



Alamo Chapter

April 21, 2018

JOB/HIRING FAIRS & SPECIAL EVENTS . . .

FOR THE MOST COMPREHENSIVE LIST OF CAREER FAIRS AND RELATED EVENTS IN THE GREATER SAN ANTONIO AREA AND ALAMO REGION CLICK www.milcityusa.com/. PLUS SEE THE LIST BELOW.

Looking to see what veterans' events are going on in your area?

Then check out our [Texas Veterans Commission events calendar](#) to see the latest events in your area!

April 25 Job Fair Bexar County Community Supervision & Corrections Dept SEE ATTACHMENT

The Texas Veterans Commission, in partnership with the Department of Veterans Affairs

and the Texas Veterans Land Board, will be hosting veterans benefit fairs across the state throughout 2018. Below are the dates and locations for our next two events:

May 5, 2018, San Antonio

Audie L. Murphy Memorial VA Hospital

[7400 Merton Minter Drive](#)

[San Antonio, TX 78229](#)

June 2, 2018, Dallas

Dallas VA Medical Center

[4500 South Lancaster Road](#)

[Dallas TX 75216](#)

May 19, 2018 Welcome Home Event, Morgan's Wonderland, San Antonio SEE ATTACHMENT

May 24 Military Spouse Economic Empowerment Zone San Antonio: Launching a Nationwide Movement

Hiring Our Heroes San Antonio Military Spouse Networking Reception

USAA Headquarters | San Antonio, TX

May 24-25

Military Spouse Hiring Reception, USAA, San Antonio **SEE ATTACHMENT**

<https://www.uschamberfoundation.org/event/san-antonio-military-spouse-networking-event>

San Antonio AMPLIFY Military Spouse Career Intensive

San Antonio, TX

October 11

Hiring Our Heroes Military Spouse Hiring Event

Joint Base San Antonio, TX

Nov 8*MARK YOUR CALENDAR for 6th Annual Red, White and You Job Fair and Veterans Information Village (VIV) San Antonio**

“VETERAN FRIENDLY” LINKS . . .

EMPLOYMENT

Job Distribution Listing -- Joint Base San Antonio-Sam Houston - Army Career and Alumni Program (ACAP)

<http://www.facebook.com/ACAP.FtSamHouston>

Aviation Jobs in Texas

<http://www.launchtws.com/jobs>

Job Opportunities from Goodwill Industries of San Antonio,

New Career Portal: <https://goodwillsa.csod.com/ats/careersite/search.aspx?site=4&c=goodwillsa>

Anyone interested in positions must apply by utilizing the following link:

<https://recruiting.adp.com/srccar/public/RTI.home?d=ExternalCareerSite&c=1105041&rb=OutreachPartner>

Via Metro Transit Current Job Openings

<https://apply.viainfo.net/Pages/Default.aspx>

City of San Antonio Jobs

<https://www.governmentjobs.com/careers/sanantoniotx>

Texas Non Profit Jobs

www.texasnonprofits.org

www.opportunity501.org

www.baconlee.com

<http://www.indeed.com/jobs?q=Nonprofit&l=San+Antonio%2C+TX&start=40>

Veteran Friendly Employers

<https://militaryfriendly.com/2016employers/>

USAA

<https://www.linkedin.com/pulse/cracking-code-usaa-jobs-sean-passmore>

www.usaajobs.com

VETERAN ISSUES

The Texas Veterans Portal

texas.gov/veterans/

Veterans Affairs

<https://explore.va.gov/>

Texas Veterans Commission partners and online resources:

- [Texas Workforce Commission](#)
- [TexVet: Get Connected](#)
- [211 Texas](#)
- [Texas Lottery Commission](#)
- [Texas Lawyers for Texas](#)
- [Texas Wide Open for Veterans](#)
- [Veterans Land Board](#)
- [Texas Military Forces](#)
- [Texas Health and Human Services Commission](#)

MILCITYUSA [Veterans Resource Listing](#)

EDUCATION

College success for veterans: <https://www.affordablecollegesonline.org/veteran-college-success/>

Financial aid for veterans: <https://www.accreditedschoolsonline.org/resources/financial-aid-scholarships-for-veterans/>

“VETERAN FRIENDLY” JOB OPENINGS/OPPORTUNITIES . . .

Below is the weekly career opportunity report for your review. Please have your veterans go to our website www.TADPGS.com, register and enter their resume. If they find a position they feel they are qualified for, they should apply immediately online. I will be notified and contact them personally.

If you know of any other DVOP's, LVER's, organizations or individuals who might be able to reach out to more veterans to help them get employment, please have them contact me, and I will include them on the distribution list for the weekly job report.

Veterans can apply for these positions by going to www.TADPGS.com, entering their resume, searching for available positions that fit their skill sets and applying immediately online.

