they find a position they feel they are qualified for, they should apply immediately online. I will be notified and contact them personally.

If you know of any other DVOP's, LVER's, organizations or individuals who might be able to reach out to more veterans to help them get employment, please have them contact me, and I will include them on the distribution list for the weekly job report.

Veterans can apply for these positions by going to www.TADPGS.com, entering their resume, searching for available positions that fit their skill sets and applying immediately online. If you have any questions regarding the attached job report, please direct them to ben.marich@adeccona.com <<mailto:ben.marich@adeccona.com>>.

All the best,

CONTACT

*Ben Marich
Veteran's Outreach Manager
Let TAD PGS and me help you make every day Veterans Day*

*TAD PGS, Inc.
1001 3rd Ave. W. Ste 460
Bradenton, Florida 34205*

*Email: Ben.Marich@adeccona.com
Office: 941-928-5913*

Veterans and persons with disabilities are highly encouraged to go to our website www.TADPGS.com, register and enter their resume. If they find a position they feel they are qualified for, they should apply immediately online.

Job Report TAD PGS, Inc 02-11-19

Position	City	State	Clearance	# of Jobs
Graphical User Interface (GUI) Software Engineer	Arlington	TX	No Clearance	1
Computer Systems Software Engineer Sr I	Arlington	TX	Secret	3
Sensor Simulation Software Engineer	Arlington	TX	Secret	1
Tech Editor/Writer II	Arlington	TX	No Clearance	1
Computer Systems Software Engineer Sr. I	Arlington	TX	Secret	1
Supply Chain Support	Arlington	TX	No Clearance	1
Senior HPC Engineer	Arlington	TX	Secret	1
Software Engineer – Geospatial	Arlington	TX	Secret	1
Inspector/Assembler	Austin	TX	No Clearance	1
Assembler	Austin	TX	No Clearance	2
Systems Development Engineer 2 - TX	Austin	TX	No Clearance	1
Material Handler/Stockroom	Austin	TX	No Clearance	3
Material Handler/Stockroom	Austin	TX	No Clearance	1

Micro-Electrical Assembler	Austin	TX	No Clearance	6
Micro-Electrical Assembler	Austin	TX	No Clearance	22
US-Help Desk Technician-2	Coppell	TX	No Clearance	2
US-Developer-5	Dallas	TX	No Clearance	1
Recruiter Senior	Fort Worth	TX	No Clearance	1
Buyer I	Fort Worth	TX	No Clearance	1
Application Developer	Fort Worth	TX	No Clearance	1
Subcontracts Administrator	Fort Worth	TX	No Clearance	1
Avionics Engineer	Fort Worth	TX	Secret	1
Software Engineer	Fort Worth	TX	Secret	10
Talent Sourcer	Fort Worth	TX	No Clearance	1
Accounts Payable Associate	Rockwall	TX	No Clearance	2
Cyber Capability Developer	San Antonio	TX	No Clearance	1
Senior Vulnerability Researcher	San Antonio	TX	No Clearance	1
Packaging Engineer, Sr	Sealy	TX	No Clearance	1
Accounting Associate 3	Waco	TX	No Clearance	1
CNC Machine Operator / Programmer	Waco	TX	No Clearance	1

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Cyber Identity & Access Management Senior Consultant – CA, IBM, Oracle, Gigya, ForgeRock, Sailpoint, Okta, CyberArk
Deloitte

National Locations

Are you interested in working in a dynamic environment that offers opportunities for professional growth and new responsibilities? If so, Deloitte & Touche LLP could be the place for you. This is an unparalleled time of change with new information security challenges arising each day. Our team of Cyber risk professionals bring industry experience, confidence, and technical knowledge to help our clients tackle those unique challenges.

Work you'll do

As Identity and Access Management (IAM) professional, you will:

- Demonstrate advanced understanding of business processes, internal control risk management, IT controls and related standards
- Identify and evaluate complex business and technology risks, internal controls which mitigate risks, and related opportunities for internal control improvement
- Understand complex business and information technology management processes
- Execute advanced services and supervise staff in delivering basic services
- Communicate to clients and partners aspects of both the product and the implementation at the technical and functional level appropriate for the situation.
- Post-sales requirements gathering, analysis and documentation.

The team:

Deloitte Advisory's Cyber Risk team helps complex organizations more confidently pursue their growth, innovation and performance agendas through proactive management of the associated cyber risks. Join the team developing the future state of cyber risk solutions. Learn more about Deloitte Advisory's Cyber Risk Services practice.

Required:

- Three years plus experience in developing, implementing or architecting information systems.
- At least three years of experience with technical architecture experience integrating identity management, access management and access governance software into clients' infrastructure and applications.
- Two years plus experience with installation, integration and deployment of one of the following IAM products: CA, IBM, Sailpoint, Oracle, CyberArk, Gigya, ForgeRock, Okta and Ping in a client environment.
- Identity Management familiarity in one or more of the following areas:
 1. Single Sign On
 2. Identity Federation
 3. Enterprise Directory Architecture and Design including directory schema, namespace and replication topology experience
 4. Resource Provisioning
- Identity & Access Governance including Role based access control, access request and certification
- At least two years' experience with the following programming languages: Java, JavaScript, JSP/Servlets, SQL.
- 2 year plus experience managing projects through the full system development lifecycle
- Must be willing to travel up to 80% within North America

- Establish commonality and build rapport with prospective owners
- Articulate the benefit of traveling with Wyndham Destinations
- Generate sales through initializing transactions and utilizing proper closing techniques
- No Cold Calling: All leads are prequalified and provided by the company
- Attend ongoing, advanced sales and career training

Benefits, Compensation, And Training:

- Comprehensive Medical, Vision, and Dental Coverage within 30 days
- Weekly Base and Uncapped Commissions, plus Monthly Bonuses
- Initial Paid Training, covering our sales process, product knowledge, and the psychology of the sale
- 401K Matching
- Monthly, Quarterly, and Yearly Recognition Programs

Job Expectations And Requirements:

- 1 to 3 years of sales experience is preferred, not required
- Maintain production standards
- Overcome objections and perform within a short, luxury sales cycle
- Must be energetic, outgoing, and tenacious
- No travel required outside of the home site's area

Our Client sells software to the Airlines, major carriers, mid-levels and small carriers. They just signed a deal with a major airline, they have many clients to refer to globally. This company is a leader in the optimization of flight operations, particularly in the fields of fuel economy and CO2 preservation, they are expanding their sales team to strengthen their development and growth.

The company offer a dynamic working environment, enhancing professional development. Depending on your experience and your desires, you will extend your skills in a wide variety of fields.

We are in need of a fundamentally sound business development Rep, mature beyond your years. This position will be working from home, access to an airport traveling 30-40% of the time you will be client facing.

The company will train the you on their technology and industry, but you will be required to travel to the Headquarters in France. That's not bad....

This is a great role for someone up and coming in their career that likes a small growing technology company. This is not for a senior rep, you will be passed this position in your career. This is a role for someone looking for their next step in their career.

If you do not have experience as a SaaS Sales Rep, please do not apply. We will not respond to non-qualified applicants.

YOUR QUALIFICATIONS:

- 4 year college degree
- Proven 4+ years experience in an Account Executive position, in a B2B SaaS environment
- Knowledge of market research, sales and negotiating principles
- Demonstrable business acumen and deep understanding of business sales processes

- Excellent communication/presentation skills and ability to build relationships
- Strong oral and written communication skills
- Organizational and time-management skills
- Enthusiastic positive and passionate
- Knowledge of current marketing and advertising trends and best practices
- Knowledge of MS Office and CRM software (eg. Salesforce)

If you wish to be part of this successful and vibrant organization, please email a MS Word version of your resume to recruiting2697@cubemanagement.com.

Wayne Cozad

CEO

wayne@cubemanagement.com

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For the week of February 11, 2019

NEW POSTINGS

Chosen Care, Inc.

Development Director

[More information here](#)

Case Manager

[More information here](#)

Case Manager / Parent Educator

[More information here](#)

United Way of San Antonio & Bexar County

Vice President, Women United

[More information here](#)



Resources for Women

Nurse

[More information here](#)



David's Legacy Foundation

Program Assistant

[More information here](#)

San Antonio Food Bank

Director of Individual Giving

[More information here](#)

paid advertising

PREVIOUS POSTINGS

Any Baby Can of San Antonio

Prescription Assistance Program (PAP) Advocate

[More information here](#)



Habitat for Humanity of San Antonio

Grant Writer - Part Time

[More information here](#)



The Texas Restaurant Association Education Foundation

Executive Director

[More information here](#)

Magdalena House

Facilities Manager & Executive Assistant

[More information here](#)

SA Youth

Chief Financial Officer

[More information here](#)

Site Coordinator

[More information here](#)



Kinetic Kids

Development Director

[More information here](#)



YMCA of Greater San Antonio

Payroll Manager

[More information here](#)

SAMMinistries

Human Resources / Accounting

[More information here](#)

United Way of San Antonio & Bexar County

Data Analyst - HOPES

[More information here](#)

Girl Scouts of Southwest Texas

Multiple Openings

[Link to all positions here](#)



St. PJ's Children's Home

Multiple Openings

[Link to all positions here](#)



Pratt & Whitney Opportunities in TX

A. Sr LMS Line Maintenance Technician (T3)

Pratt & Whitney

Dallas, TX

Location:

PW132: Dallas 2701 Regent Blvd, Suite 300, Dallas, TX, 75261 USA

Full time

Go Beyond.

Flight is an instrument of human progress.

It not only gets people where they want to go, it carries humanity to places it never thought possible. At Pratt & Whitney, you'll be part of an evolving, globally diverse company that's moving fast to craft the future of aviation.

Customers all over the world depend on our technology and the people behind it. As part of our team, you'll help answer today's challenges in powered flight while crafting and supporting tomorrow's solutions.

Have you considered what it would be like to work at Pratt & Whitney?:

It's a really exciting time at P&W as we've positioned ourselves for future success. As we continue to grow, there is a deep focus on our culture and a dedication to being a company that is transparent and mindful. We've built an environment where each and every employee has value.

A rare opportunity exists to join us in the role of a Senior Line Maintenance Services Technician at our facility in Dallas, Texas.

Responsibilities/Accountabilities:

- The Line Maintenance Technician position requires a well-rounded knowledge in the mechanics field, which includes disassembly and assembly of turbine engines, engine parts, and sub-assemblies.
- You have a broad knowledge of engine hardware, borescope inspection/procedures, line maintenance and flight line operations.
- You are able to interpret technical drawings, work from maintenance manuals and process operation procedures, and use fixed or variable measuring instruments to check dimensions.
- You will effectively communicate with managers, field representatives, and mechanics from various airline operators, and are expected to provide feedback and respond to concerns.
- You will be expected to complete, update, and maintain records for all maintenance performed in accordance with FAA procedures.
- You will resolve customer in-service issues and develop an understanding of customer engine maintenance and repair considerations/preferences and will develop internal service center procedures in order to align with all DOT/FAA requirements.
- You are willing to work 2nd Shift if needed.
- While this position is based in Dallas, TX, You are also willing to travel domestically and internationally (~40%) to support Pratt & Whitney customers.
- This is a FAA safety-sensitive position, subject to FAA drug and alcohol program regulations.
- US Citizen required, due to government contracts.