All the best,

CONTACT

Ben Marich
Veteran's Outreach Manager
Let TAD PGS and me help you make every day Veterans Day

TAD PGS, Inc.
1001 3rd Ave. W. Ste 460
Bradenton, Florida 34205

Email: Ben.Marich@adecon.com
Office: 941-928-5913

Veterans are highly encouraged to apply for these positions by going to www.TADPGS.com, entering their resume, searching for available positions that fit their skill sets and applying immediately online.

Job Report TAD PGS, Inc 04/16/2018

Position	City	State	Clearance	# of Jobs
Weekend shift X-Ray / AOI operator	Austin	TX	No Clearance	1
Traffic Control Technicians	Port Aransas	TX	No Clearance	1
US - FAA Assembly Mechanic - Level 1 - Lifting 30lbs or less moderate machine operation	Houston	TX	No Clearance	1
Traffic Control Technicians	Port Aransas	TX	No Clearance	1
Illustrator IV	Sealy	TX	No Clearance	1

Purchasing Clerk	Fort Worth	TX	No Clearance	1
Inside Sales Account Manager	Round Rock	TX	No Clearance	5
Manufacturing Tech I	Grand Prairie	TX	Secret	1
Expeditor	Austin	TX	No Clearance	1
Property Cataloger	Fort Worth	TX	No Clearance	3
Trade Compliance Classification Analyst	Fort Worth	TX	No Clearance	1
Material Expeditor	Fort Worth	TX	No Clearance	1
Personnel Security Specialist III	Fort Worth	TX	No Clearance	1
Cyber Security Architect	The Woodlands	TX	No Clearance	1
Senior Civil Highway Engineer	Dallas	TX	No Clearance	1
Senior Highway Project Manager	Dallas	TX	No Clearance	1
Second shift Conformal Coat Operator	Austin	TX	No Clearance	1
IT Manager	Fort Worth	TX	No Clearance	1
Supply Chain Support	Arlington	TX	No Clearance	1
Supply Chain Support	Rockwall	TX	No Clearance	1
Inside Product Specialist	Round Rock	TX	No Clearance	1
Account Services Management Analyst	Round Rock	TX	No Clearance	1

Inside Sales Representative I (RR CC)	Round Rock	TX	No Clearance	6
Material Handler	Austin	TX	No Clearance	30
Buyer	Fort Worth	TX	No Clearance	1
COOP College Student Software Engineer	Arlington	TX	Secret	1
Receiving Inspector	Austin	TX	No Clearance	1
Electronic Assembler 2	Austin	TX	No Clearance	1
Austin Assembler	Austin	TX	No Clearance	1
Austin Assembler	Austin	TX	No Clearance	2
Austin Assembler	Austin	TX	No Clearance	2
US - FAA Assembly Mechanic - Level 1 - Lifting 30lbs or less moderate machine operation	Houston	TX	No Clearance	1
US - FAA Assembly Mechanic - Level 1 - Lifting 30lbs or less moderate machine operation	Houston	TX	No Clearance	1
Payroll Specialist Senior	Fort Worth	TX	No Clearance	1
Computer Systems Software Engineer Sr I	Arlington	TX	Secret	1
Subcontracts Administrator	Fort Worth	TX	No Clearance	1
Assembler	Austin	TX	No Clearance	5
Assembler	Austin	TX	No Clearance	15

Electronic Assembler 2	Austin	TX	No Clearance	1
Expeditor	Austin	TX	No Clearance	1
Assembler	Austin	TX	No Clearance	8
Computer Systems Software Engineer Sr II	Arlington	TX	Secret	2
Computer Systems Software Engineer	Arlington	TX	Secret	2
Engineer-5	Plano	TX	No Clearance	1
Facilities Technician	Fort Worth	TX	No Clearance	1

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Territory Sales Representative (TSR)
 ICON Aircraft

Dallas, TX

Acts as the sole sales representative for assigned territory, industry, accounts, and/or products. Represent the company to the customer and the customer to the company in all sales-oriented activities. Focus on acquiring new customers and retaining and growing an existing installed base of customers.

Company:

ICON Aircraft is a consumer sport plane manufacturer founded in response to the sport flying category created by the Federal Aviation Administration (FAA). Given these enabling regulations, ICON's mission is to reinvent personal flying by providing

consumer-friendly, safe, technologically advanced aircraft that allow the freedom, fun, and adventure of flying to be accessible to those who have dreamed of it. ICON's long-term vision is the ultimate democratization of personal flight. This is the beginning of that process. ICON's first aircraft is the A5, an amphibious sport plane that fuses outstanding aeronautical engineering with world-class product design. It has won some of the world's most prestigious design awards and has inspired a global following. ICON started delivering the A5 in 2015. The company is scaling production at its state-of-art facilities located in Northern California and Baja California. Visit our website to learn more about the company: www.iconaircraft.com

Mission of Role:

Acts as the sole sales representative for assigned territory, industry, accounts, and/or products. Represent the company to the customer and the customer to the company in all sales-oriented activities. Focus on acquiring new customers and retaining and growing an existing installed base of customers.

Direct Reports:

None, though will have Inside Sales Representative(s) as lead management resource(s) and may have event-specific management of sales personnel

Primary Areas of Responsibilities:

Sales:

- Meet/exceed assigned quota
- Manage territory pipeline
- Manage all territory customer/prospect communication

- Maintain customer loyalty through customer contact / issue resolution
- Maintain customer profile in ICON CRM system (Salesforce.com)
- Drive conversion of sales and marketing generated leads to deposit holders, contract holders, and owners
- Assist in aircraft delivery process in coordination with Customer Service & Support and Sales Operations
- Host customer visits
- Schedule/execute customer demo flights
- Drive territory demand generation program
- Participate in regional ICON marketing events

Team Leadership/Development:

- Work with other team members in support of company "Go to Market"
- Assist sales team in recruiting and onboarding program
- Continuous improvement of field sales standards and qualifications
- Continuous improvement of lead qualification and scoring process
- Monitor industry/financial market news for relevance to territory business forecast/growth, cross-coordination with marketing for execution of related campaigns

Customer Service and Support:

- Identify/measure trends in customer satisfaction or dissatisfaction

- Support development of territory dealer/service center network

Success Indicators:

- Regularly meet or exceed quota
- Customer Satisfaction Index (TBD)
- Team 360 Evaluations

Required Experience:

- Bachelor's Degree
- 7+ years of commissioned sales experience in consumer product with 12 to 18-month sales cycle
- Proficient in Microsoft Office suite (Outlook, Excel, Word, PowerPoint)
- Proficient in Salesforce.com or related sales CRM

Ideal Experience:

- 250 hours total flight time
- FAA ASEL Commercial Certificate (or above)
- FAA SES Rating
- FAA ASEL Certified Flight Instructor (CFI)
- 10+ years of commissioned sales experience in \$200k+ consumer product w/ 12 to 18 month sales cycle

- Successfully managed/maintained customer relationship during product manufacture (from contract to delivery)

Other Traits:

- Exceptional interpersonal skills, including the ability to build/cultivate client relationships
- Strong communication and public presentation skills
- Self-starter who requires minimal supervision
- Intuitive, observant, empathetic
- Highly intelligent & structured thinker
- Exceptionally well-organized and detailed focused
- Pragmatic decision making
- Powersports enthusiast, adventurous personality
- Assertive, dynamic, creative, and intelligent with high energy and vision
- Team oriented with a priority on organizational goals
- Ability to grasp issues in a dynamic environment and organize activities to quickly achieve desired outcomes

Paul King

Director Talent Acquisition

paul.king@iconaircraft.com

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Intelligence Analyst

Leonie

San Antonio, TX

Clearance level: Top Secret – SCI

Reports: Program Manager

Location: Lackland ,AFB San Antonio, TX with possible travel to the Pentagon, other locations and other organizations as deemed appropriate by the government

Position Type: Compensation

Full Time, Permanent

Leonie is currently seeking a qualified and experienced Intelligence Analyst to join our world-class team of exceptionally skilled, ethical and committed professionals providing Information Operations, Intelligence and Analytical Services. Since 2004, Leonie has made the customer the top priority while maintaining a culture of industry thought leadership that has translated into unmatched mission accomplishments.

***POSITION CONTINGENT UPON AWARD

Job Description:

- Provide strategic and trans-regional/operational IOII and Human Influence/Factors support to JIOWC and Joint Staff to augment the capabilities, tools, and technologies supporting the JIOWC intelligence mission set; identifies opportunities to enhance processes by gathering data, knowledge, and information concepts and technologies; and supports joint projects with SMEs.
- JIOWC requires the following support for joint IO intelligence production in support of JIOWC's stakeholders, which include JIOWC, the Office of the Secretary of Defense (OSD), JS, CCMDs, Service IO agencies. Products, documents, data, and models produced while performing these tasks will be placed in locations designated by the appropriate stakeholder.
- Research, analyze, and develop JIOWC Intelligence Branch (IB) Information Environment products in support of internal and Joint Staff projects/tasking/planning efforts.
- Develop human influence/factors products utilizing psychological, social, cultural, human factors disciplines, and knowledge of strategic communication and public diplomacy to identify and effectively influence individuals or groups of interest.
- Assess social science methodology and recommend new approaches for product development. Adapt methodologies of the respective team member disciplines and incorporate their expertise into human influence involving individuals, groups, and their operational environments.
- Support planning/plan reviews as needed.
- I products shall be produced in compliance with JIOWC and Intelligence Community writing standards tailored to the strategic level. In accordance with project management based best practices, the support team shall develop subtasks, methodologies and timelines for completing assigned tasks. Identified intelligence and information gaps shall be submitted to the IB collection manager for action. Intelligence supporting targeting shall be handled disestablished procedures.
- Provide evaluations of intelligence and intelligence products via the appropriate reporting processes.
- Train and mentor assigned personnel in advanced analytic techniques, requests for information processes, general intelligence methodology, and all other subjects/tasks as required by JIOWC Instruction and IB policy and procedures.
- Provide administrative and SME support to meetings to include: scheduling, agenda development, creating presentations or read-ahead materials, and recording/posting meeting notes. Examples of meetings that may occur in the current

Government process: planning and analysis information exchange, directorate staff meeting, Director's update brief, training, conferences, user groups, etc.