Education:

AA/AS degree, Technical/Business School Certificate or Diploma, Skilled Trades Apprenticeship, or other post high school training (two years duration) required.

Qualifications

Basic Qualifications:

- You have a minimum of 4 years experience in the disassembly and assembly of turbine engines, engine parts, and sub-assemblies.
- A&P License required.

Preferred Qualifications:

- Strong computer skills
- Strong communication and social skills
- Strong collaboration skills
- You are detail oriented
- Open to obtain and maintain licenses, operator permits or certifications as required

B. Blender PWDRO302 PWG528130

Pratt & Whitney

Grand Prairie, TX

Location:

PW133: Arlington 1177 Great Southwest Pkwy, Grand Prairie, TX

Full time

PrattandWhitney is a world leader in aircraft engines and auxiliary power units. Headquartered in East Hartford, Connecticut, the company has locations around the United States and across the world.

We are a global leader in aviation propulsion and we are behind many of the major advances in both military and commercial engines. We design, manufacture and service aircraft engines, auxiliary and ground power units, and small turbojet propulsion products.

DoyouhavetheexperiencetojoinourTeam?

Job Description:

- Using pneumatic hand tools, restoring aero-engine turbine airfoil components to the original contour.
- May include grit blasting and other surface prep processes as assigned.
- This is a FAA safety-sensitive position, subject to FAA drug and alcohol program regulations.
- This is a 1st shift position; However, positions can be move to an off-shift at any time due to business necessity.

Education:

The Machinist CNC possesses the skills and experience in all aspects of turning and milling to manufacture metallic components to specified standards on a CNC and/or Conventional Turn and/or Mill center. This position is based in Houston, TX and reports to the Production Manager.

Roles And Responsibilities:

- Operate a CNC/Conventional Turning and/or Milling center (vertical, horizontal or universal) in all aspects of Turning / Milling.
- Follow a structured method in manufacture of components.
- Read and work from engineering drawings and meet specified Quality Standards.
- Read and understand job programs / Readouts.
- Prove Unproven programs on Job Set-up, editing, offsetting, etc., as required (as applicable to CNC machining)
- Undertake operations including: screw cutting, tapping, groove cutting, slotting, drilling, reaming, eccentric turning etc., (as applicable to conventional machining).
- Fully utilizing equipment such as a jaw chuck, steady v-blocks, dividing head etc., in the performing of tasks. (As applicable to conventional machining).
- Fully Inspect own work using measuring equipment.
- Produce work of a high standard, including the deburring and etching operations in completion of work components.
- Work largely unsupervised and be highly self-motivated.
- Comply with all Schlumberger QHSE Policies and procedures.
- Operate overhead and pillar type cranes / lifting equipment.
- Wear all Personal Protective Equipment (PPE) as required

A. Store 3661 - Assistant Mgr Trainee

Walmart

El Paso, TX

Full time

Position Description:

- Drives sales in assigned area
- Drives the financial performance of assigned area
- Ensures compliance with Company policies and procedures
- Models, enforces, and provides direction and guidance to hourly Associates on proper Customer service approaches and techniques to ensure Customer needs, complaints, and issues are successfully resolved within Company guidelines and standards.
- Participates in community outreach programs, and encourages and supports hourly Associates in serving as good members of the community.
- Provides supervision and development opportunities for hourly Associates in assigned area
- Upholds the Company's Open Door Policy

Minimum Qualifications:

- 2 or more years of college; OR 1 year retail experience and 1 year supervisory experience; OR 2 years general work experience and 1 year supervisory experience
- For facilities that sell firearms, I acknowledge that the position for which I am applying will require successful completion of a firearms- specific Criminal Background Check (CBC) and Firearms Authorized Training.

- For facilities that sell only ammunition and have state specific requirements, I acknowledge that the position for which I am applying may require a current state issued Certificate of Eligibility.
- Will successfully complete all job required trainings and assessments.

Additional Preferred Qualifications:

2 or more years general work experience supervising 5 or more direct reports to include the responsibility of performance management, mentoring, hiring, and firing

B. Assistant Store Manager (3)

Walmart

Fort Stockton- Pecos/Odessa/Big Spring, TX

Full time

Position Description:

- Drives sales in assigned area
- Drives the financial performance of assigned area
- Ensures compliance with Company policies and procedures
- Models, enforces, and provides direction and guidance to hourly Associates on proper Customer service approaches and techniques to ensure Customer needs, complaints, and issues are successfully resolved within Company guidelines and standards.
- Participates in community outreach programs, and encourages and supports hourly Associates in serving as good members of the community.

- Provides supervision and development opportunities for hourly Associates in assigned area
- Upholds the Company's Open Door Policy

Minimum Qualifications:

- 2 or more years of college; OR 1 year retail experience and 1 year supervisory experience; OR 2 years general work experience and 1 year supervisory experience
- For facilities that sell firearms, I acknowledge that the position for which I am applying will require successful completion of a firearms- specific Criminal Background Check (CBC) and Firearms Authorized Training.

Additional Preferred Qualifications:

2 or more years general work experience supervising 5 or more direct reports to include the responsibility of performance management, mentoring, hiring, and firing

Company Summary:

What started small, with a single discount store and the simple idea of selling more for less, has grown over the last 50 years into the largest retailer in the world. Each week, over 260 million customers and members visit our 11,695 stores under 59 banners in 28 countries and e-commerce websites in 11 countries. With fiscal year 2017 revenue of \$485.9 billion, Walmart employs approximately 2.3 million associates worldwide. Walmart continues to be a leader in sustainability, corporate philanthropy and employment opportunity. It's all part of our unwavering commitment to creating opportunities and bringing value to customers and communities around the world.

Ellie Smith

Our client, a leading provider of medical equipment installation support to large OEM's is hiring at least 25 Mechanical Installation Service Technicians. You will be deployed from home to visit client sites that may be outside of your local market. If you are unable to travel on a regular basis, this is likely not the job for you.

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. Other duties may be assigned:

- Extensive travel as needed throughout the United States
- Maintains integrity of confidential information
- Maintains customer relationships, and complies with REMETRONIX SOP (Standard Operating Procedures) and policy, customer requirements, and statutory and regulatory guidelines
- Responsible to follow all safety OSHA guidelines
- Maintains a safe work environment through safe work practices
- To deliver a safe and timely installation to the customer
- Assists the Team Leader with maintaining documentation in accordance with the Company and customer requirements
- Represents REMETRONIX and the customer in a professional and courteous manner
- Assists Team Leader with quality and compliance with the Company, customer requirements, and ISO 9001:2008 (International Standard Organization) and ensures each process is followed by each team member
- Assists the Team Leader with coordinating suppliers and helps direct on-site deliveries of equipment.

QUALIFICATIONS / EDUCATION and/or EXPERIENCE:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily.

LANGUAGE SKILLS:

- Must be able to read, write and speak the English language.
- Ability to read and interpret documents such as safety requirements, operating and maintenance instructions, and procedure manuals. Ability to write routine reports and correspondence.

MATHEMATICAL SKILLS:

- Ability to add, subtract, multiply, and divide in all units of measure. Ability to read Metric and Standard measurement and use leveling methods to complete related work activities.

CUSTOMER SERVICE SKILLS:

Must have excellent communication skills, be punctual and courteous in accordance with on-site etiquette. Must conduct himself/herself in a professional manner.

COMPUTER SKILLS:

Basic understanding of how a computer works. Ability to navigate and use: email, Microsoft office products, and the internet

REASONING ABILITY:

Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret an extensive variety of technical instructions in mathematical or diagram form and deal with several abstract and concrete variables.

CERTIFICATES, LICENSES, REGISTRATIONS:

Booz Allen Hamilton Opportunities in TX

A. Cybersecurity Incident Response Analyst, Mid

Booz Allen Hamilton

Plano, TX

Job Number: R0038173

Full time

Key Role:

Work in a fast-paced environment helping clients by investigating computer security incidents. Collaborate with internal technical experts and external partners to help develop solutions to the toughest challenges clients face. Protect the client's information by helping them adhere to standard security best practices for their industry. Review security events to identify and prioritize potential threats and identify trends. Perform incident response, issue resolution, and assessment or communication of security risk to the enterprise. Monitor real-time security alerts, identify and prioritize potential threats, and contribute technical analysis to complex security reports. Analyze available data sources, security tools, and threat trends to identify attacks against the enterprise.

Basic Qualifications:

- 3+ years of experience in a professional work environment with a focus on Cybersecurity
- Experience with incident response, threat detection, vulnerability assessment, SOC, or malware analysis
- Ability to troubleshoot difficult problems
- Ability to work in a highly collaborative environment

- Ability to learn new expertise and areas
- Ability to follow-up and follow through with commitments
- Ability to travel up to 80% of the time, sometimes on short notice
- HS diploma or GED

Additional Qualifications:

- Experience with programming or scripting, including PowerShell, Bash, Python, and Perl
- Knowledge of incident response frameworks and handling procedures
- Knowledge of Cyber risks and threats related to Cyber attackers
- Knowledge of recent Cyber events and interpreting kill chain process and threat impacts
- Possession of excellent presentation, analytical, and critical-thinking skills
- Possession of excellent oral and written communication skills
- BA or BS degree in Cybersecurity, Computer Science, Engineering, IT or Informatics
- One or more of the following certifications: Network+, Security+, or GIAC Security Essentials (GSEC)

B. Intelligence Analyst, Senior

Booz Allen Hamilton

San Antonio, TX

Job Number: R0047649

Full time

The Challenge:

Critical decisions are made every single day in our government. What if you could use your analytical skills to help them make informed decisions? With all the information available today, it takes a skilled analyst to know how to find and interpret the best data to give their clients the right answers. As an intelligence analyst, you use your specialized functional experience and your attention to detail to develop reports, intelligence, products, and analytic assessments to give your client the actionable intelligence and context they need. If you have strong analytical skills and a problem solving mindset, we have an opportunity to use those skills to support our warfighters, protect our national security, and inform our nation's leaders.

As an intelligence analyst on our team, you'll help your client understand a Cyber mission environment. Using your comprehensive understanding of various collection platforms, you'll explore new data sources, build effective queries, and combine information from disparate sources, including signals intelligence (SIGINT), intelligence, surveillance, and reconnaissance (ISR), Cyber, and all-source. You'll validate information and develop tradecraft as you build assessments for our Air Force client. As the authority on your mission, your client will look to you for time critical recommendations, often under pressure. You'll share your expertise with other analysts through leadership and mentoring. We focus on growing as a team to deliver the best support to our customers, so you'll have resources to learn new skills and tools. Join us as we provide the right information at the right time to support the critical needs of our military intelligence clients.

Empower change with us.

Build Your Career:

At Booz Allen, we know the power of analytics and intelligence. When you join Booz Allen, we'll help you develop the career you want.