- Review and recommend capabilities, tools, and technologies to support the JIOWC intelligence mission set. Identify opportunities to enhance processes by gathering data, knowledge, and information concepts and technologies. Provide the expertise to assess the capabilities necessary for fulfillment of emerging mission.
- Review and recommend capabilities, tools, and technologies to support the JIOWC intelligence mission set. Identify opportunities to enhance processes by gathering data, knowledge, and information concepts and technologies. Provide the expertise to assess the capabilities necessary for fulfillment of emerging mission requirements and recommend strategies for resource planning.
- Support joint projects with SMEs. Participate in briefings, meetings, working groups, conferences, site visits, and reviews to assess and maintain current and future programs and projects.
- Create, update, and maintain web-based products according to customer's request.

Requirements:

- Minimum of 10 years targeting experience supporting tactical targeting operations in support of U.S. Special Operations Command priorities; to include demonstrated in-depth expertise in intelligence/ psychological/cultural/ data mining/ planning/operations/research and analysis; and I planning/operations, intelligence, or human influence/factors profiling.
- Must have demonstrated knowledge, understanding, and expertise in the following:
 1. Standard intelligence search tools, analytic tools, and dissemination tools.
 2. Must be able to demonstrate various analytical methodologies to support analysis.
 3. Minimum of 8 years of experience, demonstrated knowledge, understanding, and expertise in at least two (2) of the following standard intelligence automation applications (TAC, CRATE, COLISEUM, INTELINK, I-SPACE, CIA Wire, Open Source Center, PALANTIR).

4. 10 years of experience with Joint Operation Planning and Execution System (JOPES)/Joint Operation Planning Process (JOPP), Adaptive Planning and Execution (APEX), Joint and Service operational and intelligence structures, the elements of the intelligence community (IC), and intelligence equipment capabilities and as necessary service manpower systems.
5. 10 years of experience or familiarity with the targeting cycle, Military Intelligence Database (MIDB), Computer Network Operations Database (CNODB), target audience analysis, and entity characteristics
6. 10 years of professional experience or familiarity with the Information Operations Community, IC, Department of Defense, and the Army, Navy, Marine Corps and Air Force. Experience or familiarity includes how each views, supports, or conducts information environment analysis and integrates intelligence in support of information operations.
7. 10 years of in-depth technical writing and editorial supporting intelligence production at the strategic level for DOD or the USIC (U.S .Intelligence Community). Strong background in product visualization options isa plus.
8. 10 years of experience (12 years preferred) conducting all-source intelligence and assessments, and demonstrated ability to analyze/characterize, assess, and describe changes in the information environment baseline. Candidates without 12 years of experience must have at a minimum a BA/BS in a relevant field of study, though a MA/MS or doctorate is preferred.
9. Proven staffing skills and strategic level writing experience; practical experience and expertise with high level organizations within the DOD (Joint Staff, CCMDs and other US Government agencies [ex. Combat Support Agencies] are highly desirable.)
10. Working knowledge of MS Office Suite (Word, Excel, PowerPoint, Outlook).

Leonie offers you the opportunity to join an innovative, well respected organization and collaborate with industry experts and exceptional individuals. We provide a competitive compensation and a generous benefits package.

To be considered for this exciting opportunity, please apply online via our website at <http://www.leoniegroupp.com/careers> .

Please provide a cover letter outlining your experience and salary expectations as you create your Leonie profile.

Teri Scott – LA, CA

Technical Sourcer/Recruiter

teri.scott@leoniegrou.com

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e-employment alert
Monday, April 16, 2018
3 NEW Job Postings
14 Previous Job Postings

NEW POSTINGS

Clarity Child Guidance Center

Chief Financial Officer
for more info click [HERE](#)

TEAMability

Commercial Housekeeper
for more info click [HERE](#)

Barrington Neighbors

Executive Director
for more info click [HERE](#)

paid advertising

PREVIOUS POSTINGS

Martinez Street Women's Center

Community Health Program Manager
for more info click [HERE](#)

Respite Care of San Antonio

Volunteer Services Intern
for more info click [HERE](#)

Summer Day Camp Intern
for more info click [HERE](#)

Big Brothers Big Sisters

Client Manager
for more info click [HERE](#)

Gemini Ink

Executive Artistic Director
for more info click [HERE](#)

Events & Special Projects Coordinator
for more info click [HERE](#)

Presbyterian Children's Homes and Services

Resident Assistant
for more info click [HERE](#)

Society of St. Vincent de Paul

Stockroom Clerk
for more info click [HERE](#)

Jewish Family Service

Counselor/Psychotherapist
for more info click [HERE](#)

The Arc of San Antonio

Lifeguard
for more info click [HERE](#)

Summer Pool Attendant
for more info click [HERE](#)

Girl Scouts of Southwest Texas

Multiple Openings

for more info click [HERE](#)

AVANCE

Multiple Openings
for more info click [HERE](#)

St. Peter St. Joseph

Multiple Openings
for more info click [HERE](#)

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GDIT has a contingency job out for a Senior Program Manager at Randolph...knowledge and/or an association with AFPOA is a good thing.

Folks can submit resumes at the Careers website using the link below or they can send them to me and I'll get them to the hiring manger.

Sr Manager, Program

Job ID

2018-39782

Number of Positions

1

Job Locations

USA-TX-Randolph AFB

Job Function

Program Management

Security Clearance Level

Secret

Full/Part Time

Full Time

<https://military-gdit.icims.com/jobs/39782/sr-manager%2c-program/job?hub=10&mobile=false&width=1220&height=500&bga=true&needsRedirect=false&jan1offset=-360&jun1offset=-300>

Daryl W. Hausmann

Air Force/Joint Business Development

General Dynamics Information Technology

(210) 253-2955 direct

(512) 787-7461 cell

daryl.hausmann@gdit.com

www.gdit.com

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Territory Sales Representative (TSR)
ICON Aircraft
Houston, TX
Full time

Acts as the sole sales representative for assigned territory, industry, accounts, and/or products. Represent the company to the customer and the customer to the company in all sales-oriented activities. Focus on acquiring new customers and retaining and growing an existing installed base of customers.

ICON Job Description

Company:

ICON Aircraft is a consumer sport plane manufacturer founded in response to the sport flying category created by the Federal Aviation Administration (FAA). Given these enabling regulations, ICON's mission is to reinvent personal flying by providing consumer-friendly, safe, technologically advanced aircraft that allow the freedom, fun, and adventure of flying to be accessible to those who have dreamed of it.

ICON's long-term vision is the ultimate democratization of personal flight. This is the beginning of that process. ICON's first aircraft is the A5, an amphibious sport plane that fuses outstanding aeronautical engineering with world-class product design. It has won some of the world's most prestigious design awards and has inspired a global following. ICON started delivering the A5

in 2015. The company is scaling production at its state-of-art facilities located in Northern California and Baja California. Visit our website to learn more about the company: www.iconaircraft.com

Mission of Role:

Acts as the sole sales representative for assigned territory, industry, accounts, and/or products. Represent the company to the customer and the customer to the company in all sales-oriented activities. Focus on acquiring new customers and retaining and growing an existing installed base of customers.

Reports to:

Director, ICON Sales

Direct Reports:

None, though will have Inside Sales Representative(s) as lead management resource(s) and may have event-specific management of sales personnel

Primary Areas of Responsibilities:

Sales:

- Meet/exceed assigned quota
- Manage territory pipeline
- Manage all territory customer/prospect communication
- Maintain customer loyalty through customer contact / issue resolution
- Maintain customer profile in ICON CRM system (Salesforce.com)
- Drive conversion of sales and marketing generated leads to deposit holders, contract holders, and owners
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- Work with other team members in support of company "Go to Market"
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- Bachelor's Degree
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- 250 hours total flight time
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Other Traits:

- Exceptional interpersonal skills, including the ability to build/cultivate client relationships
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- Self-starter who requires minimal supervision
- Intuitive, observant, empathetic
- Highly intelligent & structured thinker
- Exceptionally well-organized and detailed focused
- Pragmatic decision making
- Powersports enthusiast, adventurous personality
- Assertive, dynamic, creative, and intelligent with high energy and vision

Cross-Functional Collaboration:

Interfaces with fellow stakeholders in the products and solutions lifecycle such as in the EQUINIX CIO, CTO, CMO and CSO organizations on technology and service initiatives, new product introductions, technology roadmap, and commercial concerns

Technology and Innovation Insights:

- Provides technical subject matter expertise to Sales, Marketing and the Industry through support in creating, developing and delivering content for proposals, marketing studies and marketing events
- Supports the briefing of Sales teams on the impact of new technology
- Supports the briefing of Sales teams on the features, restrictions and selling points of new Equinix products and offers

Solution Development:

- Analyzes opportunities and problems within customer context, business plans, technological statuses, and strategic direction
- Supports the development of solutions in technology, processes, organizational, impact, commercials, and implementation plans
- Develops solution benefits and business cases for change
- Shares findings in customer presentations

Qualifications

- 5+ Years in the functional domains of Network, Datacentre, Enterprise IT Systems, including implementation and technical support preferred
- 5+ Years of Solutions Selling in a commercial pre-sales position preferred
- Bachelor's degree in Computer Science or related engineering discipline preferred
- Advanced industry certifications (i.e. Cisco, VMware, MS, AWS) preferred

We make the internet work faster, better, and more reliably. We hire talented people who thrive on solving difficult problems and give them opportunities to hone new skills, try new approaches, and grow in new directions. Work with us and shape the future of cloud and enterprise connectivity at one of the Fastest Growing Technology Companies in America (Forbes 2014). If you want to play a part in building a historically significant company, we want to meet you.