- Challenging projects – Whether training analysts on military equipment through VR technology; developing a simulation capability to allow teams to rehearse missions together; or integrating RFID tags into mobile devices to enable data access within a geo parameter, you'll get to solve some of the world's toughest problems
- Meaningful work – Use your skills to empower change. Your work will keep citizens and warfighters safe and well both at home and abroad
- State-of-the-art technology – Broaden your intelligence capabilities with digital forensics, telematics, precision navigation, secure mobile operations, and advanced analytics
- New skills – In-house experts and partnerships with tech leaders, like Nvidia and Splunk, mean you can get practical experience with advanced GPU technologies, Cybersecurity, and data science
- Room to grow –You'll be inspired to grow your career while making your ideas a reality thanks to new opportunities across the US and abroad, encouraging mentors, and collaborative colleagues

You Have:

- 10+ years of experience as an intelligence, Cyber, or SIGINT analyst
- Knowledge of using intelligence tools, including PROTON, Palantir, Analyst Notebook, TAC, Cyber Intelligence Report Direct, or intelligence community REACH in the development of Joint Intelligence Preparation of the Operational Environment (JIPOE) and Intelligence Preparation of the Battlespace (IPB) products
- Ability to write and brief reports, analysis, and recommendations based on all source intelligence information
- TS/SCI clearance
- AA or AS degree

Nice If You Have:

- Experience with technical consultation and analysis to support Cyber missions
- Possession of excellent organizational skills
- TS/SCI clearance with a polygraph
- BA or BS degree

Clearance:

Applicants selected will be subject to a security investigation and may need to meet eligibility requirements for access to classified information; TS/SCI clearance is required.

C. Network Security Engineer, Senior

Booz Allen Hamilton

Plano, TX

Job Number: R0047395

Full time

Key Role:

Work with clients across a broad range of commercial markets, including financial services, healthcare, energy, consumer products, high-tech, pharmaceuticals, and automotive to implement and achieve their Cybersecurity objectives. Apply knowledge of monitoring, analyzing, detecting, and responding to Cyber events and incidents, including focusing specifically on network protection. Advise on an integrated, dynamic Cyber defense and leverage Cybersecurity solutions to deliver Cybersecurity operational services, including intrusion detection and prevention, situational awareness of network intrusions, security events and data spillage, and incident

response actions. Test, implement, deploy, and operate the infrastructure hardware and software required to manage the organization's Cybersecurity operational services effectively. Provide work leadership to junior employees, as needed. Represent the firm in a polished manner when engaging clients to build relationships and further enhance Booz Allen's brand in the commercial marketplace. This position requires extensive travel to client sites for up to 75% of the time.

Basic Qualifications:

- 5+ years of experience with network security technologies and design principles
- Experience with segmenting networks to reduce risk to the customer
- Experience with assessing, designing, or implementing security capabilities, including incident response, threat intelligence, security monitoring, and vulnerability management
- Experience with core enterprise infrastructure and security-supported technologies, including data protection elements, such as DLP, tokenization, or encryption, perimeter protection, such as firewalls or WAF, SIEMs, IPS/IDS, managed security services, and Cloud services security
- Experience with Microsoft Office, including developing polished high-end PowerPoint presentations
- Ability to contribute to the identification and implementation of security solutions
- Ability to travel for at least 75% of the time
- BA or BS degree

Additional Qualifications:

- Experience with working for consulting firms, including Deloitte, EY, PwC, or Accenture
- Experience in working through the diverse technical aspects of Cybersecurity

- Experience with information security regulations or regulatory bodies, including PCI-DSS, HIPAA, SOX, or GLBA
- Knowledge of information security program frameworks, including ISO 27001/2, COBIT, or NIST
- Ability to excel in face-to-face client interaction during project execution
- Possession of excellent oral and written communication skills, including providing substantive narrative input into client deliverables, reports, proposals, or marketing content
- BA or BS degree in MIS, CS, or a related technical field
- CISSP, CISM, or equivalent security Certifications

George Bernloehr

Military Recruiting Lead

Bernloehr_George@bah.com

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We are currently searching for **a team lead RN position at one of our family clinics.**

Please check out our website to get to know us a little better <https://www.healthbydesign.com/>

If you or someone you know has strong administrative, leadership and RN skills please send it our way!

This position is FT with 40hrs, Monday-Friday and great benefits!

Please feel free to call me for any questions or concerns – feel free to share my email/phone number with others.

Maleny Rodriguez

HR Support Specialist

Health by Design

13409 George Road, San Antonio, Texas 78230

Office: 210.236.4351

Cell Phone: 210.740.2973
Fax: 210.729.5630
maleny.rodriquez@hbdus.com

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Distinguished Candidate Conference for Military Officers

Orion Talent

Houston, TX

Full time

Military Officers, interview at Orion's National Distinguished Candidate Conference in Houston on March 4-5!

If you are preparing to exit the military and begin a civilian career and your education, background, and military career distinguish you from your peers, you may be a candidate for Orion's National Distinguished Candidate Conference (DCC).

Orion's DCC will feature more than 50 companies interviewing candidates for positions nationwide in Operations, Medical and Technical Sales, Project Management, Supply Chain Management, Quality Assurance, Engineering, Program Management, Logistics & Distribution, and more.

Our distinguished candidates include:

- Graduates of Military Service Academies or Top Universities with a minimum GPA of 3.0.
- Those with a Master's degree or other advanced education.

We are looking for proven Customer Account Executives who are looking to grow their career in the fast-growing cloud communications platform market.

- You will be responsible for net new growth within key enterprise and SMB customers in the TOLA region, at scale with some of the world's hottest software solutions. You will work with these customers to optimize their existing Twilio use cases and find new ways for them to leverage communications in their businesses.
- You'll help Twilio's existing customers and penetrate and grow strategic customers where we may have an initial use case. While many of the contacts on these accounts have been software engineers and product managers, you will need to expand and build new relationships with senior line of business owners and executive stakeholders (CTOs, CIOs, CPO/VP of Product) to understand and uncover new opportunities where Twilio can help solve complex business pains and challenges through communication workflows.
- Your goal is for Twilio to be a trusted advisor to help companies improve their overall customer engagement experience and meet their business objectives.
- You have 3-5 years of account management or solution selling of infrastructure and/or software/technology into Mid Market or Commercial segments at scale or Enterprise accounts.
- Knowledge in telecom, software development, and consulting is a plus.

What?:

- Be responsible for driving net new sales and revenue growth for Twilio's customer portfolio. Your territory includes a region of Twilio's existing accounts with a named set of accounts. You will have responsibility for incremental revenue growth and retention, new use cases and software adoption, and sell Twilio's new products.
- Establish a thorough understanding of your named account's business strategy and growth plans and develop, lead, and execute Twilio sales strategy aligned to your customer's communication workflow and business outcomes.
- Strengthen and expand Twilio's relationships within these customer accounts, including up-leveling our existing relationships with key C-level sponsors within these customer organizations (CIOs, CTOs, CFOs) while expanding visibility and on-site Twilio presence at your accounts to build relationships across the company (including regular engagement to provide product roadmap/innovation sessions, support, current issues, and current and future business opportunities).

- Responsible for Quarterly Business Reviews (QBRs) with customers, leverage cross functional teams (Twilio Sales Specialists, ISVs, Customer Success Managers (CSMs), Support, Product and Executive leadership) to build and execute account plans and strategies for each target account. These QBRs include Twilio Sales and Executive management.
- Create a partnership with CSMs to proactively gather, analyze and leverage data on customer changes, industry trends and competitive dynamics to influence how these customers can use Twilio to drive maximum value for their businesses.
- Bachelor's Degree or relevant years' of experience.
- 4+ years of closing SaaS experience.

Where?:

While working remote, you will still enjoy our incredible perks: free Kindle when you build your Twilio app, monthly Kindle book reimbursement, monthly reimbursement, unlimited PTO, bi-weekly All Hands and more. What you will also get to experience is a company that believes in small teams for maximum impact; that strives to balance work and home life, that understands that this is a marathon, not a sprint; that continuously and purposefully builds an inclusive culture where everyone is able to do and be the best version of themselves. We seek people who naturally demonstrate our values, who are challenged by problems, empower others to thrive, people who can draw the owl and not be beholden to one playbook.

Why?:

Twilio is a company that is empowering the world's developers with modern communication in order to build better applications. The Global Sales team plays an integral role in building out our customer base and bringing Twilio to developers, non-profits and enterprise to make an impact on their services.

Twilio is truly unique; we are a company committed to your growth, your learning, your development and your entire employee experience. We only win when our employees succeed and we're dedicated to helping you develop your strengths. We invest in weeks dedicated to tackling hard problems and creating your own ideas. We have a cultural foundation built on diversity, inclusion and innovation and we want you and your ideas to thrive at Twilio. Join us.

This role is a hands-on experience that develops your supervisory experience, coaching skills, coffee/ tea passion and business acumen, all to build understanding of store management. You will learn how to create success for a multi-million-dollar business, create and develop great teams, and build a meeting place in your community that nurtures customers. These foundational principles set up partners for success for careers in store management leadership.

Using a mix of online learning, classroom training and hands on mentorship, you'll learn how to:

- Grow a successful, multi-million-dollar business: drive sales leveraging your business acumen, efficiency and problem-solving skills
- Nurture talent & lead a team: engage the hearts and minds of your team and develop their skills so that they realize their personal best, both as individuals and as thriving teams.
- Inspire others: become a dynamic brand ambassador dedicated to driving and achieving results through your team

We'd love to hear from people with:

- 2 years retail / customer service management experience OR
- 4+ years of US Military service
- Strong organizational, interpersonal and problem-solving skills
- Entrepreneurial mentality with experience in a sales focused environment
- Minimum High School or GED

Requirements:

Esurance is looking for an Auto Desk Appraiser to join a dynamic and award-winning team of individuals who are committed to making insurance sm easier, and dare we say- cooler. As part of a growing company that is focused on providing an outstanding customer experience, you'll have the opp to expand your skills and discover your potential. If you're looking for a career at a socially conscious company that offers great benefits — including matching 401k and tuition reimbursement — then you may have just found your new home. Esurance combines the spunk of a startup company with the backing of Allstate (the largest publicly held personal lines insurer in the U.S.) to create a unique, energized, and exciting place to work.

Under general supervision, completes field-based and/or virtual personal auto and motorcycle damage appraisals within assigned territory, assists w similar damage appraisals from other appraisal groups and delivers a high level of customer service to all Esurance customers.

Job Responsibilities:

- Completes repair estimates in the field using various computer based estimating systems in assigned territory
- Completes virtual repair estimates from photos and estimates supplied by customers or repair facilities inside or outside assigned territory
- Accurately determines repair versus total loss decisions based on state regulations
- Completes total loss valuations with a focus on accurate conditioning, mileage options, refurbishments and pre-existing damage to determine the a cash value
- Utilizes CCC One systems to download, upload, and review estimates
- Appraise vehicles based on Esurance guidelines
- Utilizes digital photography to document all material damage for the file, in addition to documenting vehicle identification, condition, mileage, option total losses
- Documents files to include all key activities regarding damages, estimates and repairs; as well as all customer interactions.

- Creates appraisals for minor to severe damages with little to no assistance from management
- Resolves internal and external customer inquiries
- Explains repair processes to customers and shops to include sheet metal repair/replacement, frame repair/replacement, refinish processes and mechanical operations
- Uses Industry resources to properly document repair processes and reach agreed prices with customers and repair facilities
- Maintain required licensing and complete continuing education based on assigned territory
- Participate in relevant job related training on new vehicle technology, estimating best practices, company processes and industry trends.
- Assists management with special projects such as peer mentoring, team calibration, claim volume management and CAT work, as needed.
- Competently perform job duties and tasks to meet our exceed Corporate Goals and Objectives
- Some travel may be required
- Is expected to complete appraisal estimates up to \$7500 with limited manager oversight
- Bachelor's degree preferred
- One to Three years claims handling / estimating experience required
- Prior I-CAR courses or job related industry certifications preferred
- ASE's B6 Coll: Estimating preferred

Physical Demands and Work Environment: Representative of those that must be met by an employee to successfully perform the essential functions of this job. Must be able to operate a PC and sit for extended periods of time. Must have physical dexterity to inspect vehicles thoroughly (stand, kneel, and squat to 30lbs). Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Benefits:

At Esurance, being committed to our employees is not just something we say, it's something we do. Our benefits package is designed to help our associates stay healthy, meet their long-term financial goals, and balance the demands of work and personal life. Esurance rewards hard work, dedication and creativity with competitive salaries and a generous bonus system. We are committed to our employees and we are dedicated to creating a diverse, positive, innovative and team-oriented work environment.

Health & wellness:

- Medical, vision, and dental insurance
- Life Insurance
- Accidental death and dismemberment coverage
- Wellness tools and coaching
- Group critical illness coverage
- Accident indemnity and hospital indemnity plans
- Group legal
- Student Loan Repayment Program
- Identity Protection

Savings:

- 401(k) plan with annual matching contribution
- Choice Dollars

- Referral bonuses
- Performance-rewarding bonus system
- Tuition assistance program (up to \$5,250 per year)
- Health savings and flexible spending accounts
- Commuter benefits

Family & community:

- Adoption assistance
- Buckle Up Baby program
- Pet insurance discount
- Charitable gift matching
- Give Time, Get Time volunteer program
- Employee Assistance Program

Time off:

- Paid time off (holidays, vacation, personal days)
- Short-term disability
- Long-term disability (employee-paid option)

- Make disposition recommendations to management and execute of agreed strategy.
- Work with outside experts to determine accuracy of alleged facts.
- Provides investigation skills, fraud awareness training and technical expertise to branch offices and interdepartmental.

Qualifications:

- Bachelors degree plus 2-5 years of insurance investigation experience.
- Strong interpersonal, analytical and negotiation skills
- Demonstrated knowledge of legal liability, general insurance policies, State Tort law and Fraud statutes.

Benefits:

We value your hard work, integrity and commitment to positive change. In return for your service, it's our privilege to offer you benefits and rewards to support your life and well-being. To learn more about our benefit offerings please visit: <https://LMI.co/Benefits>

Overview:

At Liberty Mutual, we give motivated, accomplished professionals the opportunity to help us redefine what insurance means; to work for a global leader with a deep sense of humanity and a focus on improving and protecting everyday lives. We create an inspired, collaborative environment, where people own ownership of their work; push breakthrough ideas; and feel confident that their contributions will be valued and their growth championed.

We're dedicated to doing the right thing for our employees, because we know that their fulfillment and success leads us to great places. Life. Happiness. Innovation. Impact. Advancement. Whatever their pursuit, talented people find their path at Liberty Mutual.

- Conduct and maintain a 100% accurate inventory
- Interact with multiple clients and team members with confidence in a fast paced environment
- Knowledgeable on the Army's supply system procedures, documentation such as DA Forms 3161 and 2062
- Knowledgeable on Physical Security standards for storing CCI, Sensitive and or classified items such as hard drives, radio systems, laptops, and s (AR 190-13, AR 190- 51 and DA PAM 25-380-2)
- WORK SCHEDULE Candidate must be available for and willing to work 40 hours per week, with extended hours possible. Additional hours over w and at alternate locations are occasionally required and expected.
- Travel Primary duty location is at the Air Cargo Facility (ACF), El Paso International Airport, El Paso, TX. Overnight/Temporary Duty (TDY) travel m required to support logistics requirements up to 25% of the time.

Qualifications

Required Education and Experience:

- Active DoD SECRET Clearance
- High School and five (5) years of related experience
- Experience managing spares, repair parts, and logistical reporting
- Well organized, punctual, reliable, conscientious, and capable of managing resources and schedules which affect deadlines
- Ability to work long hours in austere conditions with minimal support
- Proficiency in Microsoft Word, Power Point, and Excel
- Demonstrate written and oral communication skills

- Be able to lift 45 lbs on a routine basis
- Ability to interpret a variety of instructions furnished in written, verbal, diagram, or schedule form
- Must interface well with others
- Requires a valid driver's license and clean driving record in order to pass a driver's exam for military platforms such as HEMTT, HMMWVs, FMTVs. For pay up to 25k.
- High attention to detail and quality
- Able to plan and execute daily and weekly scheduled tasks
- Able to keep work area clean and organized
- Excellent team player with organizational and time management skills
- Commitment to company values

Desired Experience And Skills:

- Prior military experience at Company, Battalion, and/or Brigade level, prior Quartermaster experience a plus
- Experience supporting the Army and/or Air Force Integration Events
- Experience supporting multi-million dollar government and non-government programs
- Knowledgeable on Army Supply Regulations AR735-5, DA PAM 710-2-1, DA PAM 710-2-2
- Safety (OSHA, SDS), ANSI (RIA) standards
- CDL Physical Demands and Work Environment To successfully perform the essential functions of this job, the physical demands and work environment characteristics described here the candidate must meet. Reasonable accommodations are to enable individuals with disabilities to perform the essential functions.

- Physical demands While performing duties, an employee is typically required to stand; walk; sit; use hands to finger, handle, or feel objects, tools, or controls; reach with hands and arms; balance; stoop; bend; squat; climb; talk, see, and hear. Be able to climb ladders; lift hand tools approx. 1-15 lbs weight to complete machine assembly, parts up to 45 lbs. Repetition with activity. Specific vision abilities required by the job include close vision, distance vision, color vision, peripheral vision, depth perception and the ability to adjust focus.
- Work environment The noise level in the work environment is usually low to moderate.

Stephanie Huelsmann, CSSR

Senior Recruiter

Stephanie.A.Huelsmann@SAIC.com

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Stationary Guard Officer (SGO)
Military to Civilian Recruitment

Location:

Brownsville, TX

El Paso, TX

Harlingen, TX (Primary)

McCallen, TX

San Antonio, TX

Full Time

Education: High School Equivalent

***Under Contract Bid

PLEASE NOTE: You will need to register and create an account to apply online or send a resume. If you need help, please send an email to Lucy.

Stationary Guard Officer - (DHSRGVSGO)

About Caliburn International, LLC: We are a leading provider of professional services and solutions to U.S. federal government agencies and commercial clients. We provide consulting, engineering, medical, and environmental services as well as large scale program management in support of our core markets of national defense, international diplomacy, and homeland security client readiness. Caliburn employs over 7,000 dedicated professionals deployed across five continents. The company's website is www.caliburnintl.com.

About Comprehensive Health Services, LLC (CHS):

CHS, a Caliburn Company, supports the health and well-being of civilian and military workforce partners. We are one of the nation's largest and most experienced providers of medical management services to international customers, the U.S. Government, and commercial clients. Our medical management solutions are technology-driven and grounded in best practices. We are committed to protecting employee, company, and partner information and we comply with all government and industry standards.

Job Description

Scope:

The Stationary Guard Officer (SGO) is responsible for providing on-call security services to unaccompanied alien children (UAC) and families service the support of the customer's assigned mission and deliverables as detailed in basic contract and task order(s) Statement of Work.

*****This position is notional and contingent upon contract award*****

Duties and responsibilities:

- Provide on-call security services to UAC
- Maintain communication with other Contractor personnel to support continuous security during UAC transport and/or temporary holding
- Maintain current training and certification requirements in accordance with state and Immigration Customs Enforcement (ICE) / Enforcement and Removal Operations (ERO) standards
- Applies CHS policies and procedures or develops and implements new procedures, as may be required
- Attends and participates in a variety of meetings and task force groups to improve quality and client outcomes, communicate issues and solutions, approvals, resolve problems and maintain a specific level of knowledge pertaining to new developments, new task efforts, and new policy requirements

Qualifications:

- Possess an associate's degree in an appropriate discipline from an accredited college (a high school diploma with two or more years of relevant experience may be substituted for an associate's degree) and,
- Have at least two years of documented experience in a field related to law, social work, detention, corrections, or similar occupational area; as well as certification, licensure, and credentials applicable to the professional accreditation of the position and,
- Demonstrate experience applicable to the goals and objectives of this program sufficient to communicate with other staff, and appropriate for a similar program environment and,

- Possess and maintain appropriate state licensure
- US Citizenship.

Preferred Qualifications:

Bilingual in English and Spanish.

Required Immunizations:

- Varicella: 2 doses of varicella vaccine (at least 4 weeks apart)
- Or titers indicating varicella immunity
- Or documentation from healthcare provider verifying previous infection
- Measles, mumps, rubella: 2 doses of MMR vaccine (at least 4 weeks apart)
- Or titers indicating immunity to all 3 diseases
- Tetanus, diphtheria, and pertussis: Complete primary vaccination series.
- If primary vaccination series completed in childhood, 1 Tdap dose in adulthood
- If received Tdap as an adult, but greater than 10 years, an additional TD or Tdap should be completed
- Diphtheria, Tetanus, and Pertussis (DTaP),
- Polio (IPV),
- Haemophilus influenza (Hib),
- Hepatitis B,

- Hepatitis A,
- Rotavirus (RV),
- Pneumococcus (PCV)
- Influenza: 1 dose annually during flu season (generally, September to May)

Other Requirements:

- Performs duties in a safe manner. Follows the corporate safety policy.
- Participates in and supports safety meetings, training, and goals.
- Ensures safe operating conditions within an area of responsibility.
- Maintains a clean and orderly work area.

Physical Requirement:

- Work is normally performed in a typical interior/office work environment.
- Work involves sitting and standing for prolonged periods of time.
- May require bending, stooping and lifting up to 15 lbs.

Please apply and register online; < <https://military-civilian.com/for-veterans/search-jobs/application-form/?JobID=87734>

Lucy Jensen

- Builds rapport and leverages customer relationships with existing and potential borrowers with the goal of meeting customer needs and exceeding expectations.
- Analyze customers' financial situations and provide the appropriate solution by advising customers as to the appropriate loan product for them.
- Excel in a fast paced environment with the ability to multitask and follow up with multiple customer and work on multiple files each and every day.
- Accept multiple live, qualified inbound leads daily.
- Lock loans at point of sale, request initial documents from the customer, and submit an initial, paperless loan package to production staff.
- Structure and price loans accurately.

Desired Competencies:

- 2+ years' full time refinance loan origination experience; call center environment preferred.
- Strong desire to succeed in a sales environment and be a top producer.
- Ability to correctly and accurately structure and price loans.
- Complete knowledge of conventional and government loan programs (purchase and refinance).
- Current CA DBO and NMLS license.
- Four or more additional state NMLS licenses preferred.
- Excellent communication and relationship skills.
- Self-motivated, self-starting professional.
- Detail oriented with strong organizational and follow through skills.
- Truly independent mortgage sales professional.

- Bilingual; ability to read, write and speak Spanish is a plus but not required.

Desired Education/Experience:

- High School Diploma or equivalent
- Two or more recent years' full time loan origination experience, preferably in a call center environment
- Minimum of four approved state licenses through the NMLS.

Other Duties:

This job profile is not intended to be an all-inclusive list of job duties and responsibilities, as one may perform additional related duties as assigned in order to meet the needs of the organization.