Vanessa Huper-Barnes
Military & Data Center Ops Recruiting Specialist
vbarnes@equinix.com

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software engineer jobs and more near **San Antonio** [Edit alert](#)

Fresh Jobs



Possible
Match

[F2F interview-Performance Testing Analyst](#)

Y & L Consulting Inc. in San Antonio, TX

POSITION: Performance Testing AnalystLOCATION: SAN ANTONIO TXDURATION: 6+ MONTHSINTERVIEW: One On-Site ...

Posted 2 days ago on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[EXPERIENCED QUALITY ASSURANCE ANALYST/LEAD -- Contract opportunity](#)

Catapult Staffing in San Antonio, TX

Worksoft Certify 8.0 Automation tool with SAP's Solution manager for Functional Testing SAP modules

Posted 2 days ago on ZipRecruiter



Possible
Match

[RPIE Program Support](#)

The OutFit, Inc in San Antonio, TX

\$50,000-\$65,000 / yr We have numerous team contracts to perform services to the US Army Corps of Engineers . We have performed ...

Posted 3 days ago on ZipRecruiter

Still Active



Possible
Match

[Information Security Engineer 5 - Continuous Monitoring Compliance ...](#)

Wells Fargo in San Antonio, TX

Develop reporting based on the tools data for various levels of users from systems engineers to senior ...

Posted on WellsFargo



Possible
Match

[QA Automation experience in UI and API - Python](#)

Data Intensity LLC in San Antonio, TX

TOP 5 SKILLS NEEDED · 3-5 years of development test automation experience (combination of UI and API) · ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[IOS Developer](#)

3D Staffing LLC. in San Antonio, TX

\$40.00 / hr IOS Developer (Mid-Level)Contract Duration: 18+ MonthsLocation: San Antonio, TexasHourly Rate: \$40/hour Corp ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[Software Developer](#)

PhyzData Healthcare Solutions in San Antonio, TX

\$96,000-\$115,000 / yr ... automation , and data integration · Design and develop new modules/functionality based on market needs · ...

Posted on ZipRecruiter



Possible
Match

[IT QA Test Analyst](#)

Tri-Starr Personnel in San Antonio, TX

Works closely with developers to create test specifications/conditions and build basic to moderately complex ...

Posted 3 days ago on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[Lead Software Developer](#)

Catapult Staffing in San Antonio, TX

... test driven development and continuous integration A passion to learn diverse technologies and directly ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[Developer Application Systems](#)

GVTC in Bulverde, TX

Develop and unit test software as per solution specifications. * Recommend, schedule, and perform system and ...

Posted on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[AR/VR Developer](#)

3D Staffing LLC. in San Antonio, TX

\$45.00 / hr ... software *OPT-EAD candidates are also accepted. Please forward your updated resume to michelle.anderson ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[iOS Infrastructure Developer - 134224](#)

Strategic Staffing Solutions (S3) in San Antonio, TX

Keywords: iOS iOS Infrastructure Developer - 134224 Leading Financial Services Corporation Metro San Antonio ...

Posted on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[Cyber Security Analyst-CS](#)

Leidos in Lackland Air Force Base, TX

... engineering , code/script development, and knowledge of network ports, protocols and services. More ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[Cyber Threat Emulator- must currently hold a top secret clearance](#)

X Technologies in San Antonio, TX

TCP/IP); penetration testing tools and techniques (e.g. metasploit, neosploit, etc.); programming language ...
Posted on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[Software Developer](#)

U.S. District Court - Human Resources Office in San Antonio, TX
Software Developer - Job # USDC 18-12Opening Date:April 10, 2018Closing Date:Open Until Filled - First ...
Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[Entry Level Software Engineer - San Antonio](#)

Revature in San Antonio, TX
Join us and be part of the next generation of Software Engineers . What We Are Looking For * Bachelor's degree ...
Posted on Neuvoo



Possible
Match

[OPSEC Analyst with Security Clearance](#)

MacAulay-Brown Inc in San Antonio, TX
... advanced engineering services, cyber security, and product solutions to meet the challenges of an ever ...
Posted on ClearanceJobs.com (position requires an active security clearance)



Possible
Match

[Senior Industry Analyst-Aerospace, Defense & Security](#)

Frost & Sullivan in San Antonio, TX
Senior Industry Analyst Frost & Sullivan is searching for a Senior Industry Analyst for our Aerospace ...
Posted on ZipRecruiter (Employer Supports Veterans)



Possible
Match

[Senior Cloud Security Engineer, DevSecOps](#)

MHR Partners in San Antonio, TX
Our talent pool consists of experts within Information Security, ERP, Software Development, and ...
Posted on ZipRecruiter



Possible
Match

[Cyber Protection Team - UNIX](#)

Leidos in Lackland Air Force Base, TX
... engineering , code/script development, and knowledge of network ports, protocols and services. More ...
Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible
Match

[Instructional System Designer with Security Clearance](#)

American Systems Corporation in San Antonio, TX
... engineering , contractor logistics support (CLS), operation of a system integration laboratory, training ...
Posted on ClearanceJobs.com (position requires an active security clearance)



Possible Match

[Software Developer](#)

Valdez International in San Antonio, TX

Develop solutions for automation and reporting including building security into all solutions to protect ...