Work Authorization: Must be able to verify identity and employment eligibility to work in the U.S.

Physical Demands: The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. Must be able to lift up to ten pounds. Primary functions require sufficient physical ability and mobility to work in an office setting; to stand or sit for prolonged periods of time; to occasionally stoop, bend, kneel, crouch, reach, and twist; to lift, carry, push, and/or pull light to moderate amounts of weight; to operate of equipment requiring repetitive hand movement and fine coordination including use of a keyboard; and to verbally communicate to exchange information. VISION: See in the normal visual range with or without correction. HEARING: Hear in the normal audio range with or without correction.

Jason Plazola

Responsible for processing new account applications and maintaining existing accounts.

Major Tasks, Responsibilities And Key Accountabilities:

- Opens and maintains accurate customer accounts and obtains information regarding credit applications.
- Performs data entry of customer information and conducts daily audits to ensure accuracy of data.
- Maintains inbound call service levels. Corresponds with customers using a variety of media including email, mail, and phone to provide customer service.
- Processes all pending orders in a timely manner.

Nature and Scope:

- Selects correct processes from clearly prescribed rules, past practices, or instruction. Seeks advice and guidance on non-routine or problem areas from supervisor. Deviations from the norm are cleared by the supervisor.
- Under close supervision, exercises limited latitude/independent judgment. Work typically involves detailed checks or close review of output by a supervisor, coworker and/or supervisor.
- None.

Work Environment:

- Located in a comfortable indoor area. Any unpleasant conditions would be infrequent and not objectionable.
- Most of the time is spent sitting in a comfortable position and there is frequent opportunity to move about. On rare occasions there may be a need to stand or lift light articles.
- No travel required.

Education And Experience:

HS Diploma or GED strongly preferred. 0-2 years of experience in area of responsibility.

B. Warehouse Associate - Repack/ Packing (2pm Shift)

HD Supply

Flower Mound, TX

Full time

Shift: Monday - Friday, 2pm shift

Location: 550 Lakeside Pkwy, Suite 100A, Flower Mound, TX (Enter off Garden Ridge St)

Warehouse Associates needed!

As one of the largest North American industrial distributors of maintenance and construction products, HD Supply's key to success has always been associates. Come be a part of our collaborative, innovative, fast-paced team, where meaningful work, professional development, competitive pay and benefits support our culture of wellness. Let's get to work - together. Join the HD Supply family today!

HD Supply Offers:

- Monday - Friday Schedule
- Competitive Pay

- Benefits Eligibility after 90 days (Medical, Life, Dental, Vision, 401k)
- 14 Days of Paid Time Off (Vacation, Personal, Floating Holidays, Wellness Day)
- Sick Leave
- Opportunities for Annual and/or Referral Bonuses
- Opportunities for Career Advancement and Personal Growth

Job Summary:

Responsible for specialized warehouse tasks in loading, unloading, order pulling, shipping, returns, forklift, fabrication, counter, or may have a general role working in all departments.

Major Tasks, Responsibilities And Key Accountabilities:

- Complete tasks such as loading, unloading, sorting, picking, stocking, staging, fabrication, and transportation of goods.
- Load and unload materials to and from designated storage area, such as racks, shelves, or vehicles. Stack or pile materials, such as lumber, boards, pallets.
- Install protective devices, such as bracing, padding, or strapping, to prevent shifting or damage to items being transported.
- Verify computations against physical count of stock.
- Maintains condition of work area (i.e. free of trash, product in correct location, etc.). Follows company safety policies and procedures and encourages other associates to do the same.
- Receive and fill orders or sell supplies, materials, and products to installers and subcontractors.
- May drive truck to pick up incoming stock or deliver materials to designated locations or operate forklift or other machinery in order to complete tasks.

- Performs other duties as assigned.

Nature and Scope:

- Selects correct processes from clearly prescribed rules, past practices, or instruction. Seeks advice and guidance on non-routine or problem areas supervisor. Deviations from the norm are cleared by the supervisor.
- Under close supervision, exercises limited latitude/independent judgment. Work typically involves detailed checks or close review of output by a supervisor, coworker and/or supervisor.

Work Environment:

- Typically in a comfortable environment but with regular exposure to factors such as temperature extremes, moving machinery, loud noises, and fumes which may cause noticeable discomfort,
- Ability to lift and carry up to 50 pounds in a physical environment. Ability to stand for periods of time up to and exceeding 60 minutes. Ability to make repetitive movements, including, but not limited to, using a 10-key or calculator, bending, or squatting.
- Typically requires overnight travel less than 10% of the time.

Education And Experience:

HS Diploma or GED, strongly preferred. 0-2 years of experience in area of responsibility.

Preferred Qualifications:

- Ability to work in a non-climate controlled warehouse environment is a must.

Security Officers are dedicated security professionals with a demonstrated ability to work independently and as a member of a team in a fast-paced tech environment. Security Officers work as a team, patrolling the company's Brownsville, TX (Boca Chica area) based properties via vehicle and foot and/or ensuring security at a series of fixed locations in accordance with federal, state, and local laws as well as company regulations.

Responsibilities:

- Serve as operator in the conduct of static guard posts
- Support the execution of plans in support of SpaceX Operations
- Participate and assist in conducting advanced security training
- Conduct research and analysis in support of SpaceX security missions
- Observe area of responsibility and report any suspicious behavior to the Operations Center
- Maintain a professional appearance and demeanor
- Execute security support as dictated by SpaceX Security Leadership
- Execute roving patrols of assigned locations
- Provide mobile security support as directed by the Operations Center
- Respond to emergency situations (Fire/Medical/Suspicious Person/etc.)
- Support domestic flight hardware transportation operations

Basic Qualifications:

- High school diploma or GED

- 4 years of active duty military, sworn law enforcement, or advanced corporate security experience

Preferred Skills And Experience:

- Bachelor's degree
- 1 Year on the SpaceX Security Team as a Security Officer – Level 1
- Military deployment and/or counterinsurgency experience
- Aptitude for critical incident handling
- CPR/First Aid for the Professional Rescuer or BLS for the Healthcare Provider
- Computer based proficiency with Microsoft Windows and Microsoft Office, including Word, Excel, PowerPoint, and Outlook
- Extensive team oriented experience
- Small unit leadership experience
- An intense interest in protecting the future of spaceflight
- Foreign language proficiency
- Shown ability to work as a team
- Demonstrated aptitude to lead a small unit
- Impeccable character/integrity
- Excellent oral and written communication skills
- Ability to de-escalate disputes and/or conflict(s)

Additional Requirements:

- Availability to work rotating schedule of 4 days on, 4 days off, 12 hours/day
- Position is subject to pre-employment and (as applicable) periodic background, drug, and alcohol testing
- Ability and willingness to occasionally stand in a static position for extended periods
- Willingness to travel up to 15% of time in support of SpaceX Security requirements should the need arise
- Valid driver's license
- Possess or be eligible for a valid state security officer license
- Licensed to carry firearms or able to acquire a firearms license

B. Electronics Technician - 2nd Shift

SpaceX

McGregor, TX

Full time

SpaceX was founded under the belief that a future where humanity is out exploring the stars is fundamentally more exciting than one where we are not. Today SpaceX is actively developing the technologies to make this possible, with the ultimate goal of enabling human life on Mars.

SpaceX technicians work in a fast-paced environment, supporting a variety of propulsion and structural systems tests. ...The Electronics Technician v provide technical expertise in the areas of instrumentation and data acquisition hardware in support of our launch vehicles and spacecraft.

Responsibilities:

- Perform complex technical assignments involving instrumentation and data acquisition/processing systems
- Maintain, calibrate, configure, monitor, test, troubleshoot, install, and repair instrumentation, process controls, data acquisition systems, and electrical systems
- Investigate, diagnose, correct, and document instrumentation or system malfunctions
- Analyze results of calibrations and processed data and assist in the interpretation of test data
- Fabricate and install parts and systems to be tested in test equipment, using hand tools, power tools, and test instruments
- Adjust, repair, or replace faulty components of test setups and equipment
- Complete necessary instrumentation of test stands, wiring, and data acquisition systems
- Lay out, build, test, troubleshoot, repair, and modify developmental and production electrical and electronic units, assemblies, components, parts, equipment, and systems
- Configure the data acquisition hardware
- Connect and verify pressure transducers, thermocouples, and other sensors
- Install connectors, connector pins, terminals, and lugs
- Perform continuity checks, locate and correct wiring errors using measuring instruments such as ohmmeters and sequential continuity checkers
- Adjust, calibrate, align, and modify circuitry and components and records effects on unit performance
- Read and interpret planning documents, schematics, wiring diagrams, specifications, drawings, manuals, blueprints, and engineering sketches
- Perform lay out and wiring of electrical panels

- Collaborate with design engineers to troubleshoot failures and issues derived from test data
- Perform other related duties, as assigned, for the purpose of ensuring an efficient and effective work environment

Basic Qualifications:

- High school diploma or GED
- 2+ years of experience working with any of the following instrumentation: resistance temperature devices (RTDs), silicon diode temperature devices, gages, load cells, displacement transducers, pressure transducers

Preferred Skills And Experience:

- Basic knowledge of Wheatstone bridge theory, ability to apply ohms law, and an understanding of DC electronics
- Associate degree in instrumentation, control technology, electrical systems, or related field
- Operational knowledge of an oscilloscope & multi-meter, soldering wires & connectors, operation of various crimping tools, wire stripping, ohm's law, continuity testing, pinning out a military type connector, routing & tie wrapping cables, drilling & tapping holes, and building junction boxes
- System level trouble-shooting skills and the ability to logically solve instrumentation system problems and determine corrective action
- Knowledge in signal conditioning concepts for various types of sensors, to include the following: Thermocouple Types K,S, and E; TC bonding concepts; resistance weld on and adhesive bond on types; TC probes through thermowell sheaths; cold junction compensation concepts
- Background should include experience with the following devices: DC power supplies; DC-DC convertors; UPS installations; heat shrink tubing, cable harnessing, lacing, and proper strain relief concepts
- Working knowledge of transducers, operational amplifiers, and the knowledge of measurement techniques for temperature, pressure, flow, displacement, vibration and the application strain gages are also highly desired. Identify required data, data acquisition plans and test parameters, setting up equipment conform to these specifications

- Working knowledge multiple bus architectures (PCI/PCle, PXI/PXIe, GPIB, Serial, USB, etc.) and data communication technologies
- Demonstrated capabilities in the development of comprehensive project plans that include all tasks; stage/gate milestones, and reviews necessary to successfully develop and implement solutions
- Intermediate skill level using Windows operating systems
- Intermediate skill level using Microsoft Office (Excel, PowerPoint, Word, Outlook, OneNote)
- Knowledge in data acquisition concepts, hardware, and interfacing (SCXI and PXI based)

Additional Requirements:

- This is a 2nd shift role, 5 days per week (approximately from 3 PM to 12:30 AM)
- Flight hardware typically is built in tight quarters and physical dexterity is required
- Ability to lift heavy objects (up to 35lbs.) unassisted
- Ability to perform job duties that require standing, kneeling, crouching, twisting upper body, working in cramped positions in small openings and climbing hand over hand
- Ability to work at elevated heights (up to 300 feet)
- Typically exposed to work in extreme outdoor environments – heat, cold, rain
- Work performed in an environment requiring exposure to fumes, odors, and noise

Kevin Dich

Technical Recruiter

Responsibilities of the Engineering/Technical Recruiter Include:

- Recruit candidates utilizing assorted approaches and techniques (direct, Internet, referrals, research, relationships, agencies, etc.).
- Source, qualify, vet and submit candidates to the client hiring manager.
- Clearly communicate company culture, operations and job responsibilities to candidates.
- Clearly communicate a summary of your candidates via verbal and written communication, including the strengths and gaps of your candidates to the client hiring manager.
- Consistently update Applicant Tracking System (ATS) to reflect current candidate information, activity records and interview summaries.
- Research, analyze, prepare and present hiring statistics to management.
- Work with candidates to discover additional hiring opportunities.

Requirements:

- Bachelor's Degree preferred.
- 1+ years of technical recruiting, Aviation preferred.
- Proven experience with sourcing, qualifying, vetting and submitting candidates to hiring manager.

Kevin Fedor

Talent Acquisition Consultant

kfedor@jsginc.com

Minimum Experience:

- 2-5 years experience in design, maintenance, and operation of small to medium sized networks
- 2-5 years experience with military networks, CISCO routing and switching, and network troubleshooting
- Knowledge of Cisco Switching/Routing product line
- Hands-on experience diagnosing network related issues
- Ability to work independently to resolve technical issues in a dynamic environment.
- Active TS/SCI with Polygraph
- Security+ Certification

Desired Skills:

COMSEC experience and certifications

Qualifications:

Requires BS degree and 2 - 4 years of prior relevant experience or Masters with less than 2 years of prior relevant experience

B. Aviation Life Support Equipment Technician

Leidos

El Paso, TX

Full time

Job Description:

The Aviation Life Support Equipment (ALSE) Technician inspects, maintains, repairs and overhauls Aircrew Life Support Equipment, personal survival equipment and aircraft installed survival equipment.

Primary Responsibilities

List daily duties and/or specific job responsibilities:

- Maintain Aviation Life Support Equipment (ALSE) such as night vision goggles, flight helmets, survival vests, exposure suits, aviation modular survival systems, aircraft first aid kits and supporting components IAW applicable Technical Manuals, Technical Orders, manufacturer's instructions or Naval Publications.
- Fit flight helmets, survival vests and other individual items of equipment to aircrew members, military personnel and civilians participating in flight operations.
- Perform preventative maintenance services and inspections IAW applicable TMs, manufacturer's instructions on all ALSE equipment.
- Troubleshoot, repair, replace, overhaul, test, service, preserve and clean ALSE equipment.
- Train air crew members on the proper use of ALSE equipment.
- Brief aircrews as required on all onboard life support equipment.
- Coordinate with unit supply/medical personnel on the requisition of replacement ALSE equipment as required.
- Perform scheduled and unscheduled maintenance of on-aircraft ALSE equipment.

- Ensure all equipment requiring calibration is scheduled for and receives periodic TMDE calibration.
- Maintain maintenance records on all ALSE equipment, submit equipment for higher level repair through proper channels and ensuring proper disposal of all unserviceable ALSE equipment.
- Orders and maintains a Prescribed Load List (PLL), includes supply of controlled substances and ammunition (incendiary signaling devices).
- Receives, reviews and disseminates a variety of guidelines (technical and administrative publications and reports). Uses guidelines to assist in updating SOPs, checklists, and briefing materials.
- Performs prescribed cleaning, preservation, and operator maintenance of ALSE shop tools and equipment.
- Briefs aircrew, non-aircrew, and civilian personnel in the operation use, and maintenance of ALSE.
- Assists in the on-the-job training of assigned employees. Assists in the evaluation of new modified ALSE as required.
- Fabricates or modifies ALSE for special application or to suite local environmental conditions.
- Attends ALSE courses of instruction on or off post. Participates in ALSE conferences, meetings and briefings.
-  Associates Degree in Logistics or a related field from an accredited college/ university with six years of military experience in Aviation Life Support Maintenance; or Military or related civilian equivalent training and eight plus years of experience.
- Demonstrates knowledge of aviation life support systems and associated equipment maintenance.
- Applies knowledge of operating elements, electrical, or electronic principles, and reference materials in performing maintenance and repair tasks.
- Utilizes skill in the use of common test equipment such as ohmmeter, voltmeter, and other electrical and electronic test equipment and using common tools such as drills, screwdrivers, wrenches, soldering irons, and pliers.
- Fluency in the English written and oral language.

C. Information Security Manager (Marshall Space Flight Center - Madison, AL)

Leidos

Houston, TX

Full time

Job Description:

This is an exciting opportunity to use your experience helping NASA Enterprise services and Infrastructure. In this mission we manage enterprise and user services for NASA. We will operate, maintain, deploy, and manage an existing Government furnished systems and mobile devices. Across the regions and centers of NASA.

What You'll Get To Do:

- Provide continuous security monitoring, vulnerability assessment, Security Test and Evaluation (ST&E) and Certification/Accreditation support for the ongoing assessment, planning, integration, and enhancement of systems.
- Support the design, integration and operation of IT security systems for the protection of networks, systems, and infrastructure.
- Operate, monitor, maintain, and optimize existing monitoring, auditing, intrusion detection, and vulnerability assessment systems.
- Support the program and provide continuous monitoring of systems.
- Support technical and forensic investigations and provide incident response.
- Prepare architectural diagrams, technical reports, and/or white papers in support of evolving architecture requirements.
- Appropriate industry IT Security certification required.

You'll Bring These Qualifications:

- Requires a BA/BS or equivalent experience and 12+ years of prior relevant experience or Masters with 10+ years or prior relevant experience. General has 7+ years of experience supervising or leading teams or projects.
- Experience in Federal Information System Management Act (FISMA) reporting and other information assurance assurance-related compliance reporting.
- Supports Information Assurance Certification and Accreditation (C&A) and associated IA processes, procedures, and activities with capability and expertise to implement NIST and CNSS IA directives, instructions, guidelines.
- Capability to implement solutions that meet network and system security requirements and perform vulnerability/risk analyses of computer systems, networks and applications.
- Experience in supporting the formal testing required by government accrediting authorities, and preparing System Security Plans.
- Understanding of IA/IO concepts such as: Access Control, User Authentication & Identity Management, Vulnerability and Malware Analysis.

D. Systems Specialist

Leidos

Killeen, TX

Full time

Job Description:

Leidos's Military & Veterans Health Solutions Group currently has an opening for a Systems Specialist at Ft. Hood, Texas

Under close supervision performs first line technical support to AHLTA/CHCS customers with questions regarding account administration, distribution software and documentation, applications, system, and network status. May answer simple technical or functional questions and perform minor troubleshooting regarding use and identification of personal computer hardware and software related to network communications. Uses established

guidelines and assists higher level technicians with on-site installations. Provides support to users in helping them navigate/use software applications, troubleshoot/resolve problems. If unable to handle requests, collects and documents necessary information for the appropriate specialist, higher level personnel or tiered support. Follows detailed administrative procedures and processes support requests accurately and in a timely manner. Acquires and maintains knowledge of existing MHS clinical systems and new systems in order to provide accurate assistance. Attends training sessions as required (DoD, Service, MTF, and/or Corporate). Participates in special projects/data calls as required, under close supervision, that enhance the quality or efficiency of the Support service.

Training:

Virtual Classroom Training: CHCS Applications, AHLTA System Administration

Technical IA Training: A+ Certification

MTF Specific Training; HIPPA / Privacy Act Training

Types Of Tasks To Perform (non Inclusive):

Site Administration Tasks to include AHLTA/CHCS, DII System administration, scheduled backups Information Assurance Vulnerability Alert (IAVA) Support System Upgrades (Hardware / Software / Firmware) Assist System Engineering with monitoring System Performance and Management of identified bottlenecks Assist Software Engineering / TIER III with resolution of data integrity issues. Install customer approved software (change packages, special software, quick fixes, security patches) Maintain MHS approved interfaces between DMHMS IT Systems in coordination with primary vendor Provide support for testing, evaluation and implementation of new customer approved IT systems and system enhancements Provide Reporting and Documentation (Data calls, Downtime, MICCB, FSW updates) Plan, coordinate, and participate in major system events Perform technical escalation Support special projects Other duties as assigned

Required Education/Skills:

Applicants must have at least one year of IT experience and a high school degree. A BS degree is preferred. Preference will be given to local candidates.

US Citizenship required, must be able to obtain and maintain an ADPII government security clearance.

REQUIRED:

Meet the DOD 8570 certification requirement by obtaining and verifying your Security + certification prior to your start date.

Bela Patel

Cleared Sourcing Lead

belapatel00@gmail.com

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Work from Home – Veterans & Active Duty Spouses
Hilton Worldwide

Nationwide

Full time

Are you looking to join a winning team with great family benefits and unique work perks like amazing hotel discounts? If so, GREAT NEWS...We're hiring military spouses for full-time opportunities as virtual Sales and Reservation Agents.

Our talented Work from Home team serves as the first point of contact for hotel brands, while also providing world-class customer service to support Hilton Honors members with any needs they may have. This is a challenging, yet rewarding role, so we're looking for Team Members with excellent communication skills, demonstrating positivity and patience, a persuasive sales ability, and most of all, personify an excellent customer service mentality. Our remote positions give military spouses, located in any of the 28 participating states, the flexibility to build a career from wherever they are stationed.

It may also interest you to know Hilton has been recognized as the #1 Best Company to Work For® in the U.S. by Great Place to Work and Fortune magazine. This is our fourth consecutive year of recognition on the top 100 list and we are the first hospitality company to reach the #1 ranking in the 21 year history. And, we made it to the top in our 100th anniversary year – making it even more special.

Join Team Hilton and enjoy the support and flexibility that you need with a career at a top Military Friendly company. We offer:

- Work from the comfort and convenience of your home
- Opportunities for growth & advancement throughout Hilton
- Innovative and interactive training to achieve success in your role
- Benefit packages available
- Global hospitality leader with a trusted name and product
- Stable year-round work, not seasonal

APPLY NOW using the special military team member referral link: <http://p.rfer.us/HILTONftD3Ud>

To learn more, email me

The Global Security department provides protection, investigation, resiliency, and crisis management services in support of JP Morgan Chase & Co. employees, customers, assets, and facilities throughout the world. This responsibility includes the development of security and safety policies and procedures, regulatory and legislative compliance, Security Guard management, alarm response, branch and corporate building security, customer safety, physical crime investigations, workplace violence, fire and life safety, executive protection, due diligence, pre-employment screening, security operations globally, and fraud investigations. This mission is executed through the implementation of technology, best in class talent, and client collaboration. All depends on critical support and analysis from the Global Intelligence team.

This position on the Global Intelligence team is responsible for leading the Crime intelligence analysis portfolio, by proactively integrating and analyzing information to evaluate threats that may impact the firm's people, assets, events, and reputation; their likelihood; and their potential tactical and operational impact and strategic implications.

The ideal candidate must have a high degree of analytic ability and drive, critical thinking skills, and exposure to tactical and operational security. The candidate must have the ability to address complex and multidimensional challenges with innovative, rigorous, and inter-disciplinary analytical methods to produce proactive and reliable assessments. They must be technically savvy, able to deal with and work through ambiguity, exhibit flexibility needed to manage workload in accordance with changing priorities, and be comfortable leading in a sometimes stressful and fast-paced, priority-driven environment. The candidate must be a highly motivated self-starter who can operate within a global team. Lastly, the candidate must possess strong interpersonal skills to develop and maintain relationships.