Posted on ZipRecruiter



Possible Match

[Fullstack Java Dev](#)

Apex Systems, Inc in San Antonio, TX

APEX Systems is currently seeking intellectually curious and results-oriented Software Developers to fill a ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible Match

[java developer](#)

Apex Systems, Inc in San Antonio, TX

The primary functions are to design, develop, document, test and debug new and existing software systems and ...

Posted on Dice (U.S. work authorization required, no 3rd party applicants)



Possible Match

[Java Developer](#)

Aditi Staffing LLC in San Antonio, TX

Responsibilities: Develop Java based Restful web services that integrate with billing systems using Spring ...

Posted 3 days ago on Dice (U.S. work authorization required, no 3rd party applicants)



Possible Match

[Experienced ColdFusion Developer](#)

Jon Wayne Service Company in San Antonio, TX

The ideal candidate will possess the ability to design, develop, test and debug a variety of ColdFusion ...

Posted on ZipRecruiter

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Executive Recruiter
McKesson
Irving, TX
Full time

Position Description:

The Executive Recruiter helps to manage and advise internal clients through regular updates, providing them with market feedback and insight into candidates' motivations, strengths and development needs. McKesson expects Executive Recruiters to acquire deep and insightful candidate pool knowledge over time.

The right candidates for the Executive Recruiter role will bring strong business acumen, intellectual curiosity, critical thinking, excellent communication, in-depth experience in competency-based interview and assessment techniques, as well as advisory skills to the role. They must also possess exemplary project management skills, an ability to execute in a fast-paced environment, a customer-service orientation and team mentality, as well as professional presence and polish. The Executive Recruiter will utilize a consultative approach with internal hiring teams.

Key Responsibilities:

- Actively contribute to the start-up phase of each search by conducting intake meetings with the internal client and assisting in the development of the position specification, search strategy and target list of companies.
- Gather relevant information regarding the appropriate industries and target companies. Identify prospects and sources.
- Represent McKesson and our internal client effectively in the marketplace, discussing the opportunity with relevant executives.
- Validate potential candidates through reference and source calls.
- Develop and present a diverse slate of qualified candidates to each internal client. Anticipate what needs to drive the search to closure and be prepared to supply additional information, such as related industry trends, market findings, reaction to the opportunity, compensation data, etc., gained during the search process.
- Contribute to the preparation of position specifications, candidate presentations, and reference reports, adhering to the firm's assessment methodology.
- Communicate effectively with the Hiring Manager and Executive Assistant to remain fully abreast of search developments in order to communicate accurately and credibly throughout the search.
- Prepare organized information, such as progress reports, for the Hiring Manager. Provide an informed perspective on prospects/candidates and how they match against the key selection criteria.
- Be aware of activities and management changes in the general business environment and incorporate communications specifically; keep team members apprised of relevant developments in the marketplace.
- Add to McKesson's candidate pool expertise by continually identifying and introducing new talent to the company.

Minimum Requirements:

10+ years recruiting experience

Critical Skills:

- Minimum five years of business experience in executive search or a corporate recruiting role with 3+ years' experience filling executive-level positions required.

- Experience working in a role within a high-performance environment where multiple projects and competing demands are the norm.
- Academic credentials: A four-year undergraduate degree is required; a graduate degree in a relevant field is a plus, but not required.
- Executive interaction: Demonstrated ability to partner and interact with C-suite executives to identify staffing needs, develop talent attraction strategies to effectively recruit senior leaders for current and future openings. Developed key relationships with high-caliber candidates for talent pipeline.
- Demonstrated stakeholder management experience

Additional Skills:

- Business transformation experience preferred.
- Global (multi-cultural) experience strongly preferred
- Project management: Develop project scopes and objectives, involving all relevant stakeholders. Ensure the scope, direction and timing of each project.
- Diversified experience in other HR leadership roles or other areas of the business preferred
- Previous people leadership; Managed full-cycle recruiting process using best practices to improve the internal recruiting process and function (reduced cost-to-hire, time-to-fill, turnover).
- Budget ownership: Ensure that
- all projects are delivered within budget and adhere to service level agreements (SLAs).
- Industry knowledge/familiarity: Exposure to the healthcare services or the distribution of medical supplies would be a plus.

Education:

4-year degree in human resources, business or related field or equivalent experience

Benefits & Company Statement:

McKesson believes superior performance – individual and team – that helps us drive innovations and solutions to promote better health should be recognized and rewarded. We provide a competitive compensation program to attract, retain and motivate a high-performance workforce, and it's flexible enough to meet the different needs of our diverse employee population.