SCOPE:

- Lead the Crime intelligence analysis portfolio, including but not limited to conducting data and trend analysis, network analysis, law enforcement liaison, and producing tactical, operational, and strategic assessments to support operational decision-making
- Liaise with and elicit intelligence requirements on an ongoing basis from regional security managers in the NAMR area of responsibility and other regional or functions (e.g., Investigations, Cyber, etc.) whenever appropriate
- Support senior management updates (both written and verbal assessments and briefings), including but not limited to summarizing activities related to tactical, operational, and strategic threats of concern, and briefing key assessments to senior leadership

- Deliver analytic assessments in clear, succinct, and appropriately caveated products that project credibility, convey recommendations, and reinforce messages
- Collaborate with key stakeholders outside the department and firm, such as peer banks and Law Enforcement
- 3-5+ years relevant work experience in performing research, intelligence analysis, or investigative work
- Independent thinker with strong analytical and problem-solving skills: research, gather, arrange, compile, summarize, and evaluate data to drive operational solutions and tactical decision-making
- Ability to handle high-level of pressure associated with complex projects and programs in a demanding customer environment
- Proficiency in social media and open source research
- Proficiency with MS Office suite
- Ability to create effective presentations using PowerPoint
- Facility with i2 Analyst Notebook
- Facility with ArcGIS or other mapping tool
- Strong communication and presentation skills
- Confidence and experience in handling executive communications (written and verbal) with senior-level management
- Undergraduate degree in Political Science, Psychology, International Affairs, Philosophy, Criminal Justice, or related discipline desired
- Exposure to or experience in law enforcement, the military, or the U.S. Intelligence Community a plus

To be considered for this role, you may be required to complete a video interview powered by HireVue.

B. Associate, Commercial Banker - Middle Market Banking & Specialized Industries - Heavy Equipment

JPMorgan Chase & Co.

Houston, TX

Full time

Commercial Banking delivers extensive industry knowledge, local expertise and seamless global capabilities to clients—including corporations, municipalities, financial institutions, real estate investors and owners, and not-for-profit organizations—with annual revenue generally ranging from \$1 million to \$2 billion. We offer a comprehensive set of financial products and services including credit, asset-based lending, real estate finance and trade finance. We also provide clients with access to investment banking and asset management services.

Middle Market Banking & Specialized Industries:

Middle Market Banking & Specialized Industries (MMBSI) is a Commercial Banking business located in 101 offices across the US and Canada. MMBSI provides credit, cash management, capital markets and corporate finance advisory solutions to corporations, municipalities and not-for-profit entities through Core Banking or Specialized Industries teams. Core Banking teams generally focus on clients with annual revenues of \$20 million to \$500 million. Within Specialized Industries practice, we have experts strategically focused on serving businesses within a variety of industry segments, including, but not limited to: Agribusiness, Government, Healthcare and Technology. In MMBSI, our competitive advantages include robust international capabilities, the ability to provide clients with access to world-class investment banking solutions and our focus on industry specialization. These key differentiators, combined with our dedication to personalized service, allow us to build long-term relationships with mid-sized businesses and a wide spectrum of municipalities and not-for-profit entities.

Job Responsibilities:

The primary goal is to grow and retain profitable relationships within the Middle Market segment through financial/credit analysis. Under direct supervision of more senior relationship bankers, will work to deliver value added solutions to clients. Individuals in this position have developed the experience to function as the lead on smaller accounts and as backup on larger clients. May handle client meetings on matters related to financing, but would not typically handle

meetings involving key clients. Establish rapport with clients through regular contact by phone and in person. Developing the ability to identify financial needs and recommend appropriate products and services.

Our competitive advantage lies in our people. Customers will generally continue their relationship with the same bankers and customer service representatives they have worked with for years. We believe that the combination of local decision-making, local delivery and personalized service are critical to building long-term relationships. Your primary role will be to grow, develop and retain new profitable relationships in the assigned market coverage area. Relationships between Middle Market Banking and the clients may include the larger and complex relationships for the market.

Key Responsibilities:

- Working with teammates, partners and other banking professionals to deliver comprehensive solutions to the client that result in a highly satisfied client experience
- Optimizing portfolio revenue opportunities and balance revenue growth (credit vs non-credit) across products and services
- Identifying opportunities to cross sell every relationship across the firm's LOBs
- Executing your sales coverage plan and willingness to grow and expand your personal skills and knowledge commensurate with role and experience

Qualifications:

- Bachelors degree required
- 3+ years with above average performance results in a similar banking role or credit/lending related experience.
- Outstanding professional reputation and integrity
- Strong leadership skills required.
- Demonstrated ability to develop and retain new and profitable relationships in a highly competitive environment.

The Territory Account Sales Executive is responsible for expanding 50-60 key accounts and renewals to meet/exceed financial and business objectives. This job is assigned a sales quota and performance is measured by meeting or exceeding quarterly and annual targets by up-selling, add-on sale, and cross-selling. This position reports to a Territory Sales Leader and will work closely with our Inside Sales Team, Autodesk Partner Management, Autodesk Channel Partners, and Autodesk Field Sales.

Responsibilities:

- Generate new business by creatively expanding existing accounts
- Proactively own renewals in key accounts
- Evaluate and prepare business plans for each assigned account. This involves evaluating the customer profile, creating value messaging, and target key steps needed to execute the account plans
- Develop important and effective relationships within the account including Key Executives and translate customer challenges and opportunities into business value
- Ensure the Autodesk team delivers Business Value to the Account(s), builds effective Account Business plan and execute upon the plan, builds, manages and grows opportunity pipeline within Account(s), uses sound call planning to drive business results and makes continuous improvement in moving Autodesk from vendor to trusted advisor
- Manage accounts through entire sales process; Outside field sales position, physically at customer location for business development, prospecting, specifications through contract negotiations, signing, and post-sales support
- Deliver an accurate weekly, monthly & quarterly forecast of business
- Partner collaboratively with channel partners in order to understand their business, creatively adopt programs to drive new revenue, and expand business partner relationships
- Reach out and provide regular customer feedback to the product, industry & strategic marketing teams to help identify product strengths and areas for improvement
- Negotiate deals and contracts at various levels within the targeted account, with primary focus/importance on “C” and enterprise level negotiations

- Sell complex service engagements and creatively seek alternative solutions where necessary
- Be a Trusted Adviser for customers and identify win/win situations

Minimum Qualifications:

- Proven track record (7+ years) consistent quota attainment with on premise, SaaS or a hybrid model
- Enterprise Technology Software sales experience, preferably within the Architecture, Engineering, Construction or Manufacturing industries
- Strong team selling and leadership skills
- Passion for disruptive technology
- Experience with direct and indirect selling channels
- Highly driven, determined & business oriented
- Bachelor's degree or equivalent

About Autodesk:

With Autodesk software, you have the power to Make Anything. The future of making is here, bringing with it radical changes in the way things are designed, made, and used. It's disrupting every industry: architecture, engineering, and construction; manufacturing; and media and entertainment. With the right knowledge and tools, this disruption is your opportunity. Our software is used by everyone - from design professionals, engineers and architects to digital scientists, students and hobbyists. We constantly explore new ways to integrate all dimensions of diversity across our employees, customers, partners, and communities. Our ultimate goal is to expand opportunities for anyone to imagine, design, and make a better world.

Michele Lundin

- Learn core banking solutions and processes. Understand solutions we provide through Bank of America and how to process transactions such as deposits and cashing checks accurately.
- Grow your network to maximize effectiveness in meeting client needs. Cultivate relationships with teammates and specialists to assist clients with issues and/or problem resolution.
- Provide education to clients. Inform and educate clients on how to conduct simple transactions through convenient banking options, such as online banking, mobile banking and ATMs, that benefit them.
- Adhere to policies and procedures through education of regulatory policies, employee and client safety procedures and service delivery guidelines.

As a client service representative, you can look forward to:

- Ongoing professional development to deepen your skills.
- Access to our internal Career Path Tool to explore opportunities for career growth.
- A world-class suite of employee benefits.

You're a Person Who (required Skills):

- Displays passion, commitment and drive to deliver an experience that improves our clients' financial lives.
- Communicates effectively and confidently with all clients.
- Works well with others and collaborates productively to get things done.
- Can manage complexity, prioritize tasks and execute in a fast-paced environment.
- Has the ability to learn and adapt to new information and technology platforms.
- Is thorough and provides careful attention to detail.

- Will follow established processes and guidelines in daily activities to do what is right for clients and the bank, adhering to all applicable laws and regulations.
- Is comfortable asking clients about their financial goals and introducing services and products that will meet their needs.
- Has a minimum six months of client service experience in financial services, retail sales or another results-driven environment.
- Has a minimum of six months of experience offering solutions and services based on the client's needs.
- In lieu of six months of client service experience, has previously completed the Bank of America financial center internship program.
- Can be flexible to work weekends and/or extended hours as needed.
- Is proficient in basic computer skills.

You'll be better prepared if you have (desired skills):

A minimum of six months in a role that involved handling/managing cash.

We're a culture that:

- Is committed to building a workplace where every employee is welcomed and given the support and resources to build and advance their careers. In addition to taking care of our clients we want to be a great place for people to work, and we strive to create an environment where all employees have the opportunity to achieve their goals.
- Believes diversity makes us stronger so we can reflect, connect to and meet the diverse needs of our clients around the world.
- Provides continuous training and developmental opportunities to help employees achieve their goals, whatever their background or experience.
- Is committed to advancing our tools, technology and ways of working. We always put our clients first to meet their evolving needs.

KPMG is currently seeking an Associate to join our Business Tax Services practice.

Responsibilities:

- Assist in advising clients on a full spectrum of corporate tax services, including planning, research, compliance, provision work, and mergers and acquisitions activities
- Work as part of a multi-disciplinary team helping to provide industry knowledge and experience to clients
- Prepare tax returns for a variety of clients, including corporations, S corporations, partnerships, LLCs, and LLPs

Qualifications:

- A minimum of one year of public accounting and/or corporate tax experience
- Bachelor's degree, J.D., LL.M. in taxation, and/or Masters in Taxation (MST) from an accredited college/university
- Knowledge of a broad range of corporate tax matters in various industries
- Excellent research and writing skills

KPMG LLP (the U.S. member firm of KPMG International) offers a comprehensive compensation and benefits package. KPMG is an affirmative action opportunity employer. KPMG complies with all applicable federal, state and local laws regarding recruitment and hiring.

Katherine Adami

Manager, Recruiter

kadami@kpmg.com

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Fresh Jobs



Good Match

[Sr. Information Security Analyst](#)

CODE TECH INC in San Antonio, TX

\$50.00-\$55.00 / hr Experience in the technology and process of incident response, security event management , and log analysis ...

Posted 1 day ago on [ZipRecruiter](#)



Good Match

[Cyber Security Analysts](#)

Sierra Business Solution LLC in San Antonio, TX

Willing to adapt and learn to build high quality behavioral detection signatures at a steady pace * Excellent ...

Posted 5 days ago on [Dice](#) (U.S. work authorization required, no 3rd party applicants)



Possible Match

[Info Security IAM Administrator I](#)

Capital Markets Placement in San Antonio, TX

Performs life-cycle management and administration of IAM access and controls to Enterprise/Member systems ...

Posted on [Dice](#) (U.S. work authorization required, no 3rd party applicants)



Possible Match

[Network Security Engineer II - San Antonio, TX](#)

Convenc in San Antonio, TX

Role: Network Security Engineer II Duration: 8 months Location: Castle/ San Antonio, Texas Skill Set ...

Posted 3 days ago on [Monster.com](#)

Still Active




[Information Security Analyst II](#)

USAA in San Antonio, TX

Good Match


[Experience deploying and managing cloud endpoint security * Experience in system administration applied to ...](#)
[Posted on USAA](#)


Possible Match

[Compliance Consultant 5 - Regulatory Change](#)

Wells Fargo in San Antonio, TX


[... security , business process management or financial services industry experience, of which 5+ years must ...](#)
[Posted on WellsFargo](#)


Possible Match

[Info Security IAM Administrator I](#)

USAA in San Antonio, TX


[Performs life-cycle management and administration of IAM access and controls to Enterprise/Member systems ...](#)
[Posted on USAA](#)


Good Match

[Cyber Security Analyst](#)

Nitvo Infotech Corporation in San Antonio, TX


[... high quality behavioral detection signatures at a steady pace • Excellent communication skills. • ...](#)
[Posted on Dice \(U.S. work authorization required, no 3rd party applicants\)](#)


Good Match

[Cyber Security Analyst \(TS/SCI required\) Sign-on bonus potential!](#)

COLSA in San Antonio, TX


[Will apply knowledge of information assurance \(IA\), computer network attack \(CNA\), computer network defense ...](#)
[Posted on Silkroad](#)


Good Match

[Cyber Security Engineer with Python](#)

Sierra Business Solution LLC in San Antonio, TX

[Prior experience managing or analyzing output from endpoint threat detection products such as Carbon Black ...](#)
[Posted on Dice \(U.S. work authorization required, no 3rd party applicants\)](#)


Good Match

[Information Systems Security Manager \(ISSM\)](#)

CommunityForce Inc in San Antonio, TX

[Position Information Systems Security Manager \(ISSM\) Location San Antonio, TX Duration Permanent Job ...](#)
Posted 7 days ago [on Dice.com](#)



Possible Match

[Cyber Security Manager with Security Clearance](#)

Crystal Clear Technologies, Inc in San Antonio, TX

Monitor all assigned projects, processes and activities for compliance with all applicable policy, guidance ...

Posted on ClearanceJobs.com (position requires an active security clearance)



Good Match

[Information Security Analyst](#)

Apex Systems in San Antonio, TX

Advises, guides, and assists managers , users and system and network administrators. Provides technical ...

Posted on Apex Systems



Good Match

[Sr. Information Security Analyst](#)

Apex Systems in San Antonio, TX

Determines the applicable severity value for an identified vulnerability (e.g., non-compliant security ...

Posted on Apex Systems



Possible Match

[Cloud Security Engineer](#)

Palo Alto Networks in Santa Clara, TX

... consulting and project management skills, with shown results working as a trusted advisor to drive business ...

Posted on Resume-Library (register to apply)



Possible Match

[Information System Security Professional - Entry/Mid-Level - San An...](#)

National Security Agency in San Antonio, TX

... assurance -penetration testing -preparing accreditation documentation Skills applying standards, policies ...

Posted 7 days ago on Dice (U.S. work authorization required, no 3rd party applicants)



Possible Match

[Cyber Security Automation Engineer---San Antonio .TX](#)

Sysmind, LLC in San Antonio, TX

... Cyber Security Automation Engineer Location San Antonio ,TX Experience 5-10 + Yrs Duration 12 ...


Posted on Dice.com




[Network Security Engineer II - San Antonio, TX, only W2](#)


NJTECH INC. in San Antonio, TX


Possible Match [Expected Deliverables bull Evaluate, coordinate, quality check and execute firmware upgrades and ...](#)
Posted 3 days ago on [Dice.com](#)

 Good Match [Cyber Security Analyst- current secret clearance required](#)
X Technologies in San Antonio, TX
[... Management Framework \(RMF\) package development, Cybersecurity \(Information Assurance \) controls analysis, risk ...](#)
Posted on [ZipRecruiter \(Employer Supports Veterans\)](#)

 Possible Match [Project Manager \(Non-Technical\)](#)
Core and Main in San Antonio, TX
[Reviews plans and schedules of other participating functions for compliance with the master schedule ...](#)
Posted on [Appcast](#)

 Good Match [Cyber Security Engineer](#)
E-Talent Network in San Antonio, TX
[Maintain documentation in the DISA Enterprise Mission Assurance Support Services \(EMASS\) system. Conduct IA ...](#)
Posted on [Monster.com](#)

 Possible Match [Senior ISR Methodology & Tradecraft \(ACC\) with Security Clearance](#)
Zel Technologies in San Antonio, TX
[Our staff includes experienced operational specialists, analysts, engineers, scientists, and program managers](#)
Posted on [ClearanceJobs.com \(position requires an active security clearance\)](#)

 Possible Match [VP, Information Security](#)
Peyton Resource Group in San Antonio, TX
[... and compliance requirements. Formulate a risk aware information security strategy working with other ...](#)
Posted on [Dice.com](#)

 Possible Match [Project Manager](#)
Schneider Electric in San Antonio, TX

... consultants , and sales staff as required. -Ability to self- manage , multi-task and learn new skills quickly ...

Posted on Hirepurpose



Possible
Match

[Junior Information Assurance Network Specialist](#)

Federal IT Consulting in San Antonio, TX

... y C&A Process, RMF, and IAVA to ensure compliance with SP 800-37-Guide for Applying the RMF to Federal ...

Posted on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[Regional Compliance and Privacy Director](#)

CHRISTUS Health in San Antonio, TX

Familiarity with operational, financial, quality assurance , and human resource procedures and regulations is ...

Posted on Christus Healthcare

Recently Viewed



Possible
Match

[Searching For A Security Job? Multiple companies are looking for people like you.](#)

On-Demand in San Antonio, TX



Possible
Match

[Project Manager](#)

NewGig in San Antonio, TX



Possible
Match

[Quality Assurance Manager](#)

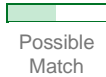
Aspen Beverage Group in San Antonio, TX



Possible
Match

[Quality Assurance Manager](#)

Advanced Integration Technology in San Antonio, TX



[Compliance Consultant 4](#)
Wells Fargo in San Antonio, TX

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TRANSITION & NETWORKING TIPS & OTHER NEWS YOU CAN USE . . .

Now on Google you can search “jobs for veterans” and enter your MOS code to find civilian jobs that match your skills.

<https://www.google.com/webhp?tab=mw&authuser=0>

Career Transition Options **SEE ATTACHMENT**

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Open Cloud Academy Accepts GI BILL

Hello! I am sending this blog link below to announce the great news that Open Cloud is accepting GI Bill funding!!

IMPORTANT DATES: Information Session February 19; 1800 (6PM) at Open Cloud Academy 110 E Houston Street 5th floor - lasts an hour; parking available in Frost Building; information about two classes available at OCA and supplemental tuition funding by Project QUEST.

****Feb 19 Info Session for OCA at 1800 110 E Houston Street 5th floor

****March 11 New Systems Administration 13 week Bootcamp; teaching to CompTIA Network + and Red Hat Certified Systems Administrator (RHCSA) a Linux based Certification

****March 11 New Cyber Security 13 week Bootcamp; teaching to CompTIA Security +; and CISSP - prerequisite either Net + or

passing Network Fundamentals Course.

Contact marcus.benavidez@rackspace.com for more information or me - susano@questsa.org.

<https://blog.rackspace.com/open-cloud-academy-now-accepts-gi-bill-for-tuition>. In addition to this blog, we will send a flyer in the next few days.

Susan Swearingen Olsen
Coordinator of External Relations

515 SW 24th Street, Suite 201
San Antonio, TX 78207
Telephone: (210) 630-4690
Fax: (210) 630-4691
susano@questsa.org

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Women Veterans: Here's How to Build a Professional Wardrobe

Mix and match these basics and classic items to dress for success in your post-military career.

“VETERAN FRIENDLY” ORGANIZATIONS/COMPANIES . . .

Civilian Jobs for Military Veterans & Families

<http://www.military-civilian.com>

We work to connect military veterans and their families seeking civilian jobs with companies who have open career opportunities. If you or anyone in your network is looking for work either stateside or overseas, I encourage you to check out the job posts in the Careers Directory of my site <http://www.military-civilian.com>. All career postings are free to view, with no login required, and you can submit your resume directly there. You can also sign up for our Hot Jobs newsletter or RSS feeds to get all our job posts straight to your inbox, or join our Hot Jobs for Veterans and their Families group on LinkedIn at <http://bit.ly/Military-Civilian>.

Lucy Jensen | [Military – Civilian](#)
<http://www.military-civilian.com>
(310) 455-2002 | lucy@military-civilian.com
[Military Civilian Career Connections](#)

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Aviation Jobs in Texas

<http://www.launchtws.com/jobs>

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Job Opportunities from Goodwill Industries of San Antonio

<https://goodwillsa.csod.com/ats/careersite/search.aspx?site=4&c=goodwillsa>

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Via Metro Transit Current Job Openings

<https://apply.viainfo.net/Pages/Default.aspx>

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City of San Antonio Jobs

<https://www.governmentjobs.com/careers/sanantoniotx>

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Texas Non Profit Jobs

<http://www.indeed.com/jobs?q=Nonprofit&l=San+Antonio%2C+TX&start=40>

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USAA

<https://www.linkedin.com/pulse/cracking-code-usaa-jobs-sean-passmore>
www.usaajobs.com

VALUABLE TRANSITION RESOURCES . . .

Useful Websites in **Job Search & Transition** **SEE ATTACHMENT**

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*Valuable site for events in Texas – click **Texas Veterans Commission events calendar***

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Texas Operation Welcome Home is a program designed to better meet the needs of Transitioning Service Members, recently separated Veterans, and Military Spouses in the Great State of Texas. It brings the Workforce Solutions that are located adjacent to Military Installations together with the representatives from those Installations in an effort to share resources and information.

<https://texasoperationwelcomehome.com/>

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Texas Veterans Commission (TVC) Partners and Online Resources. Click on links below . . .

- [Texas Wide Open for Veterans](#)
- [Veterans Land Board](#)
- [Texas Military Forces](#)
- [Texas Health and Human Services Commission](#)
- [Texas Veterans Portal](#)

- [Texas Workforce Commission](#)
- [TexVet: Get Connected](#)
- [211 Texas](#)
- [Texas Lottery Commission](#)

Join National MOAA Today

Not a member of MOAA? When you join MOAA, you become part of the strongest advocate for our military's personnel and their families. The stronger our membership is, the stronger our voice becomes. Check out this video [Why MOAA?](#) Consider joining today because every voice counts. To join, just click [HERE](#).

Join MOAA Alamo Chapter Today

Also, you can click [HERE](#) to join the largest chapter in Texas – the Alamo Chapter – which is recognized by MOAA as a “5-star Chapter of Excellence”, year-after-year.

For other MOAA Chapters in Texas, visit <http://www.moaa.org/Content/Chapters-and-Councils/Chapters-and-Councils.aspx>.



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