We are in the business of better health and we touch the lives of patients in virtually every aspect of healthcare. We partner with payers, hospitals, physician offices, pharmacies, pharmaceutical companies and others across the spectrum of care to build healthier organizations that deliver better care to patients in every setting.

But we can't do it without you. Every single McKesson employee contributes to our mission—whatever your title, whatever your role, you act as a catalyst in a chain of events that helps millions of people all over the globe. Talented, compassionate people

are the future of our company—and of healthcare. At McKesson, you'll collaborate on the products and solutions that help us carry out our mission to improve lives and advance healthcare. Working here is your opportunity to shape an industry that's vital to us all.

Melissa Sheldon
Sr. Recruiter
melissa.sheldon@mckesson.com

TRANSITION & NETWORKING TIPS & OTHER NEWS YOU CAN USE . . .

Networking Advice

5 Critical Mistakes That Can Keep You From Getting an Interview; <https://www.linkedin.com/groups/50953/50953-6381841947757207553?midToken=AQHeGZhMqtBoug&trk=eml-b2_anet_digest_of_digests-hero-11-discussion~subject&trkEmail=eml-b2_anet_digest_of_digests-hero-11-discussion~subject-null-gjira1~jg14x0ao~9h-null-communities~group~discussion&lipi=urn%3Ali%3Apage%3Aemail_b2_anet_digest_of_digests%3BK79kXKI%2FTa6jYPMVCqtHgg%3D%3D>

7 Signs That Your Interview Went Well; <https://www.linkedin.com/groups/87887/87887-6390186326196658179?midToken=AQHeGZhMqtBoug&trk=eml-b2_anet_digest_of_digests-group_discussions-18-discussion~subject&trkEmail=eml-b2_anet_digest_of_digests-group_discussions-18-discussion~subject-null-gjira1~jg14x0ao~9h-null-communities~group~discussion&lipi=urn%3Ali%3Apage%3Aemail_b2_anet_digest_of_digests%3BK79kXKI%2FTa6jYPMVCqtHgg%3D%3D>

How Veterans Can Make the Most out of LinkedIn; <<https://www.linkedin.com/pulse/how-veterans-can-make-most-out-linkedin-daniel-savage/>>

Looking For a Job After the Military? Follow These Steps; <<https://www.gijobs.com/finding-job-after-military/>>

It's Not Them, It's You: Seven Honest Questions To Ask Yourself If You Can't Land A Job; <<https://www.forbes.com/sites/forbescoachescouncil/2018/04/17/its-not-them-its-you-seven-honest-questions-to-ask-yourself-if-you-cant-land-a-job/5/#1358822b66c6>>

Executive Career Brand; How Search Engine Optimization (SEO) Impacts Executive Job Search; <<https://executivecareerbrand.com/how-search-engine-optimization-seo-impacts-executive-job-search/>>

9 Signs You Nailed the Interview; <<https://www.glassdoor.com/blog/9-signs-you-nailed-the-interview/>>

9 Strong Indications You Should Accept the Offer; <<https://9-strong-indications-you-should-accept-the-offer/>>

Video; Interview Tips - Episode 9, Working with Recruiters; <<https://www.youtube.com/watch?v=RQ5gGzhZJj0>>

The Preventable Error That Can Undermine Your Job Prospects; <<https://www.linkedin.com/pulse/spelling-undermine-your-chances-landing-job-clark/?published=t>>

Job Seekers: Stand Out by Interacting with Targeted Employers on Social Media; <<https://www.linkedin.com/pulse/job-seekers-stand-out-interacting-targeted-employers-social-cogan/>>

What Recruiters Don't Tell You About References; <<https://what-recruiters-dont-tell-you-about-references/>>

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MOAA Webinar

Open to all – not just MOAA members

Harnessing the Power of LinkedIn

Date: Wednesday, May 2, 2018, 2:00-3:00 PM EDT

Further information and registration is available on the MOAA website: <http://bit.ly/2vni1VX>

[Would you like to learn more about harnessing the real power of LinkedIn?](#)

Enhance your brand and learn more about the PREMIUM LinkedIn features available to military members and Veterans! Join MOAA and special guest, Michael Quinn a renowned LinkedIn expert, at 2:00 PM EDT on Wed, May 2 for a live and interactive webinar presentation.

[Is an Online Degree Program a Good Choice for Servicemembers?](#)

Consider these factors when looking at web-based colleges and universities.

[10 Tips for Your Post-Military Career](#)

Officers, recruiters, and federal job-placement specialists share their top career-search advice.

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Also, you can click [HERE](#) to join the largest chapter in Texas – the Alamo Chapter – which is recognized by MOAA as a “5-star Chapter of Excellence”, year-after-year.

For other MOAA Chapters in Texas, visit <http://www.moaa.org/Content/Chapters-and-Councils/Chapters-and-Councils.aspx>.

--THE END--